#### AGENDA

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GLASTONBURY BOARD OF FINANCE - REGULAR MEETING Wednesday, March 20, 2024 – 4:00PM Town Hall, 2155 Main Street, Glastonbury, CT – Council Chambers With an option for Zoom Video Conferencing (details on page 2)

**Board Members**: Constantine Constantine; Chairman, Jared Soper; Vice Chairman, Kevin Graff, Susan Karp, Robert Lynn, and James Zeller

- 1. Public Comment Session: Comments pertaining to the call
- 2. Communication:
  - a. Minutes of February 14, 2024 CIP & Unfinished Budget Related Items Special Meeting
     b. Minutes of February 21, 2024 BOF Regular Meeting
  - c. Minutes of February 23, 2024 BOF Recommends Budget to Town Council Special Meeting
- 3. Communication:
  - a. Fiducient Report February 2024 (Chris Kachmar, Fiducient Advisors)
     b. Pension Report January 2024
- 4. Communication: Month End Investments January 2024
- 5. Communication: Financial Summary (Expenditures) for 8 months February 2024
- 6. Communication: Capital Projects February 2024
- 7. Communication: Self Insurance Reserve Fund February 2024
- 8. Communication: Transfers Approved by Town Manager Since Last Meeting
  - a. \$1,900 Assessor Just Appraised software implementation
  - b. \$3,600 Sewer Operating– Increase two blanket POs for Polymer and lab filters
  - c. \$2,500 Revenue Collection Purchase new currency counter/discriminator
- 9. Action: Transfers over \$5,000
  - Discussion on need to increase the appropriation of the Main Street Reconstruction project so it aligns with the grant funds with possible action on:
    - Motion to approve and recommend to the Town Council a \$1,313,532 transfer from the Capital Reserve Fund Balance to the capital project "Main Street Reconstruction" to align with the total LOTCIP grant funding received.
- 10. Communication: Audit Review Meeting (review of March 4, 2024 meeting)
- 11. Communication: Bank Collateralization Reports
- 12. Communication: Reminder Must establish mill rate within 3 business days after Council adopts budget
- 13. Board of Finance Committee Reports, comments and remarks (no action to be taken)
- 14. Adjournment

#### THIS BOARD OF FINANCE REGULAR MEETING WILL BE CONDUCTED IN PERSON IN COUNCIL CHAMBERS OF TOWN HALL AT 2155 MAIN STREET, GLASTONBURY, WITH AN OPTION FOR ATTENDANCE THROUGH ZOOM VIDEO CONFERENCING.

Join the Meeting - The public may join the Zoom Video Conference as an Attendee (view and listen function only) as follows:

#### Join by Zoom Meeting link:

https://us06web.zoom.us/j/81924244802?pwd=yY7ZIBvfoxmMkfdFBzl2-FXdeNsUhw.nDslhRDEC0C4CsD-

**Passcode**: 935480

**Closed Captioning** - For those who would like to utilize the closed captioning option through Zoom, you may do so by clicking on the "Show Captions" icon located at the bottom of the screen. To disable this function, please click the icon at the bottom of the screen titled "Hide Captions".

#### Join by Phone:

Dial: +1 646 558 8656 Webinar ID: 819 2424 4802 Passcode: 935480

**Public Comment** - May be submitted through a form at the following link no later than 2:00 p.m. one business day BEFORE the meeting is held for your comments to be included in the public comment session of the meeting. Be sure to select *Board of Finance* in question 4 of the form: www.glastonbury-ct.gov/publiccomment

There is also the opportunity to give Public Comment as part of the virtual meeting if joining through the Zoom Meeting Link.

<u>Watch the Meeting</u> - This meeting will be broadcast in real-time through Public Access Television on Channel 16, or live streamed on the town website. <u>Click here to view by live streaming</u>.

If you are unable to join/participate in the meeting at the time it is held, the meeting will be available on the <u>Video On Demand page of the town website</u> within one week of the meeting date.\*

\*The Video On Demand page is accessible through any web browser EXCLUDING Internet Explorer. Please use Chrome, Edge, Firefox, Safari or any other web browser excluding IE to access meeting video content.

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INSTR # 2024000837 DATE FILED 02/20/2024 03:02:06 PM MICHELLE KRAMPITZ TOWN CLERK

None

GLASTONBURY CT

BOF 3/20/24 Item # 2a

#### GLASTONBURY BOARD OF FINANCE SPECIAL MEETING MINUTES WEDNESDAY, FEBRUARY 14, 2024

The Glastonbury Board of Finance, along with Finance Director, Keri Rowley, and Town Manager, Jonathan Luiz, held a special meeting at 9:00 a.m. in the Council Chambers of Town Hall at 2155 Main Street with an option for Zoom video conferencing. The video was broadcast in real time and via a live video stream.

Also present were Becky Sielman and Scott Lindberg from Milliman.

#### **Roll Call**

Members Mr. Constantine "Gus" Constantine, Chairman {excused} Mr. Jared Soper, Vice Chairman Mr. James Zeller Mr. Robert Lynn {participated via Zoom video conferencing} Ms. Susan Karp Mr. Kevin Graff

Mr. Soper thanked Mr. Luiz, Ms. Rowley, Dr. Bookman, and their staff for providing information to the Board's questions in a timely manner.

1. Public Comment Session: Comments pertaining to the call

2. Discussion with Milliman regarding Pension Plan and Amortization Growth Rate Options

Ms. Sielman provided a summary of the July 2023 valuation results. Mr. Soper asked if the FY 24-25 budget is different than what was previously presented. Ms. Sielman stated that it is a little higher. They have updated census information for all plan members and updated asset information reflecting market performance during FY 22-23. Liability has gone up a bit more than they had expected, which is due to many minor factors. She also noted that there were a couple offsetting sources, such as higher turnover and retiree deaths than expected.

Ms. Sielman explained that the ADC is a little higher than they were expecting. There were modest plan changes, such as the hybrid plan vesting being decreased from ten years to five years. In the experience study, all of the assumptions put together have reduced the ADC to \$9.889 million, but that is without modification of the amortization growth rate. She has provided columns of various alternative options for reducing the amortization growth rate. All of them have the same unfunded accrued liability, at \$65.1 million, and the same amortization period of ten years. What is different is how they construct a series of ten years of payments. The idea behind a growing amortization payment is that, over time, everything goes up in the budget. Therefore, relative to the entire budget, it is remaining constant.

Mr. Lynn asked how much of this deficit is due to 2008 stock return versus improper assumptions in the past. Ms. Sielman agreed that investment performance has played a large role,

Glastonbury Board of Finance Minutes-Special Meeting held February 14, 2024 Recording Clerk-LT Page 1 of 5 which includes the 2008 financial meltdown; however, that also includes the dot-com bubble, which burst a few years earlier; and the other major headwind has been the 20-year slide in inflation and interest rates. Mr. Lynn asked if, in FY25, they should see the unfunded accrued liability at \$59 million. Ms. Sielman stated that it should go down to about \$60 million. Mr. Lynn asked how long they have been working towards reducing this past obligation to zero. Ms. Sielman replied, since the inception of the plan.

Mr. Soper clarified that, prior to 2008, the Town's pension plan was fully funded, but their assumptions were incorrect. He stated that they are currently under the assumption of having the amortization growing at 3.5%. Prior to this meeting, the BOF had made a recommendation to move down to zero percent. However, Ms. Sielman suggested somewhere in the middle, between zero and 3.5%, is more appropriate. Ms. Sielman is comfortable with having anything from 0 to 3.5%. She also noted that they do not need to have the same amortization growth rate for both (the hybrid and legacy) plans.

Mr. Soper asked what the sentiment is about the Town Manager's recommendation of 1.5%. Ms. Sielman is comfortable with it. Ms. Karp asked if this would also apply to the BOE's number. Ms. Rowley replied, yes, and the numbers that are currently in for the BOE and the Town would not change this year. She will ask Milliman to include the additional contribution figures, such as the \$1.2 million contribution. Ms. Sielman will issue their valuation report once the BOF settles the amortization growth rate. She will ensure that the extra contribution is included.

Mr. Zeller asked how much money they need to come up with to cover this. Ms. Sielman will get the final numbers to Ms. Rowley this afternoon. Ms. Rowley remarked that if the BOF decides to proceed with the zero percent, an additional \$313,000 will need to be added to the budget. Mr. Zeller asked if the 1.5% would be level funding. Ms. Rowley stated yes, and noted that if the amortization stays at the current 3.5%, it would be a savings of \$508,000. Mr. Soper asked if that includes the savings of the \$1.2 million. Ms. Rowley replied, yes. Ms. Karp asked if the BOF will make a motion next week to change from a 0% to 1.5% assumption. Mr. Luiz stated yes.

Mr. Soper asked about the potential of the BOE moving from the legacy to the hybrid plan. Ms. Sielman explained that, years ago, they reviewed this matter and concluded that there was not a significant cost impact. However, with the new actuarial assumptions, she recommends taking a fresh look. Mr. Zeller recalls that there was no impact then because the market was producing good returns and the BOE was increasing contributions, which hit a maximum. Therefore, he is unsure whether that original conclusion is true anymore.

#### 3. Communication: Presentation of Grand List Report

Town Assessor Nicole Lintereur explained that the net taxable value of \$5.4 billion dollars is an increase of 0.66% over the revalued 2022 list. The real estate market continued its upward march, and the motor vehicle list decreased by 2.26%, driven by the overall decline in used car values from the historic highs of 2021.

Mr. Luiz asked if there is any new legislation as to how motor vehicles will be assessed. Ms. Lintereur stated that, in 2022, the State signed legislation that will change the way cars are assessed. This will take the actual MSRP and have a set depreciation schedule, at 5% per year. The legislation was pushed off in 2022 and 2023, but will be effective for the 2024 motor vehicle list. Ms. Karp asked what the impact will be. Ms. Lintereur replied that it will create a semblance

Glastonbury Board of Finance Minutes-Special Meeting held February 14, 2024 Recording Clerk-LT Page 2 of 5 of fairness, making it easier to value cars, so fewer people will be contesting their assessments. Because there will be an automatic deprecation, she noted that the list will drop, but Glastonbury has enough new cars coming on the list to keep them in positive numbers.

Mr. Soper asked what the amortization schedule will be for used cars. Ms. Lintereur stated that it will be more than ten years. What she has heard most frequently is the 5% each year with the residual value. Mr. Zeller suspects that detaching assessments from the market value will lead to a loss of revenue collection in the long-run. Mr. Soper asked how CL&P is assessed or valued. Ms. Lintereur stated that it is all their infrastructure. They are typically the top taxpayer across most cities and towns across the state. Mr. Soper noted that, of the top ten taxpayers in the state, CL&P is the only one whose value increased. Ms. Lintereur explained that it is due to reinvestment in the personal property that they own in town.

#### 4. Budget Reviews:

#### **Town Capital Projects**

Mr. Soper asked how much they need to spend on the electric vehicle charging stations. Mr. Luiz stated that \$215,000 was budgeted last year, \$215,000 is budgeted this year, and the Town will be receiving \$784,000 in state funding from Eversource. Mr. Soper noted that electric vehicles represent less than 1.5% of the total vehicles in town. Mr. Luiz asked to also consider that the location of some of these units will be on town property, so the device can be used for town staff vehicles.

Ms. Karp wonders whether the fire department vehicles could be considered for bonding. With the lead time for some of these vehicles, she believes that bonding could provide flexibility to replace things in a timely manner while taking advantage of interest rates. She is cautious about opining on individual capital projects, which is the charge of the Council. However, she believes that this year may be different because of the deadline of the ARPA funds. There are \$2 million worth of projects, exclusive of ARPA designated funds, which could be paid for with ARPA funds. When the BOF makes a recommendation to the Council for a transfer, she would like them to be cognizant of the ARPA funding, as well.

Ms. Karp believes that some of the proposed work at the Williams Memorial is not really part of Williams Memorial. She asked if there is any separation for some of these projects. Mr. Luiz explained that he had initially thought that Williams Memorial included the entire building. However, work needs to be done outside of that initial study area, and in all three locations (the basement, the gym level, and the main hall). He also believes that work needs to incorporate the Teen Center, the kitchen, and other surrounding rooms, which could be used for storage. He also noted that, once the kitchen is cleaned up, it can be used for Registrars. He stressed the importance of linking all these components.

Mr. Zeller believes that any project that does not connect that building with Town Hall is a waste of money. He also pointed out that the basement of the magnet school was set aside for storage. Mr. Luiz will look into the storage opportunities there. In terms of linkage to Town Hall, he explained that it would be a priority to connect the entryways out on Main Street for staff. For the public, the logical entrypoint would be the doors that people enter now for the gym. Mr. Zeller thinks that the public should be able to access one town unit from another. Mr. Luiz stated that it is difficult to do that from an ADA perspective. He also does not want to encourage people

> Glastonbury Board of Finance Minutes-Special Meeting held February 14, 2024 Recording Clerk-LT Page 3 of 5

to get to Williams Memorial through Town Hall. Mr. Soper also thinks that linkage is important. Mr. Luiz explained that the vast majority of business is conducted in Town Hall. Town staff in the Academy building, for the most part, do not conduct business with the public.

Ms. Karp asked about the new animal control shelter. Mr. Luiz stated that the project is almost ready to go, but funding is short by \$1 million. There will be STEAP grant opportunities this summer, for up to \$500,000. His thought is to apply for that, and he has also encouraged Marlborough to apply, as well. If they do not receive any STEAP funding, then he noted that the money could potentially be used for the Williams Memorial project instead. Mr. Lynn asked how the project is \$1 million over budget. Mr. Luiz explained that the design process started prior to his arrival. It was designed, and the cost estimate came in much higher than originally fathomed.

Ms. Karp asked about the boat launch problems at the Riverfront. Mr. Luiz stated that he would like to direct Town Engineering staff to do a deeper dive on whether something could be put in structurally to avoid this recurring issue in the long-run. Mr. Graff asked if there is anything that prevents them from borrowing as they go. Mr. Luiz believes that there are time limits on when the money has to be spent, if they proceed with a bond. Therefore, they could acquire the approvals and exercise them later with the actual borrowing. He has to look into whether or not there is a time limit. Ms. Rowley explained that, when they go for a referendum, they ask for a certain amount. Thus, if they wait too long, they could risk the numbers escalating. Mr. Zeller does not think that there is any timeline, but that should be looked into.

Mr. Zeller finds it important to acknowledge that they are not going to be able to do all of the projects on the CIP list. He believes that the Council will have to accept the need for bonding. Mr. Graff agreed. He asked what message the BOF would like to send to the Council next week. Ms. Karp added that, if they recommend bonding, then they must make it clear that it should be for needs/must-have items. That way, they can communicate to voters that these are items that will be funded, regardless of the referendum outcome. Mr. Soper stated it is expensive to bond, so if they needed something done in the near future, and it was not a large cost, then they could do short-term municipal paper until the time of bonding.

Mr. Luiz finds it necessary to know the ten-year plan of the BOE because the big projects will be school projects. Mr. Soper appreciates Mr. Luiz's need to do a full study, but he feels strongly that the Town faces one of three options: either some of the projects on the CIP list will not be done; the CIP budget needs to increase to \$9-10 million; or they need to bond. He pointed out that they have never gone to a referendum communicating that they believe this is the best way to fund these projects, which will be funded regardless of the referendum outcome.

Mr. Luiz's fear is that they do not know about potential school projects on the horizon, which would entail both increasing capital project funds and bonding significantly. Mr. Soper does not see how they can pay for a \$6 million roof at the GHS without bonding. Mr. Luiz noted that there is a 33% reimbursement for that project, and the \$4 million could be split into two-year payments of \$2 million each year. Mr. Zeller agreed with Mr. Soper that they cannot pay for all these items out of the operating budget.

#### Any Other Unfinished Budget Related Items

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Ms. Karp requested updated charts showing \$250,000 increments and a tax increase up to 3%. Ms. Rowley agreed to provide that at the Board's meeting next week. Mr. Soper stated that the Town Manager's proposed letter denoted \$342,000 as the assessed value for an average property; however, Ms. Rowley had stated that it is the market value. Ms. Rowley clarified that, in the letter, it is the market value; in the presentation, it is the assessed value. Mr. Zeller asked, in order to do what has been requested, how many actual dollars are needed in new taxes. Ms. Rowley replied, \$7.164 million.

Mr. Lynn left the meeting. The BOF then conducted a walk-through of Williams Memorial.

5. Adjournment

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Motion by: Mr. Zeller

Seconded by: Mr. Graff

BE IT RESOLVED, that the Glastonbury Board of Finance hereby adjourns at 11:00 a.m. *Result:* Motion passed unanimously {4-0-0}.

Respectfully submitted,

Lilly Torosyan Lilly Torosyan Recording Clerk

For anyone seeking more information about this meeting, a video on demand is available at <u>www.glastonbury-ct.gov/video</u>. Click the link to access the 'Town's Video OnDemand platform.'

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INSTR # 2024000983 DATE FILED 02/28/2024 09:55:38 AM MICHELLE KRAMPITZ TOWN CLERK GLASTONBURY CT

3OF 3/20/24 ltem # 2b

#### **GLASTONBURY BOARD OF FINANCE REGULAR MEETING MINUTES** WEDNESDAY, FEBRUARY 21, 2024

The Glastonbury Board of Finance, along with Finance Director, Keri Rowley, and Town Manager, Jonathan Luiz, held a regular meeting at 4:00 p.m. in the Council Chambers of Town Hall at 2155 Main Street with an option for Zoom video conferencing. The video was broadcast in real time and via a live video stream.

Also in attendance was Christopher Liebel, Controller.

#### Roll Call

#### Members

Mr. Constantine "Gus" Constantine, Chairman Mr. Jared Soper, Vice Chairman Mr. James Zeller Mr. Robert Lynn Ms. Susan Karp Mr. Kevin Graff

1. Public Comment Session: Comments pertaining to the call

Rosemary Coggeshall of 29 Coop Road, is a member of the Welles Turner Library. She stated that citizens expect the new Maker Space to be utilized, which requires additional staff. She asked to support funding to hire additional library staff.

#### 2. Communication:

a. Minutes of January 18, 2024 - BOF Regular Meeting Minutes accepted as presented

> b. Minutes of February 6, 2024 - BOF Town Operating Budget Special Meeting & Public Hearing

#### Minutes accepted as presented

c. Minutes of February 7, 2024 - BOF Board of Education Budget Special Meeting Minutes accepted as presented

3. Communication: Pension Report (December 2023) and Flash Report (January 2024)

Ms. Rowley reviewed the reports, explaining that Mr. Kachmar will attend the Board's March meeting to discuss in more depth.

4. Communication: Month End Investments - December 2023

Mr. Liebel reviewed the report dated February 21, 2024. As of December 2023, the General Fund realized investment earnings are at over \$1.43 million, which will exceed the \$1.5 million that was budgeted for the year. Mr. Lynn asked if that amount will double before the end of the year. Mr. Liebel stated, probably yes. Ms. Karp asked if exceeding the budgeted amount would require the Board to make other changes, such as forgoing the \$750,000 transfer in again. Mr. Luiz stated that they would have to consider everything else going on, but if all else is perfect and investment earnings surge, then it would go towards the General Fund-Unassigned Fund Balance.

Mr. Soper asked if the long-term investment of self-insurance funds was a discussion between the Controller and the Finance Director. Mr. Liebel explained that the self-insurance fund balance was very high pre-Covid and is just starting to come down, so they want to be comfortable before extending any maturities in the fund. He noted that this is an update to the discussion that was held at the last BOF meeting. Mr. Soper thinks that this was an excellent addition to the report.

5. Communication: Financial Summary (Expenditures) for 7 months - January 2024

Ms. Rowley reviewed the report dated February 15, 2024.

6. Communication: Capital Projects - January 2024

Ms. Rowley reviewed the report dated February 15, 2024. Mr. Soper asked if the ARPA projects have to be dedicated by the end of this year. Ms. Rowley explained that a contract must be signed for a purchase order by December 31, 2024, and projects have to be completed by December 31, 2026.

7. Communication: Self Insurance Reserve Fund - January 2024

Ms. Rowley reviewed the report dated February 14, 2024. There have been 15 large loss claims: nine for the Town and six for the BOE; of which, three from each have reached the stop loss limit.

8. Board of Finance Committee Reports, comments and remarks (no action to be taken)

Mr. Constantine stated that PBC has not yet met.

#### The balance of the meeting will include Budgetary Topics:

#### 9. Discussion and Possible Action:

#### Motion by: Ms. Karp

#### Seconded by: Mr. Zeller

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The Board of Finance moves to change the Amortization Growth Rate for the Pension Plan from 0.00% that was originally presented and accepted within the changes from the Milliman Experience Study to 1.5% with all other changes from the Milliman Experience Study withstanding.

**Disc:** Mr. Zeller asked what number the actuaries had given to the BOE. Ms. Rowley stated that Milliman had estimated it to be \$2.9 million. Ms. Karp asked if neither the Town's nor the BOE's budget number would change. Ms. Rowley stated that is correct.

*Result:* Motion passed unanimously {6-0-0}.

10. Possible Action: The Board of Finance pursuant to Section 605 of the Town Charter submits to the Glastonbury Town Council the following proposals:

Ms. Karp thanked everybody involved in this process and reiterated that the Council will have final authority over the budget. She noted that this is a tough budget year because it predominantly deals with people and their benefits, as well as inflation and consideration of priorities. She noted that Mr. Luiz has made changes in recognition of the challenges that the Town will face in their capital program. However, she recommends reducing the capital transfer by \$1 million and doing incremental changes in future years.

Mr. Zeller explained that his approach is similar, but his thinking begins with the hardline desire that taxes cannot go beyond a 3% increase. He took \$1.07 million out of CIP, and figured out the percentage that the BOE gets (71.3%) and the percentage that the Town gets (28.7%) to the budget, which would equate to a \$663,090 cut and a \$266,910 cut respectively. Mr. Lynn would like to see the tax increase at slightly less than 3%. He stressed that, in the near future, they will have to bond. He is also concerned about grand list growth and no real revenue coming in.

Mr. Zeller believes that this is what happens when they get hooked on state money, with intergovernmental transfers, and the rug gets pulled from under them. Mr. Graff agrees that even if they throw significant money into the Capital Reserve fund, they still do not get there, so overfunding the Capital Reserve sends the wrong message to the Council. He clarified that they are not cutting, but rather, reducing the rate of the increase.

Mr. Soper finds this difficult. For this budget, he agrees to reduce the money to the Capital Reserve Fund. However, they have been underfunding the Capital Reserve Fund for the past 8 or 9 years. While he used to not be a fan of bonding, he thinks that it is needed now. He appreciates Mr. Luiz's request to push this off, but he thinks that they have to look at it now, especially if the GHS roofs project will be pursued in the next couple years. Mr. Zeller asked, if the Council agrees to bond, could they get it done in time for the November election. Ms. Rowley stated yes.

Ms. Karp is not averse to bonding. However, she cautioned not continuing to underfund the Capital Reserve. It is important to look at both hand in hand. Mr. Soper agreed, adding that the CIP budget does need to continue to increase. Ms. Karp asked, if the Town's mill rate were to return to a certain level, would they be eligible for the motor vehicle grant next year. Mr. Luiz explained that mill rate qualification by the state has changed in the past, so it is a moving target. Mr. Constantine asked if 32.46 is the target mill rate to qualify for that grant. Ms. Rowley stated yes, but it is one year behind, so once the Town's mill rate reaches 32.46, they would receive the reimbursement monies the following year.

Ms. Karp's concerns are looking at the Town's and BOE's operating budgets, which are very much linked to people and benefits. On the town side, a strong argument has been made for increasing library staffing. She would like some flexibility for that to happen. On the BOE side, she continues to be concerned about the unknowns for special education. She was looking at a reduction of \$1.5 million, which is smaller than the one proposed by Mr. Zeller. This would be a' one mill increase to what they currently have.

Glastonbury Board of Finance Minutes-Regular Meeting held February 21, 2024 Recording Clerk-LT Page 3 of 6 Mr. Lynn would like to curb the operational side, especially in light of the additional investment income coming in than what was projected. Mr. Soper asked what the increase would be if the collection rate assumption changed from 99.15% to 99.2%. Ms. Rowley stated about \$80,000 to \$90,000. Mr. Soper asked what rate of return they are assuming. Ms. Rowley stated that they increased it to 4%.

Mr. Graff supports the idea of limiting the tax increase to 3% in theory, but he agrees with Ms. Karp that the ability to get there on the operating side is concerning. If the projections hold up on the BOE side, they will need ten new teachers to keep up with enrollment. That will only spike the increase request when it comes. On the town side, he thinks that the library has made a compelling case for additional funding. Instead, he would return to the issue of capital. There is no magic in the \$1.07 million number, so that could increase.

Mr. Zeller stated that, over 16 years, taxpayers saved \$64 million by the Council's reductions and the budget is \$8 million less a year because of that. If they use the BOE's four-year comparison, the budget is \$1.9 million less than if the BOE were given anything they wanted. He appreciates what the BOE did with their budget, but they did not really cut the Superintendent's budget. They took the risk that they are not going to fund the structural deficit which the consultants pointed out, so the Town will be on the hook for that, if it does not work.

While the BOE says that there are no new initiatives, Mr. Zeller countered that \$250,000 is proposed for new maintenance personnel. He is concerned that this budget keeps getting bigger as Glastonbury Public Schools spend substantially more per pupil than Farmington, Avon, or Simsbury. The BOE runs a substantial increase every year, so he does not think a \$600,000 cut is a big deal. The Town side bothers him more than the BOE side. If they are going to keep taking more money out of CIP, then he proposes going for a 2.75% tax increase, instead of 3%. Mr. Luiz explained that, on January 2, FIA agreed with the 4% projected interest rate increase. Upping it to 4.25% is an additional \$60,000.

Mr. Soper does not think that they can afford this budget. He is troubled that they are pulling money out of CIP to support operations, and believes that what they should be doing instead is holding down the operating budget and increasing the CIP budget. He could support a lesser increase in the CIP, but only if they recommend a certain dollar amount for bonding. He is also uncomfortable increasing the projected interest rate to 4.25%, but could add \$50,000 to the interest income and move to a collection rate of 99.2%, which would add a total of \$130,000 to help offset the reduction. Mr. Lynn stated that they will receive about \$3 million in investment income this year at a 5% rate of return, so the average balance of \$35 million this year seems skewed low. Ms. Rowley can look into the average cash balance.

Mr. Zeller believes that they have a spending problem not a revenue problem. When the BOE money is leftover, nothing comes back to the town, which is the problem with the BOE's budget. If the Town has extra money, it goes back into the Unassigned Fund Balance. The BOE's surplus goes into the 1% fund and gets spent however the BOE wants. Ms. Karp clarified that the 1% fund was recommended by the state, and established and adopted by both the BOE and the Council, so to criticize the BOE for using the money that way is unfair. When school starts in

Glastonbury Board of Finance Minutes-Regular Meeting held February 21, 2024 Recording Clerk-LT Page 4 of 6 September, sometimes, what was budgeted in January is wrong, which is what October revisions are for.

Ms. Karp proposed a recess to return with their compromised numbers.

#### Motion by: Ms. Karp

Seconded by: Mr. Lynn

*Result:* Motion to recess passed unanimously {6-0-0}.

#### The Board reconvened discussion at 5:26 p.m.

Mr. Lynn reiterated his desire for a tax increase under 3%. Ms. Karp did the following calculations: \$88,000 from increasing the collection rate plus an extra \$55,000 from investment income would total \$143,000. Then, \$1.2 million from the Capital Reserve transfer will get to \$1.343 million. She then proposed a \$400,000 reduction to the BOE and a \$157,000 reduction to the Town budget, which would arrive at a total reduction of \$1.9 million; this is very close to Mr. Zeller's \$2 million start. She believes that this is a fair compromise and a balanced approach, which will give the Council something to work with as they make the final decision.

Mr. Soper pointed out that they had come down from \$930,000 to \$800,000 on the operating side, so this is \$243,000 apart. Mr. Graff asked if the goal is to limit the tax increase or to whack the operating budget. Mr. Soper stated that the primary goal is to limit the tax increase, but also, over time, they need to bend the curve on the operating side. Mr. Zeller explained that, every year, they have cut \$300,000. Over four years, taxpayers have saved \$1.2 million and the budget is less all the way through. He believes that they need to bend the curve. Mr. Lynn finds the operational expense to be the most critical. If they could find another \$150,000, he would vote for it.

Mr. Zeller proposed making the BOE cut \$500,000, which would arrive at the \$2 million reduction. Mr. Soper supports that. Mr. Constantine suggested \$450,000 instead. Mr. Graff supported that. Mr. Zeller noted that he had started at a \$663,000 reduction to the BOE budget, so he has come down \$163,000. While he is willing to go up a little on the CIP, the problem is with the operating budgets. Ms. Karp would like to ask the Council to consider a referendum for bonding. Mr. Soper agreed, and would also like to also discuss which projects that the BOF feels would be candidates for the referendum.

Ms. Karp worries that Mr. Zeller's proposed \$500,000 cut will leave almost no discretion in the BOE budget, after accounting for salaries and benefits and the anticipated magnet school tuition cut. Hence, the absolute highest she will go is \$450,000. Mr. Zeller pointed out that several BOE members recommended \$184,000 in cuts which were rejected, so there is room in their budget for further reductions. There is also an assumption that all of their proposed personnel have to be hired, which they do not. He stated that the Council will do what they want, but this recommendation will send a message to be fiscally responsible. Mr. Soper believes that the \$500,000 reduction is a responsible recommendation to keep the tax increase at 3%. Ms. Rowley explained that a \$450,000 reduction to the BOE would yield a tax increase of 3.03% versus a 3% tax increase for a \$500,000 reduction.

Glastonbury Board of Finance Minutes-Regular Meeting held February 21, 2024 Recording Clerk-LT Page 5 of 6 Ms. Karp proposed another ten-minute recess.

Motion by: Ms. Karp

**Result:** Motion to recess passed unanimously {6-0-0}.

The Board returned at 6:01 p.m. and agreed to reconvene on a later date.

A motion was proposed to schedule a new meeting for Friday, February 23, 2024 at 9:00 a.m. in Council Chambers to discuss Item 10.

Motion by: Ms. Karp

Seconded by: Mr. Zeller

*Result:* Motion passed unanimously {6-0-0}.

- a. Action: Propose to Town Council FY23/24 Town Operating Budget
- b. Action: Propose to Town Council FY23/24 Education Budget
- c. Action: Propose to Town Council FY23/24 Debt & Transfers Budget
- d. Action: Propose to Town Council FY23/24 General Fund Revenues & Transfers Budget
- e. Action: Propose to Town Council FY23/24 Capital Improvement Program Budget, including Capital Reserve Fund and Town Aid Road
- f. Action: Propose to Town Council FY23/24 Sewer Operating Fund Budget (Special Revenue Fund)

11. Adjournment

Motion by: Ms. Karp

Seconded by: Mr. Zeller

BE IT RESOLVED, that the Glastonbury Board of Finance moves to adjourn their meeting of February 21, 2024, at 6:11 p.m.

*Result:* Motion passed unanimously {6-0-0}.

#### Respectfully submitted,

*Lilly Torosyan* Lilly Torosyan Recording Clerk

For anyone seeking more information about this meeting, a video on demand is available at <u>www.glastonbury-ct.gov/video</u>. Click link to access the 'Town's Video OnDemand platform.'

Glastonbury Board of Finance Minutes-Regular Meeting held February 21, 2024 Recording Clerk-LT Page 6 of 6

Seconded by: Mr. Lynn

## 

INSTR # 2024001002 DATE FILED 02/29/2024 08:41:00 AM MICHELLE KRAMPITZ TOWN CLERK

GLASTONBURY CT

BOF 3/20/24 Item # 2c

#### GLASTONBURY BOARD OF FINANCE SPECIAL MEETING MINUTES FRIDAY, FEBRUARY 23, 2024

The Glastonbury Board of Finance, along with Finance Director, Keri Rowley, and Town Manager, Jonathan Luiz, held a special meeting at 9:00 a.m. in the Council Chambers of Town Hall at 2155 Main Street with an option for Zoom video conferencing. The video was broadcast in real time and via a live video stream.

#### **Roll Call**

Members Mr. Constantine "Gus" Constantine, Chairman Mr. Jared Soper, Vice Chairman Mr. James Zeller Mr. Robert Lynn Ms. Susan Karp {participated via Zoom video conferencing} Mr. Kevin Graff

1. Public Comment Session: Comments pertaining to the call None

2. Possible Action (continued item from meeting on February 21, 2024): The Board of Finance pursuant to Section 605 of the Town Charter submits to the Glastonbury Town Council the following proposals:

Mr. Zeller clarified that his colleagues wanted to make deeper cuts to the BOE budget, but in the interest of compromise, he settled for a number closer to what the Democrats wanted. No matter what they decide, he believes that the BOE will make it work. Mr. Soper stated that Mr. Zeller wanted a total reduction of \$2 million, while Ms. Karp was looking at \$1.5 million. Under Mr. Zeller's scenario, a total of \$930,000 would be cut from operations; under Ms. Karp's scenario, that number would be \$430,000. Currently, they are at a \$670,000 reduction, which is very close to the midpoint.

Mr. Soper also considered Mr. Zeller's suggestion to cut \$500,000 to the BOE and \$170,000 to the Town, with a \$1.2 million reduction to the CIP. He is more in favor of a \$1 million cut to the CIP and a \$1 million cut to operations because they have not maintained their infrastructure. Hopefully, that will be addressed by bonding. If approved by the Council, he stated that the increase to the BOE's budget - with the \$500,000 reduction - will be the largest increase on a percentage basis in over ten years and the largest dollar increase in the Town's history. His goal is to keep taxes at, or below, 3% and to bend the curve.

Ms. Karp has no doubt that the BOE will make it work, regardless of the cuts, but that does not mean that there will not be gaps. Every BOF member came in with different starting points. The number that she presented at the last meeting represented the collective agreement of the Democrats. She believes that they made good compromises, especially on the capital side.

Glastonbury Board of Finance Minutes-Special Meeting held February 23, 2024 Recording Clerk-LT Page 1 of 5 However, she was unaware that the goal from the Republican side was to take as much out of the operational side as possible, which led to the differences in discussion on Wednesday.

Mr. Graff agreed with Mr. Zeller that negotiations are not supposed to be extreme suggestions from both sides to then meet in the middle. He reflected positively on how far they have come. In the course of the last meeting, he felt that the Republicans made a lot of suggestions, with the Democrats agreeing to almost all of them. He noted that there was no desire from the other side to proceed with Mr. Constantine's suggestion of a \$450,000 cut to the BOE budget increase. He stated that a \$2 million adjustment by the BOF is a historically high number. He placed Mr. Constantine's suggestion back on the table.

Mr. Zeller stated that, in the future, they could be looking at substantial staffing increases to the BOE, so that is why they have to pull back on the baseline. The 3% tax increase was his goal. He believes that they could have taken substantially more out of education, rather than the CIP budget. Almost 27% of people at the Annual Town Meeting voted against the budget. He does not believe that there is a spending problem in capital projects or in town operations, but rather, in education. He stressed the need to bend the curve. Mr. Lynn agreed. His concern is that the Town's grand list is anemic, so education costs will continue to go up. He believes that they have to do more with less. Mr. Constantine asked if they expect any increases to the grant list next fiscal year. Mr. Luiz does not see anything major on the horizon.

a. Action: Propose to Town Council FY23/24 Town Operating Budget

Motion by: Mr. Graff

Seconded by: Mr. Lynn

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed appropriation of \$50,205,500 for the 2024/2025 Town Operating Budget.

**Disc:** Ms. Karp believes that a \$157,000 reduction here will be difficult, but she hopes that there will be some relief in the next year.

**Result:** Motion passed {4-2-0}, with Mr. Zeller and Mr. Soper voting against.

b. Action: Propose to Town Council FY23/24 Education Budget

Motion by: Mr. Zeller

Seconded by: Mr. Soper

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed appropriation of \$124,446,745 for the 2024/2025 Education Budget.

**Disc:** Mr. Graff stated that the job of the BOF is to evaluate the budget as a whole, not to cut the BOE budget. He will support a cut of \$475,000 to the BOE budget as an act of good faith. Initially, Mr. Zeller was not prepared to go below a \$663,000 cut, so \$500,000 was a huge compromise for him. Ms. Karp thinks that the important thing is to get a budget to the Council who will make the final decision. She will vote for a \$475,000 cut, but not \$500,000.

Glastonbury Board of Finance Minutes-Special Meeting held February 23, 2024 Recording Clerk-LT Page 2 of 5 Result: Motion failed {3-3-0}, with Mr. Graff, Mr. Constantine, and Ms. Karp voting against.

Motion by: Mr. Lynn

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed appropriation of \$124,471,745 for the 2024/2025 Education Budget.

Result: Motion passed {4-2-0}, with Mr. Zeller and Mr. Soper voting against.

c. Action: Propose to Town Council FY23/24 Debt & Transfers Budget

Motion by: Mr. Zeller

Seconded by: Mr. Lynn

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed appropriation of \$12,443,300 for the 2024/2025 Debt & Transfers Budget.

*Result:* Motion passed unanimously {6-0-0}.

d. Action: Propose to Town Council FY23/24 General Fund Revenues & Transfers Budget

Motion by: Mr. Graff

Seconded by: Mr. Zeller

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed 2024/2025 General Fund Revenues & Transfers Budget in the amount of \$187,120,545.

*Result:* Motion passed unanimously {6-0-0}.

Motion by: Mr. Lynn

#### Seconded by: Mr. Zeller

BE IT RESOLVED, that the Board of Finance hereby changes the collection rate to 99.2%, an increase of five basis points.

Р

*Result:* Motion passed unanimously {6-0-0}.

e. Action: Propose to Town Council FY23/24 Capital Improvement Program Budget, including Capital Reserve Fund and Town Aid Road

Motion by: Mr. Zeller

Seconded by: Mr. Lynn

Glastonbury Board of Finance Minutes-Special Meeting held February 23, 2024 Recording Clerk-LT Page 3 of 5

Seconded by: Mr. Graff

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed 2024/2025 Capital Improvement Program Budget in the amount of \$15,708,141. Funding will be provided as follows:

| Capital Reserve Transfer:        | \$8,114,421 |
|----------------------------------|-------------|
| Town Aid Road:                   | \$461,217   |
| American Rescue Plan Act (ARPA): | \$1,832,503 |
| Sewer Sinking Fund               | \$5,300,000 |

*Result:* Motion passed unanimously {6-0-0}.

f. Action: Propose to Town Council FY23/24 Sewer Operating Fund Budget (Special Revenue Fund)

Motion by: Mr. Graff

Seconded by: Mr. Lynn

BE IT RESOLVED, that the Board of Finance submit to the Glastonbury Town Council the proposed Special Revenue Fund appropriations, revenues and transfers of \$3,519,400 for the 2024/2025 Sewer Operating Fund.

*Result:* Motion passed unanimously {6-0-0}.

The BOF then discussed sending a transmittal letter to the Council to consider bonding for critical capital infrastructure needs. Mr. Soper would like to specify a dollar range, such as \$8-10 million, because it will give some direction to the Council on what they can afford and what the needs are to maintain the \$6.4 million CIP as they have it. Because this is the first step in the process, Mr. Graff is uncomfortable with throwing around dollar numbers that could be interpreted as being the BOF's preference. Ms. Karp agreed. Mr. Zeller stated that the CIP could not get done without \$10-12 million in bonding. He believes that a little more push is important because they have sent this letter before to the Council several times. Mr. Soper stated that this should be placed in the transmittal letter, and as an action item at their next meeting; that way, it will indicate that this is a priority.

Glastonbury Board of Finance Minutes-Special Meeting held February 23, 2024 Recording Clerk-LT Page 4 of 5 3. Adjournment

Motion by: Mr. Zeller

Seconded by: Mr. Lynn

-

BE IT RESOLVED, that the Glastonbury Board of Finance moves to adjourn their meeting of February 23, 2024, at 9:51 a.m.

*Result:* Motion passed unanimously {6-0-0}.

#### Respectfully submitted,

Lilly Torosyan Lilly Torosyan Recording Clerk

For anyone seeking more information about this meeting, a video on demand is available at www.glastonbury-ct.gov/video. Click link to access the 'Town's Video OnDemand platform.'

Glastonbury Board of Finance Minutes-Special Meeting held February 23, 2024 Recording Clerk-LT Page 5 of 5





Town of Glastonbury

Meeting Materials - March 2024

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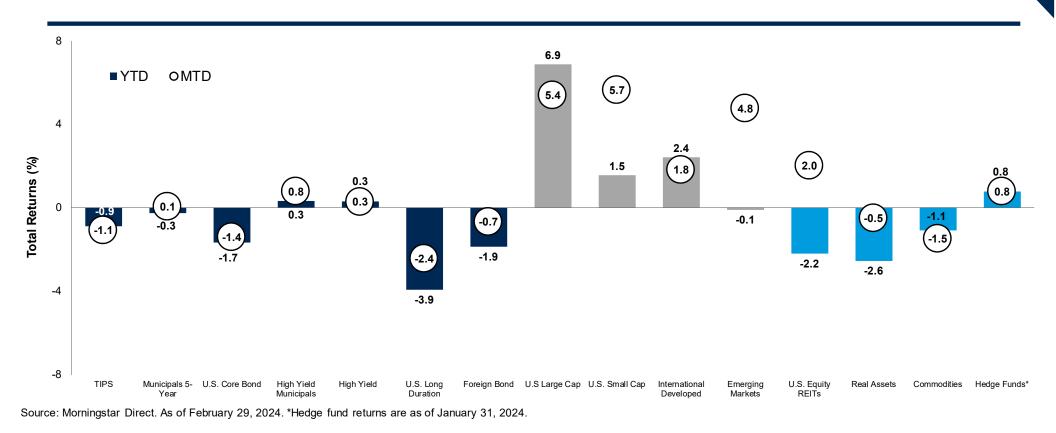


| Section 1 | February 2024 Performance Review  |
|-----------|-----------------------------------|
| Section 2 | Asset Allocation Analysis         |
| Section 3 | Barings Core Property Fund Update |



## February 2024 Performance Review

## **Asset Class Performance**



**Fixed Income (February)** 

- Fixed income volatility continued in February as markets repriced expectations for the timing of Fed rate cuts in 2024, going from five expected cuts to three. Interest rates moved higher as a result and the Bloomberg Agg declined during the month.

+ High yield corporate bonds edged out a modest positive return on the back of tightening credit spreads.

- Rising interest rates outside of the U.S. were a headwind for non-U.S. debt, as was a stronger U.S. U.S. dollar.

#### Equity (February)

+ U.S. markets were positive in February. Small cap modestly outpaced large cap due to a surge in the biotech industry.

+ International developed markets, while positive, trailed the U.S. and emerging regions. Underlying country results were mixed with mainland Europe outperforming the United Kingdom.

+ A sharp rebound in China (+8.4%) buoyed Emerging Markets. Government policy action to help stabilize the property market and a focus on deleveraging helped boost investor confidence.

#### Real Asset / Alternatives (February)

+ REITs were positive during the month. Despite the rising rate environment, the segment benefited from its equity beta.

- Commodity markets were broadly negative in February, with weakness across various underlying sub-components.

- Real Assets were negatively impacted by falling commodity prices, rising interest rates and mixed property performance.

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See disclosures for list of indices representing each asset class. Past performance does not indicate future performance and there is a possibility of a loss. Indices cannot be invested in directly.

## **Fixed Income Market Update**



#### **U.S. Treasury Yield Curve**

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5.0

4.5

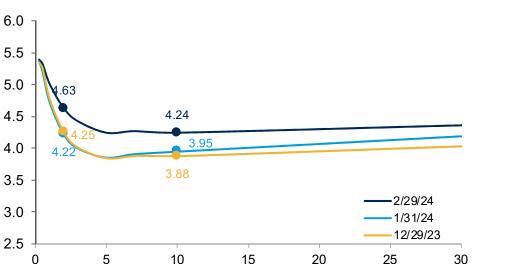
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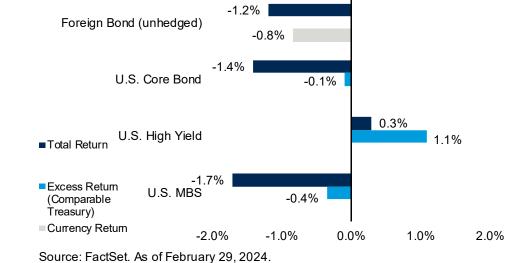
2.5

Interest rates rose across the U.S. yield curve during February. Federal Reserve language indicating a willingness to keep rates higher for longer than the market originally expected was one of the factors driving the move.



#### Index Performance Attribution (February 2024)

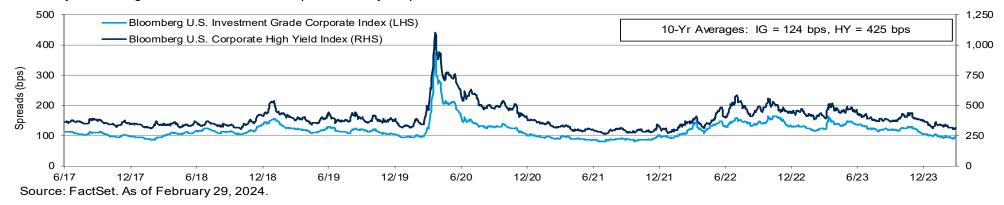
Corporate spread areas outperformed similar duration Treasuries in the period. A resilient economic backdrop and strong consumer has provided support for non-government sectors. Currency return had a negative impact on non-U.S. debt in February.



#### Source: FactSet. As of February 29, 2024.

#### Credit Market Spreads – Trailing 5 Years

Corporate fundamentals, both in investment grade and high yield, continue to remain positive. This, combined with positive sentiment around a "soft" – or even "no" – landing scenario, and a favorable demand environment given the all-in yield levels has pushed spreads tighter. Both sectors sit well below their 10-year averages and, in our view, are "priced nearly for perfection".

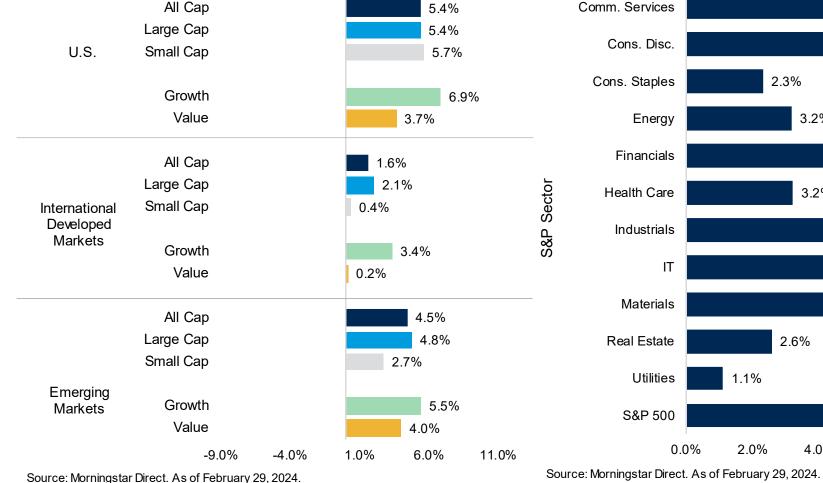


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## **Equity Market Update**

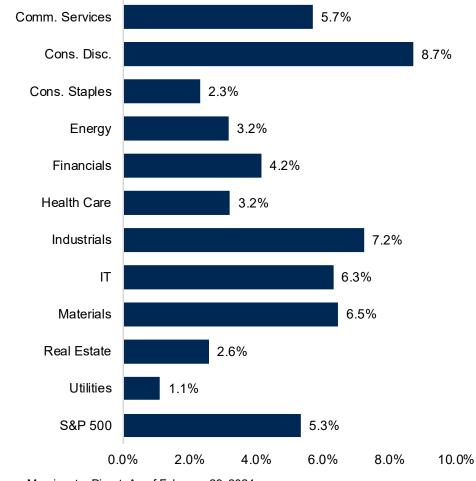
#### Market Capitalization & Style Performance (February 2024)

Equity markets were positive around the globe in February. Broadly, growth outperformed value in most regions. Market capitalization was mixed with small cap outperforming large cap within the U.S., while large cap outperformed small in international markets.



#### U.S. Equities – Returns by Sector (February 2024)

Positive economic data helped fuel the "risk-on" sentiment in February and the S&P 500 closed the month at a record high. Concentration persists at the top of the index and NVIDIA (+28.6%) was a large contributor to performance following a favorable earnings report. REITs and utilities. which have historically been more sensitive to interest rates, lagged.



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## **Real Asset Market Update**

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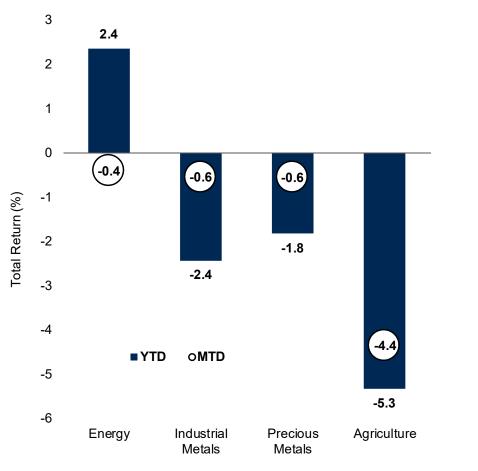
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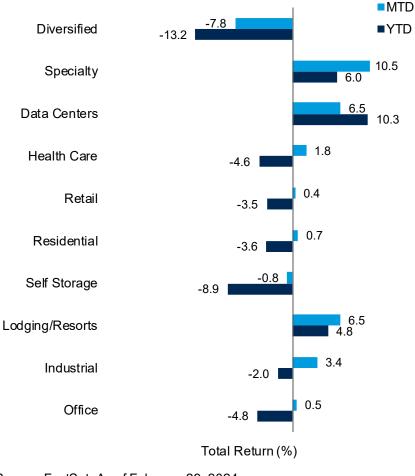
#### **Commodity Performance (February 2024)**

Commodity markets fell during February, with all subcomponents in negative territory. Energy saw essentially flat oil prices, while natural gas prices fell over 15% during the month. Agriculture was particularly impacted by negative pressure in the wheat and soybean markets.

#### **REIT Sector Performance (February 2024)**

REITs posted a gain in February. Sub-sector results were mixed. Lodging/resorts has benefited from an uptick in travel so far in 2024 compared to this time 2023. The more rate sensitive areas of Diversified REITs were a headwind for the sub-sector during the month.





Source: FactSet. As of February 29, 2024.

Source: FactSet. As of February 29, 2024.

## **Financial Markets Performance**

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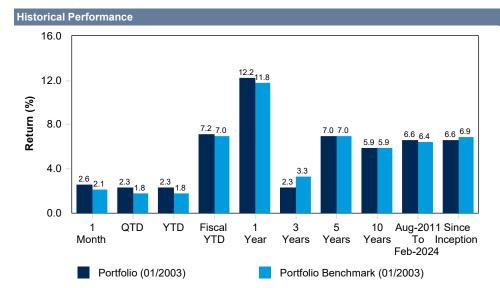
| Total Return as of February 29, 2024<br>Periods greater than one year are annualized<br>All returns are in U.S. dollar terms |       |       |       |       |       |       |       |       |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| Global Fixed Income Markets  | MTD   | YTD   | 1YR   | 3YR   | 5YR   | 7YR   | 10YR  | 15YR  |
| Bloomberg 1-3-Month T-Bill   | 0.4%  | 0.9%  | 5.3%  | 2.5%  | 2.0%  | 1.8%  | 1.3%  | 0.9%  |
| Bloomberg U.S. TIPS  | -1.1% | -0.9% | 2.5%  | -0.9% | 2.7%  | 2.2%  | 2.1%  | 3.4%  |
| Bloomberg Municipal Bond (5 Year)  | 0.1%  | -0.3% | 4.0%  | -0.1% | 1.4%  | 1.6%  | 1.7%  | 2.5%  |
| Bloomberg High Yield Municipal Bond  | 0.8%  | 0.3%  | 8.3%  | 0.5%  | 3.3%  | 4.0%  | 4.5%  | 6.7%  |
| Bloomberg U.S. Aggregate   | -1.4% | -1.7% | 3.3%  | -3.2% | 0.6%  | 0.9%  | 1.4%  | 2.6%  |
| Bloomberg U.S. Corporate High Yield  | 0.3%  | 0.3%  | 11.0% | 1.8%  | 4.2%  | 4.2%  | 4.3%  | 9.0%  |
| Bloomberg Global Aggregate ex-U.S. Hedged  | -0.2% | -0.3% | 7.1%  | -0.6% | 1.2%  | 1.8%  | 2.6%  | 3.2%  |
| Bloomberg Global Aggregate ex-U.S. Unhedged  | -1.2% | -3.5% | 2.7%  | -7.4% | -2.4% | -0.8% | -1.4% | 1.0%  |
| Bloomberg U.S. Long Gov / Credit   | -2.4% | -3.9% | 1.6%  | -7.7% | 0.0%  | 0.7%  | 2.2%  | 4.6%  |
| Global Equity Markets  | MTD   | YTD   | 1YR   | 3YR   | 5YR   | 7YR   | 10YR  | 15YR  |
| S&P 500  | 5.3%  | 7.1%  | 30.5% | 11.9% | 14.8% | 13.6% | 12.7% | 16.0% |
| Dow Jones Industrial Average   | 2.5%  | 3.8%  | 22.0% | 10.2% | 10.9% | 11.8% | 11.6% | 14.8% |
| NASDAQ Composite   | 6.2%  | 7.3%  | 41.6% | 7.7%  | 17.4% | 16.7% | 15.2% | 19.0% |
| Russell 3000   | 5.4%  | 6.6%  | 28.6% | 9.9%  | 13.9% | 12.9% | 12.0% | 15.8% |
| Russell 1000   | 5.4%  | 6.9%  | 29.8% | 10.7% | 14.4% | 13.3% | 12.4% | 16.0% |
| Russell 1000 Growth  | 6.8%  | 9.5%  | 45.9% | 12.5% | 18.8% | 18.0% | 15.7% | 18.4% |
| Russell 1000 Value   | 3.7%  | 3.8%  | 14.0% | 8.4%  | 9.4%  | 8.2%  | 8.7%  | 13.4% |
| Russell Mid Cap  | 5.6%  | 4.1%  | 15.5% | 5.5%  | 10.3% | 9.9%  | 9.5%  | 15.3% |
| Russell Mid Cap Growth   | 7.5%  | 6.9%  | 25.0% | 3.1%  | 11.6% | 12.6% | 10.9% | 16.2% |
| Russell Mid Cap Value  | 4.8%  | 2.9%  | 10.9% | 6.8%  | 8.9%  | 7.5%  | 8.2%  | 14.5% |
| Russell 2000   | 5.7%  | 1.5%  | 10.0% | -0.9% | 6.9%  | 7.2%  | 7.1%  | 13.3% |
| Russell 2000 Growth  | 8.1%  | 4.7%  | 14.2% | -4.6% | 6.5%  | 8.2%  | 7.3%  | 13.8% |
| Russell 2000 Value   | 3.3%  | -1.4% | 5.6%  | 2.5%  | 6.6%  | 5.8%  | 6.5%  | 12.4% |
| MSCI ACWI  | 4.3%  | 4.9%  | 23.1% | 6.8%  | 10.5% | 9.9%  | 8.4%  | 12.0% |
| MSCI ACWI ex. U.S.   | 2.5%  | 1.5%  | 12.5% | 1.3%  | 5.4%  | 5.8%  | 4.0%  | 8.2%  |
| MSCIEAFE   | 1.8%  | 2.4%  | 14.4% | 4.4%  | 6.8%  | 6.6%  | 4.4%  | 8.6%  |
| VISCI EAFE Growth  | 3.4%  | 4.6%  | 16.6% | 2.4%  | 7.7%  | 7.8%  | 5.5%  | 9.3%  |
| MSCI EAFE Value  | 0.2%  | 0.1%  | 12.1% | 6.2%  | 5.4%  | 5.1%  | 3.0%  | 7.7%  |
| MSCI EAFE Small Cap  | 0.4%  | -1.3% | 6.3%  | -1.9% | 4.2%  | 4.9%  | 4.3%  | 10.3% |
| MSCI Emerging Markets  | 4.8%  | -0.1% | 8.7%  | -6.3% | 1.9%  | 3.7%  | 3.0%  | 7.4%  |
| Alternatives   | MTD   | YTD   | 1YR   | 3YR   | 5YR   | 7YR   | 10YR  | 15YR  |
| Consumer Price Index*  | 0.3%  | 0.3%  | 3.1%  | 5.7%  | 4.2%  | 3.5%  | 2.8%  | 2.6%  |
| TSE NAREIT Equity REITs  | 2.0%  | -2.2% | 5.6%  | 5.0%  | 4.4%  | 4.4%  | 6.4%  | 13.5% |
| S&P Real Assets  | -0.5% | -2.6% | 4.0%  | 2.4%  | 3.8%  | 4.0%  | 3.3%  | 7.4%  |
| TSE EPRA NAREIT Developed  | -0.5% | -4.5% | 1.5%  | -0.4% | 0.7%  | 2.3%  | 3.6%  | 10.2% |
| TSE EPRA NAREIT Developed ex U.S.  | -4.4% | -7.9% | -3.9% | -6.8% | -3.2% | 0.1%  | 0.8%  | 7.3%  |
| Bloomberg Commodity Total Return   | -1.5% | -1.1% | -3.9% | 7.1%  | 5.7%  | 3.4%  | -1.8% | 0.4%  |
| HFRI Fund of Funds Composite*  | 0.8%  | 0.8%  | 5.0%  | 2.7%  | 4.8%  | 4.1%  | 3.4%  | 3.8%  |
| HFRI Asset Weighted Composite*   | 1.9%  | 1.9%  | 5.5%  | 4.7%  | 4.4%  | 4.1%  | 3.7%  | 5.2%  |
| Alerian MLP  | 4.3%  | 9.0%  | 30.9% | 30.4% | 11.2% | 5.9%  | 2.7%  | 10.3% |

Sources: Morningstar, FactSet. As of February 29, 2024. \*Consumer Price Index and HFRI indexes as of January 31, 2024.

See disclosures for list of indices representing each asset class. Past performance does not indicate future performance and there is a possibility of a loss. www.FiducientAdvisors.com Indices cannot be invested in directly.

## **Portfolio Dashboard**

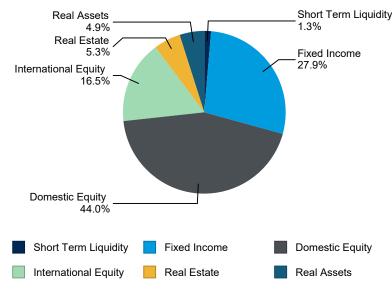
#### **Glastonbury Retirement Income Plan**



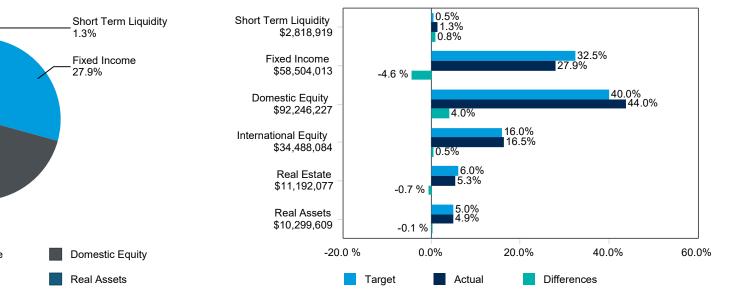
#### Summary of Cash Flows Fiscal 1 1 QTD YTD Month YTD Year **Beginning Market Value** 205,258,998 206,880,576 206,880,576 192,583,975 187,860,280 Net Contributions -1,025,409 -883.808 -2,096,463-2,096,463 3,067,501 Gain/Loss 5,315,339 4,764,815 4,764,815 13,897,453 22,572,456 Ending Market Value 209,548,928 209,548,928 209,548,928 209,548,928 209,548,928

| Current Benchma | rk Composition |  |
|-----------------|----------------|--|
| From Date       | To Date        |  |
| 01/2023         | Present        | 0.50% 90 Day U.S. Treasury Bill, 32.50% Blmbg. U.S.<br>Aggregate, 28.00% S&P 500, 4.00% S&P MidCap 400 Index,<br>8.00% Russell 2000 Index, 16.00% MSCI AC World ex USA<br>(Net), 6.00% NCREIF Fund Index - ODCE (net), 5.00%<br>Glatonbury Real Assets Benchmark |

#### Portfolio Allocation



#### Actual vs. Target Allocations



Client portfolio performance is presented net of underlying investment manager fees but gross of Fiducient Advisors' fees.

#### As of February 29, 2024

### **Asset Allocation**

**Glastonbury Retirement Income Plan** 

As of February 29, 2024

|   | Asset<br>Allocation<br>(\$) | Asset<br>Allocation<br>(%) | Target<br>Allocation<br>(%) | Differences<br>(%) |
|---|-----------------------------|----------------------------|-----------------------------|--------------------|
| Glastonbury Retirement Income Plan              | 209,548,928                 | 100.0                      | 100.0                       | 0.0                |
| Short Term Liquidity                            | 2,818,919                   | 1.3                        | 0.5                         | 0.8                |
| All Spring Government Money Market              | 2,818,919                   | 1.3                        | 0.5                         | 0.8                |
| Fixed Income                                    | 58,504,013                  | 27.9                       | 32.5                        | -4.6               |
| BlackRock Total Return Fund K                   | 25,305,217                  | 12.1                       | 13.8                        | -1.7               |
| Dodge & Cox Income                              | 24,741,527                  | 11.8                       | 13.8                        | -1.9               |
| BlackRock Strategic Income Opportunities Fund K | 8,457,269                   | 4.0                        | 5.0                         | -1.0               |
| Domestic Equity                                 | 92,246,227                  | 44.0                       | 40.0                        | 4.0                |
| Vanguard Institutional Index Fund Instl         | 65,343,400                  | 31.2                       | 28.0                        | 3.2                |
| SPDR Portfolio S&P 400 Mid Cap ETF              | 7,777,038                   | 3.7                        | 4.0                         | -0.3               |
| Earnest Partners SMID Cap Value CIT             | 15,412,694                  | 7.4                        | 6.0                         | 1.4                |
| SPDR Portfolio S&P 600 Small Cap ETF            | 3,713,094                   | 1.8                        | 2.0                         | -0.2               |
| International Equity                            | 34,488,084                  | 16.5                       | 16.0                        | 0.5                |
| Causeway International Value Instl              | 11,327,937                  | 5.4                        | 5.5                         | -0.1               |
| Vanguard International Growth Adm               | 11,143,177                  | 5.3                        | 5.5                         | -0.2               |
| Cape Ann Global Developing Markets              | 7,350,358                   | 3.5                        | 3.0                         | 0.5                |
| GQG Partners Emerging Markets Equity R6         | 4,666,612                   | 2.2                        | 2.0                         | 0.2                |
| Real Estate                                     | 11,192,077                  | 5.3                        | 6.0                         | -0.7               |
| Barings Core Property Fund LP                   | 11,192,077                  | 5.3                        | 6.0                         | -0.7               |
| Real Assets                                     | 10,299,609                  | 4.9                        | 5.0                         | -0.1               |
| DWS RREEF Real Assets Fund Instl                | 10,299,609                  | 4.9                        | 5.0                         | -0.1               |

Investments with a zero balance were held in the portfolio during the reporting period and will be removed once they no longer impact portfolio performance. Asset Allocation weightings may not add up to 100% due to rounding.

**Glastonbury Retirement Income Plan** 

|  | Allocation Performance(%) |       |            |      |      |               | %)        |            |            |             |                            |                    |                   |
|--|---------------------------|-------|------------|------|------|---------------|-----------|------------|------------|-------------|----------------------------|--------------------|-------------------|
|  | Market<br>Value<br>(\$)   | %     | 1<br>Month | QTD  | YTD  | Fiscal<br>YTD | 1<br>Year | 3<br>Years | 5<br>Years | 10<br>Years | Aug-2011<br>To<br>Feb-2024 | Since<br>Inception | Inception<br>Date |
| Glastonbury Retirement Income Plan                   | 209,548,928               | 100.0 | 2.6        | 2.3  | 2.3  | 7.2           | 12.2      | 2.3        | 7.0        | 5.9         | 6.6                        | 6.6                | 01/2003           |
| Blended Benchmark                                    |                           |       | 2.1        | 1.8  | 1.8  | 7.0           | 11.8      | 3.3        | 7.0        | 5.9         | 6.4                        | 6.9                |                   |
| All Spring Government Money Market                   | 2,818,919                 | 1.3   | 0.4        | 0.8  | 0.8  | 3.6           | 5.2       | 2.3        | 1.8        | 1.2         | 1.0                        | 1.0                | 08/2011           |
| 90 Day U.S. Treasury Bill                            |                           |       | 0.4        | 0.8  | 0.8  | 3.6           | 5.2       | 2.4        | 2.0        | 1.3         | 1.1                        | 1.1                |                   |
| Fixed Income   | 58,504,013                | 27.9  | -1.2       | -1.2 | -1.2 | 2.3           | 4.0       | -3.8       | -0.4       | 1.0         | 1.7                        | 2.4                | 01/2010           |
| Fixed Income Benchmark                               |                           |       | -1.4       | -1.7 | -1.7 | 1.6           | 3.3       | -3.5       | 0.3        | 1.1         | 1.3                        | 2.2                |                   |
| BlackRock Total Return Fund K                        | 25,305,217                | 12.1  | -1.3       | -1.4 | -1.4 | 1.5           | 3.3       | -3.3       | 1.1        | 1.9         | 2.6                        | 1.4                | 06/2015           |
| Blmbg. U.S. Aggregate                                |                           |       | -1.4       | -1.7 | -1.7 | 1.6           | 3.3       | -3.2       | 0.6        | 1.4         | 1.7                        | 1.1                |                   |
| IM U.S. Broad Market Core+ Fixed Income (MF) Median  |                           |       | -1.3       | -1.3 | -1.3 | 2.4           | 3.8       | -3.1       | 0.9        | 1.6         | 2.0                        | 1.3                |                   |
| BlackRock Total Return Fund K Rank                   |                           |       | 59         | 59   | 59   | 83            | 70        | 59         | 45         | 26          | 20                         | 38                 |                   |
| Dodge & Cox Income                                   | 24,741,527                | 11.8  | -1.3       | -1.3 | -1.3 | 2.9           | 4.9       | -1.6       | 2.0        | 2.4         | 2.8                        | -1.3               | 02/2024           |
| Blmbg. U.S. Aggregate                                |                           |       | -1.4       | -1.7 | -1.7 | 1.6           | 3.3       | -3.2       | 0.6        | 1.4         | 1.7                        | -1.4               |                   |
| IM U.S. Broad Market Core Fixed Income (MF) Median   |                           |       | -1.4       | -1.4 | -1.4 | 1.9           | 3.4       | -3.2       | 0.7        | 1.4         | 1.8                        | -1.4               |                   |
| Dodge & Cox Income Rank                              |                           |       | 33         | 39   | 39   | 18            | 7         | 5          | 2          | 1           | 2                          | 33                 |                   |
| BlackRock Strategic Income Opportunities Fund K      | 8,457,269                 | 4.0   | -0.4       | -0.1 | -0.1 | 5.1           | 6.3       | 0.6        | 3.1        | 2.7         | 3.0                        | 6.2                | 01/2023           |
| Blmbg. U.S. Aggregate                                |                           |       | -1.4       | -1.7 | -1.7 | 1.6           | 3.3       | -3.2       | 0.6        | 1.4         | 1.7                        | 3.2                |                   |
| IM Alternative Credit Focus (MF) Median              |                           |       | 0.0        | 0.5  | 0.5  | 4.8           | 6.3       | 0.2        | 2.1        | 1.8         | 1.9                        | 6.6                |                   |
| BlackRock Strategic Income Opportunities Fund K Rank |                           |       | 79         | 80   | 80   | 44            | 51        | 44         | 31         | 17          | 1                          | 54                 |                   |
| Domestic Equity                                      | 92,246,227                | 44.0  | 5.0        | 5.7  | 5.7  | 14.2          | 24.3      | 7.4        | 13.2       | 11.3        | 12.7                       | 13.0               | 01/2010           |
| Domestic Equity Hybrid                               |                           |       | 5.5        | 5.7  | 5.7  | 14.2          | 24.5      | 8.9        | 13.3       | 11.7        | 13.0                       | 13.1               |                   |
| Vanguard Institutional Index Fund Instl              | 65,343,400                | 31.2  | 5.3        | 7.1  | 7.1  | 15.7          | 30.4      | 11.9       | 14.7       | 12.7        | 13.7                       | 13.7               | 08/2011           |
| S&P 500  |                           |       | 5.3        | 7.1  | 7.1  | 15.7          | 30.5      | 11.9       | 14.8       | 12.7        | 13.7                       | 13.7               |                   |
| IM U.S. Large Cap Core Equity (MF) Median            |                           |       | 5.3        | 7.1  | 7.1  | 15.9          | 29.3      | 10.6       | 13.8       | 11.6        | 12.6                       | 12.6               |                   |
| Vanguard Institutional Index Fund Instl Rank         |                           |       | 51         | 50   | 50   | 55            | 38        | 27         | 25         | 14          | 16                         | 16                 |                   |
| SPDR Portfolio S&P 400 Mid Cap ETF                   | 7,777,038                 | 3.7   | 5.9        | 4.1  | 4.1  | 11.3          | 13.0      | 6.6        | 10.1       | 8.6         | 10.7                       | 17.9               | 01/2023           |
| S&P MidCap 400 Index                                 |                           |       | 5.9        | 4.1  | 4.1  | 11.4          | 13.0      | 6.7        | 10.4       | 9.4         | 11.0                       | 18.0               |                   |
| IM U.S. Mid Cap Core Equity (MF) Median              |                           |       | 5.0        | 4.1  | 4.1  | 11.2          | 13.9      | 7.5        | 9.8        | 7.6         | 9.7                        | 16.5               |                   |
| SPDR Portfolio S&P 400 Mid Cap ETF Rank              |                           |       | 24         | 51   | 51   | 49            | 56        | 67         | 42         | 27          | 23                         | 37                 |                   |

Client portfolio performance is presented net of underlying investment manager fees but gross of Fiducient Advisors' fees. Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Funds may include returns of an equivalent share class with a longer return history if period includes dates prior to the fund's inception. Returns are net of fees unless otherwise stated. The fund's inception date represents the first month the client made the investment. Composite performance includes all funds held in the composite since inception. Inception dates for asset class composites reflect the start date at which these returns could be calculated using historical and existing system capabilities and may vary from the inception dates of underlying component strategies.

As of February 29, 2024



#### **Glastonbury Retirement Income Plan**

|  | Allocation              |      |            |      |      |               | Pe        | erformance( | %)         |             |                            |                    |                   |
|--|-------------------------|------|------------|------|------|---------------|-----------|-------------|------------|-------------|----------------------------|--------------------|-------------------|
|  | Market<br>Value<br>(\$) | %    | 1<br>Month | QTD  | YTD  | Fiscal<br>YTD | 1<br>Year | 3<br>Years  | 5<br>Years | 10<br>Years | Aug-2011<br>To<br>Feb-2024 | Since<br>Inception | Inception<br>Date |
| Earnest Partners SMID Cap Value CIT                  | 15,412,694              | 7.4  | 3.9        | 2.2  | 2.2  | 11.0          | 10.2      | 7.3         | -          | -           | -                          | 17.2               | 10/2020           |
| Russell 2500 Value Index                             |                         |      | 4.0        | 1.1  | 1.1  | 10.8          | 9.7       | 5.4         | 8.0        | 7.3         | 9.4                        | 16.3               |                   |
| IM U.S. SMID Cap Value Equity (MF) Median            |                         |      | 3.4        | 2.0  | 2.0  | 12.4          | 8.2       | 8.2         | 9.1        | 7.8         | 9.6                        | 20.5               |                   |
| Earnest Partners SMID Cap Value CIT Rank             |                         |      | 42         | 41   | 41   | 64            | 24        | 60          | -          | -           | -                          | 55                 |                   |
| SPDR Portfolio S&P 600 Small Cap ETF                 | 3,713,094               | 1.8  | 3.3        | -0.8 | -0.8 | 8.6           | 6.5       | 2.3         | 7.9        | 8.8         | -                          | 12.9               | 01/2023           |
| S&P SmallCap 600 Index                               |                         |      | 3.3        | -0.8 | -0.8 | 8.6           | 6.5       | 2.3         | 7.7        | 8.5         | 10.8                       | 12.9               |                   |
| IM U.S. Small Cap Core Equity (MF) Median            |                         |      | 4.2        | 1.4  | 1.4  | 9.4           | 8.6       | 3.8         | 7.9        | 7.2         | 9.2                        | 14.8               |                   |
| SPDR Portfolio S&P 600 Small Cap ETF Rank            |                         |      | 72         | 80   | 80   | 58            | 67        | 63          | 50         | 10          | -                          | 65                 |                   |
| International Equity                                 | 34,488,084              | 16.5 | 4.2        | 1.8  | 1.8  | 7.5           | 16.5      | 0.8         | 8.0        | 5.7         | 5.8                        | 5.9                | 01/2010           |
| MSCI AC World ex USA (Net)                           |                         |      | 2.5        | 1.5  | 1.5  | 7.2           | 12.5      | 1.3         | 5.4        | 4.0         | 4.2                        | 4.7                |                   |
| Causeway International Value Instl                   | 11,327,937              | 5.4  | 1.5        | -1.0 | -1.0 | 5.1           | 14.3      | 7.3         | 7.7        | 4.2         | 5.7                        | 5.5                | 04/2018           |
| MSCI EAFE Value Index (Net)                          |                         |      | 0.2        | 0.1  | 0.1  | 9.0           | 12.1      | 6.3         | 5.4        | 3.0         | 4.2                        | 3.5                |                   |
| IM International Large Cap Value Equity (MF) Median  |                         |      | 2.1        | 1.4  | 1.4  | 6.6           | 11.0      | 5.0         | 5.9        | 3.3         | 4.4                        | 3.7                |                   |
| Causeway International Value Instl Rank              |                         |      | 71         | 94   | 94   | 73            | 26        | 13          | 19         | 12          | 5                          | 8                  |                   |
| Vanguard International Growth Adm                    | 11,143,177              | 5.3  | 6.3        | 3.6  | 3.6  | 4.8           | 11.5      | -7.2        | 8.7        | 7.5         | 7.7                        | 7.7                | 08/2011           |
| MSCI AC World ex USA Growth (Net)                    |                         |      | 3.8        | 3.0  | 3.0  | 6.1           | 13.2      | -1.8        | 6.0        | 4.8         | 4.8                        | 4.8                |                   |
| IM International Large Cap Growth Equity (MF) Median |                         |      | 3.8        | 3.6  | 3.6  | 6.7           | 13.8      | 1.3         | 7.0        | 4.7         | 5.3                        | 5.3                |                   |
| Vanguard International Growth Adm Rank               |                         |      | 12         | 50   | 50   | 74            | 73        | 99          | 22         | 5           | 8                          | 8                  |                   |
| Cape Ann Global Developing Markets                   | 7,350,358               | 3.5  | 5.3        | -0.2 | -0.2 | 6.9           | 15.4      | 0.2         | 4.0        | -           | -                          | 5.3                | 12/2018           |
| MSCI Emerging Markets Value (Net)                    |                         |      | 4.0        | 0.3  | 0.3  | 7.5           | 12.9      | -1.1        | 1.9        | 2.5         | 0.7                        | 2.8                |                   |
| IM Emerging Markets Equity (MF) Median               |                         |      | 4.5        | 0.7  | 0.7  | 4.5           | 9.1       | -6.7        | 2.4        | 2.7         | 1.6                        | 3.4                |                   |
| Cape Ann Global Developing Markets Rank              |                         |      | 21         | 69   | 69   | 30            | 19        | 14          | 27         | -           | -                          | 24                 |                   |
| GQG Partners Emerging Markets Equity R6              | 4,666,612               | 2.2  | 4.4        | 7.8  | 7.8  | 22.0          | 37.8      | 1.7         | 10.2       | -           | -                          | 32.5               | 01/2023           |
| MSCI Emerging Markets Growth (Net)                   |                         |      | 5.5        | -0.5 | -0.5 | 2.0           | 4.9       | -11.0       | 1.8        | 3.5         | 2.3                        | 4.6                |                   |
| IM Emerging Markets Equity (MF) Median               |                         |      | 4.5        | 0.7  | 0.7  | 4.5           | 9.1       | -6.7        | 2.4        | 2.7         | 1.6                        | 9.9                |                   |
| GQG Partners Emerging Markets Equity R6 Rank         |                         |      | 55         | 1    | 1    | 1             | 1         | 10          | 2          | -           | -                          | 2                  |                   |

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As of February 29, 2024

**Glastonbury Retirement Income Plan** 

|                                  | Allocatio               | Allocation |            |      |      |               | Pe        | erformance( | %)         |             |                            |                    |                   |  |
|----------------------------------|-------------------------|------------|------------|------|------|---------------|-----------|-------------|------------|-------------|----------------------------|--------------------|-------------------|--|
|                                  | Market<br>Value<br>(\$) | %          | 1<br>Month | QTD  | YTD  | Fiscal<br>YTD | 1<br>Year | 3<br>Years  | 5<br>Years | 10<br>Years | Aug-2011<br>To<br>Feb-2024 | Since<br>Inception | Inception<br>Date |  |
| Real Estate                      | 11,192,077              | 5.3        | 0.0        | 0.0  | 0.0  | -14.7         | -21.6     | -1.6        | 0.1        | 4.3         | 4.4                        | 5.8                | 01/2010           |  |
| NCREIF Fund Index - ODCE (net)   |                         |            | 0.0        | 0.0  | 0.0  | -7.0          | -12.7     | 4.0         | 3.3        | 6.3         | 7.3                        | 8.1                |                   |  |
| Barings Core Property Fund LP    | 11,192,077              | 5.3        | 0.0        | 0.0  | 0.0  | -14.7         | -21.6     | -1.6        | 0.1        | 4.3         | -                          | 4.9                | 07/2012           |  |
| NCREIF Fund Index - ODCE (net)   |                         |            | 0.0        | 0.0  | 0.0  | -7.0          | -12.7     | 4.0         | 3.3        | 6.3         | 7.3                        | 6.9                |                   |  |
| Real Assets                      | 10,299,609              | 4.9        | 0.9        | -1.8 | -1.8 | 2.4           | 1.3       | 3.2         | 4.6        | -0.5        | -                          | 0.3                | 10/2011           |  |
| Glatonbury Real Assets Benchmark |                         |            | -0.6       | -3.5 | -3.5 | 1.3           | -0.2      | 3.7         | 4.7        | 0.4         | -                          | 1.2                |                   |  |
| DWS RREEF Real Assets Fund Insti | 10,299,609              | 4.9        | 0.9        | -1.8 | -1.8 | 2.4           | 1.3       | 3.1         | 5.4        | 4.1         | 3.8                        | 0.7                | 01/2023           |  |
| DWS Real Assets Benchmark        |                         |            | -0.6       | -3.5 | -3.5 | 1.3           | -0.2      | 3.4         | 3.7        | 3.1         | 3.5                        | 0.5                |                   |  |

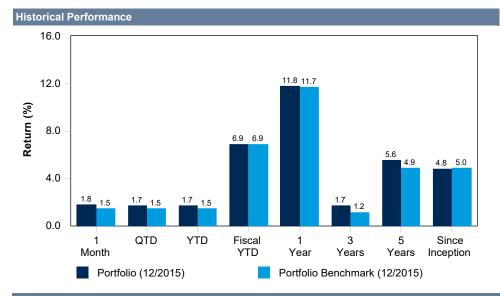
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#### As of February 29, 2024

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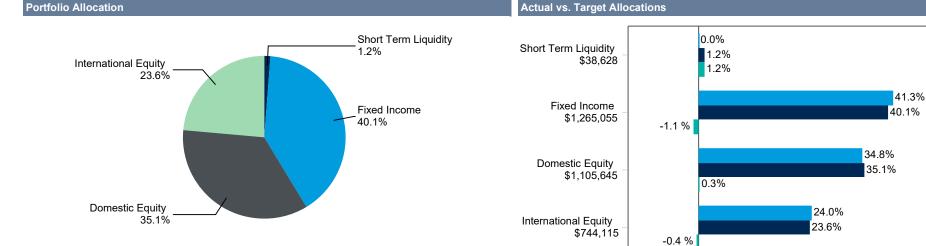
## **Portfolio Dashboard**

#### **Glastonbury New Hires Plan**



#### Summary of Cash Flows 1 Fiscal 1 QTD YTD Month YTD Year **Beginning Market Value** 3,069,538 3,045,698 3,045,698 2,304,270 2,168,755 Net Contributions 27,029 682,366 54,452 54,452 647,054 302,322 Gain/Loss 56,875 53,293 53,293 202,120 Ending Market Value 3,153,443 3,153,443 3,153,443 3,153,443 3,153,443

| Current Benchma | rk Composition |   |
|-----------------|----------------|---|
| From Date       | To Date        |   |
| 12/2023         | Present        | 47.50% Blmbg. U.S. Aggregate, 31.50% CRSP US Total Market<br>Spliced Index, 21.00% FTSE Global All Cap ex US Spliced<br>Index |



-15.0 %

Target

0.0%

15.0%

Actual

30.0%

Differences

45.0%

#### Client portfolio performance is presented net of underlying investment manager fees but gross of Fiducient Advisors' fees.

Fixed Income

International Equity

Short Term Liquidity

Domestic Equity

60.0%

## **Asset Allocation**

#### Glastonbury New Hires Plan

As of February 29, 2024

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|  | Asset<br>Allocation<br>(\$) | Asset<br>Allocation<br>(%) | Target<br>Allocation<br>(%) | Differences<br>(%) |
|--|-----------------------------|----------------------------|-----------------------------|--------------------|
| Glastonbury New Hires Plan                   | 3,153,443                   | 100.0                      | 100.0                       | 0.0                |
| Short Term Liquidity                         | 38,628                      | 1.2                        | 0.0                         | 1.2                |
| All Spring Government Money Market           | 38,628                      | 1.2                        | 0.0                         | 1.2                |
| Fixed Income                                 | 1,265,055                   | 40.1                       | 41.3                        | -1.1               |
| Vanguard Total Bond Market Index Adm         | 1,265,055                   | 40.1                       | 41.3                        | -1.1               |
| Domestic Equity                              | 1,105,645                   | 35.1                       | 34.8                        | 0.3                |
| Vanguard Total Stock Market Index Adm        | 1,105,645                   | 35.1                       | 34.8                        | 0.3                |
| International Equity                         | 744,115                     | 23.6                       | 24.0                        | -0.4               |
| Vanguard Total International Stock Index Adm | 744,115                     | 23.6                       | 24.0                        | -0.4               |

**Glastonbury New Hires Plan** 

| As of | February | 29, | 2024 |
|-------|----------|-----|------|
|-------|----------|-----|------|

|  | Allocat                 | ion   |            |      |      |               |           |            |            |             |                    |                   |
|--|-------------------------|-------|------------|------|------|---------------|-----------|------------|------------|-------------|--------------------|-------------------|
|  | Market<br>Value<br>(\$) | %     | 1<br>Month | QTD  | YTD  | Fiscal<br>YTD | 1<br>Year | 3<br>Years | 5<br>Years | 10<br>Years | Since<br>Inception | Inception<br>Date |
| Glastonbury New Hires Plan                         | 3,153,443               | 100.0 | 1.8        | 1.7  | 1.7  | 6.9           | 11.8      | 1.7        | 5.6        | -           | 4.8                | 12/2015           |
| New Hires Blended Benchmark                        |                         |       | 1.5        | 1.5  | 1.5  | 6.9           | 11.7      | 1.2        | 4.9        | -           | 5.0                |                   |
| Short Term Liquidity                               | 38,628                  | 1.2   | 0.4        | 0.8  | 0.8  | 3.5           | 5.1       | 2.4        | 1.9        | -           | 1.5                | 12/2015           |
| 90 Day U.S. Treasury Bill                          |                         |       | 0.4        | 0.8  | 0.8  | 3.6           | 5.2       | 2.4        | 2.0        | 1.3         | 1.6                |                   |
| All Spring Government Money Market                 | 38,628                  | 1.2   | 0.4        | 0.8  | 0.8  | 3.5           | 5.1       | 2.4        | 1.9        | -           | 1.5                | 12/2015           |
| 90 Day U.S. Treasury Bill                          |                         |       | 0.4        | 0.8  | 0.8  | 3.6           | 5.2       | 2.4        | 2.0        | 1.3         | 1.6                |                   |
| Fixed Income                                       | 1,265,055               | 40.1  | -1.4       | -1.6 | -1.6 | 1.7           | 3.4       | -3.1       | 0.6        | -           | 1.2                | 12/2015           |
| Blmbg. U.S. Aggregate                              |                         |       | -1.4       | -1.7 | -1.7 | 1.6           | 3.3       | -3.2       | 0.6        | 1.4         | 1.2                |                   |
| Vanguard Total Bond Market Index Adm               | 1,265,055               | 40.1  | -1.4       | -1.6 | -1.6 | 1.7           | 3.4       | -3.1       | 0.6        | 1.4         | 1.2                | 12/2015           |
| Vanguard Spliced Bloomberg U.S. Agg Flt Adj        |                         |       | -1.4       | -1.6 | -1.6 | 1.7           | 3.5       | -3.1       | 0.6        | 1.5         | 1.2                |                   |
| IM U.S. Broad Market Core Fixed Income (MF) Median |                         |       | -1.4       | -1.4 | -1.4 | 1.9           | 3.4       | -3.2       | 0.7        | 1.4         | 1.2                |                   |
| Vanguard Total Bond Market Index Adm Rank          |                         |       | 54         | 75   | 75   | 65            | 51        | 40         | 55         | 50          | 58                 |                   |
| Domestic Equity                                    | 1,105,645               | 35.1  | 5.4        | 6.6  | 6.6  | 15.6          | 28.6      | 9.7        | 13.8       | -           | 12.9               | 12/2015           |
| CRSP US Total Market Spliced Index                 |                         |       | 5.4        | 6.6  | 6.6  | 15.6          | 28.6      | 9.7        | 13.9       | 12.0        | 12.9               |                   |
| Vanguard Total Stock Market Index Adm              | 1,105,645               | 35.1  | 5.4        | 6.6  | 6.6  | 15.6          | 28.6      | 9.7        | 13.8       | 12.0        | 12.9               | 12/2015           |
| CRSP US Total Market Spliced Index                 |                         |       | 5.4        | 6.6  | 6.6  | 15.6          | 28.6      | 9.7        | 13.9       | 12.0        | 12.9               |                   |
| IM U.S. Multi-Cap Core Equity (MF) Median          |                         |       | 5.1        | 6.4  | 6.4  | 15.0          | 25.8      | 9.3        | 12.7       | 10.4        | 11.3               |                   |
| Vanguard Total Stock Market Index Adm Rank         |                         |       | 39         | 44   | 44   | 38            | 27        | 45         | 28         | 14          | 16                 |                   |
| International Equity                               | 744,115                 | 23.6  | 3.1        | 1.2  | 1.2  | 6.8           | 12.5      | 1.4        | 5.7        | -           | 6.0                | 12/2015           |
| FTSE Global All Cap ex US Spliced Index            |                         |       | 2.3        | 1.2  | 1.2  | 7.4           | 12.4      | 1.5        | 5.8        | 4.3         | 6.1                |                   |
| Vanguard Total International Stock Index Adm       | 744,115                 | 23.6  | 3.1        | 1.2  | 1.2  | 6.8           | 12.5      | 1.4        | 5.7        | 4.2         | 6.0                | 12/2015           |
| FTSE Global All Cap ex US Spliced Index            |                         |       | 2.3        | 1.2  | 1.2  | 7.4           | 12.4      | 1.5        | 5.8        | 4.3         | 6.1                |                   |
| IM International Large Cap Core Equity (MF) Median |                         |       | 2.9        | 2.4  | 2.4  | 7.0           | 13.5      | 3.6        | 6.7        | 3.8         | 5.6                |                   |
| Vanguard Total International Stock Index Adm Rank  |                         |       | 38         | 71   | 71   | 53            | 57        | 86         | 70         | 31          | 39                 |                   |
|  |                         |       |            |      |      |               |           |            |            |             |                    |                   |

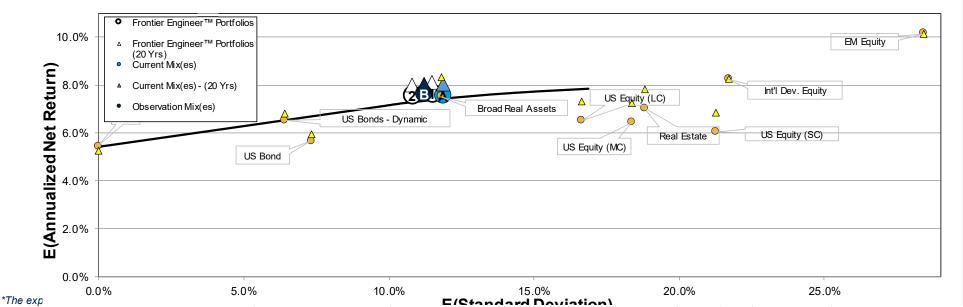
Client portfolio performance is presented net of underlying investment manager fees but gross of Fiducient Advisors' fees. Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Funds may include returns of an equivalent share class with a longer return history if period includes dates prior to the fund's inception. Returns are net of fees unless otherwise stated. The fund's inception date represents the first month the client made the investment. Composite performance includes all funds held in the composite since inception. Inception dates for asset class composites reflect the start date at which these returns could be calculated using historical and existing system capabilities and may vary from the inception dates of underlying component strategies.



## Asset Allocation Analysis

## Frontier Engineer® Analysis - Glastonbury Pension

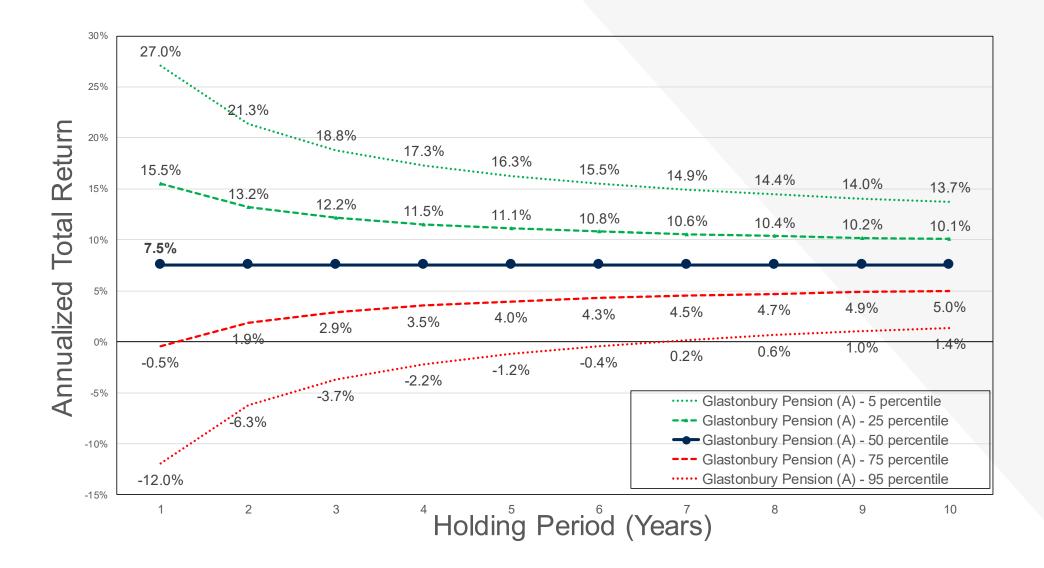
| 2/29/2024               | Asset Allocation |        |             |              |      |         |                    |                |                |                |                   |           |             | Forecasts P       |                                     |                                 |                       |                           | Past (1/                       | Past (1/88-2/24)      |                       |
|-------------------------|------------------|--------|-------------|--------------|------|---------|--------------------|----------------|----------------|----------------|-------------------|-----------|-------------|-------------------|-------------------------------------|---------------------------------|-----------------------|---------------------------|--------------------------------|-----------------------|-----------------------|
|                         | Fixed Income     | Equity | Real Assets | Alternatives | Cash | US Bond | US Bonds - Dynamic | US Equity (LC) | US Equity (MC) | US Equity (SC) | Int'l Dev. Equity | EM Equity | Real Estate | Broad Real Assets | Annualized Net<br>Return (20 Years) | Annualized Return<br>(10 Years) | Annualized Volatility | Normal 100 Year<br>Flood* | Non-Normal 100<br>Year Flood** | Annualized Net Return | Annualized Volatility |
| Glastonbury Pension (A) | 33%              | 56%    | 11%         |              | 0.5% | 27.5%   | 5.0%               | 28.0%          | 7.0%           | 5.0%           | 11.0%             | 5.0%      | 6.0%        | 5.0%              | 8.0%                                | 7.5%                            | 11.9%                 | -19%                      | -25%                           | 8.9%                  | 9.9%                  |
| Mix 1                   | 38%              | 53%    | 8%          |              | 1%   | 29%     | 8%                 | 22%            | 7%             | 4%             | 14%               | 6%        | 4%          | 5%                | 8.1%                                | 7.7%                            | 11.5%                 | -18%                      | -24%                           | 8.5%                  | 9.4%                  |
| Mix 2                   | 43%              | 49%    | 8%          |              | 1%   | 34%     | 8%                 | 20%            | 6%             | 4%             | 13%               | 6%        | 4%          | 5%                | 8.0%                                | 7.6%                            | 10.8%                 | -17%                      | -22%                           | 8.3%                  | 8.8%                  |
| Observation Mix (B)     | 40%              | 52%    | 8%          | -0%          | 1%   | 31%     | 9%                 | 21%            | 6%             | 4%             | 13%               | 6%        | 4%          | 5%                | 8.0%                                | 7.6%                            | 11.2%                 | -18%                      | -24%                           | 8.4%                  | 9.2%                  |



\*\*The expected one in a hundred worst case calendar year return based on non-normally distributed capital market assumptions (factoring in skewness & kurtosis). Greater losses are possible (1% expected likelihood).

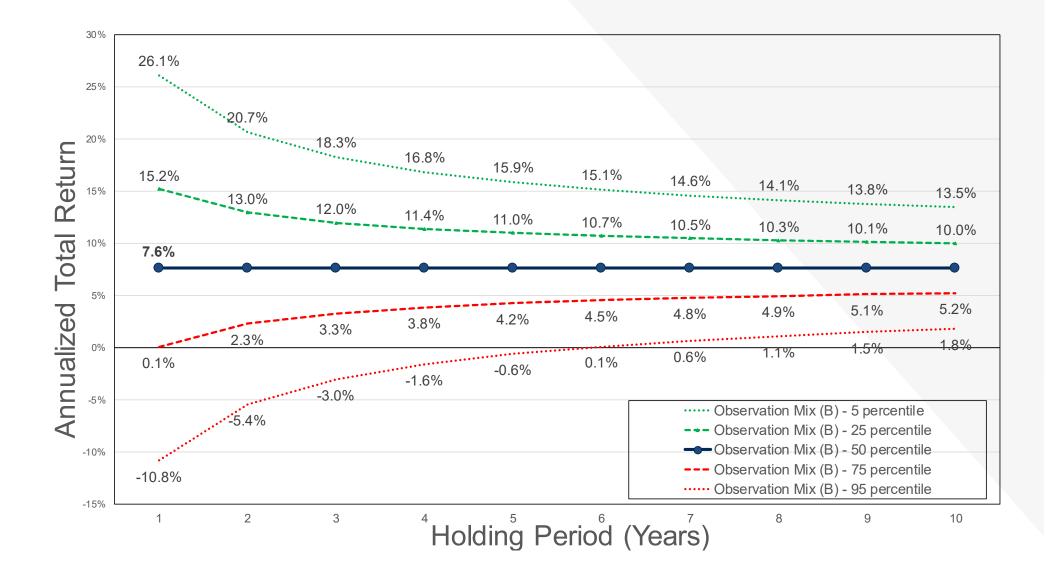
Historical Returns and Risk Metrics for each Mix represent back-tested calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. Please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing. Please refer to the Capital Markets Assumptions Slide for the hypothetical alpha and hypothetical fee inputs used in the calculation methodology.

# **Probability Distribution - Glastonbury Pension Current Mix**



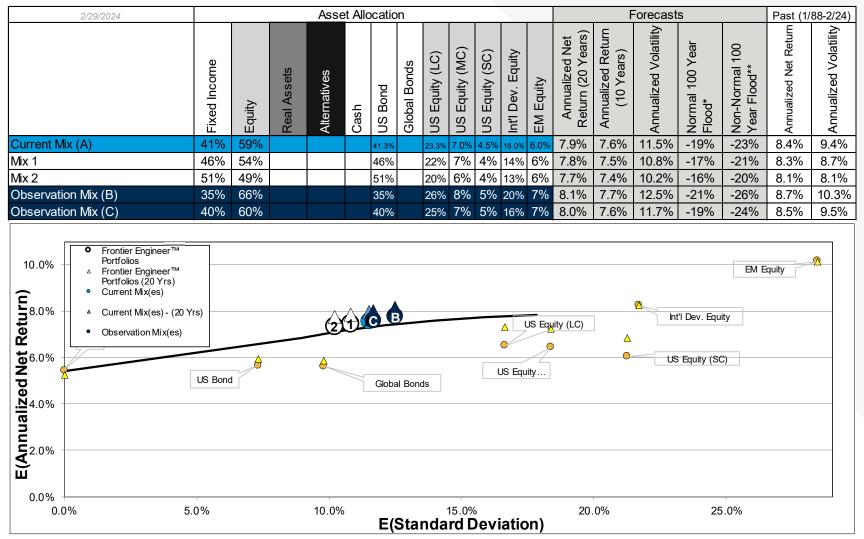
This analysis assumes a normal distribution for calculating the probabilities of achieving a particular return over a particular timeframe. A normal distribution assumes 68% of the distribution is contained in one standard deviation away from the mean in either direction, 95% is contained in two standard deviations, and 99.7% is contained in three standard deviations. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

# Probability Distribution - Observation Mix (60/40)



This analysis assumes a normal distribution for calculating the probabilities of achieving a particular return over a particular timeframe. A normal distribution assumes 68% of the distribution is contained in one standard deviation away from the mean in either direction, 95% is contained in two standard deviations, and 99.7% is contained in three standard deviations. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

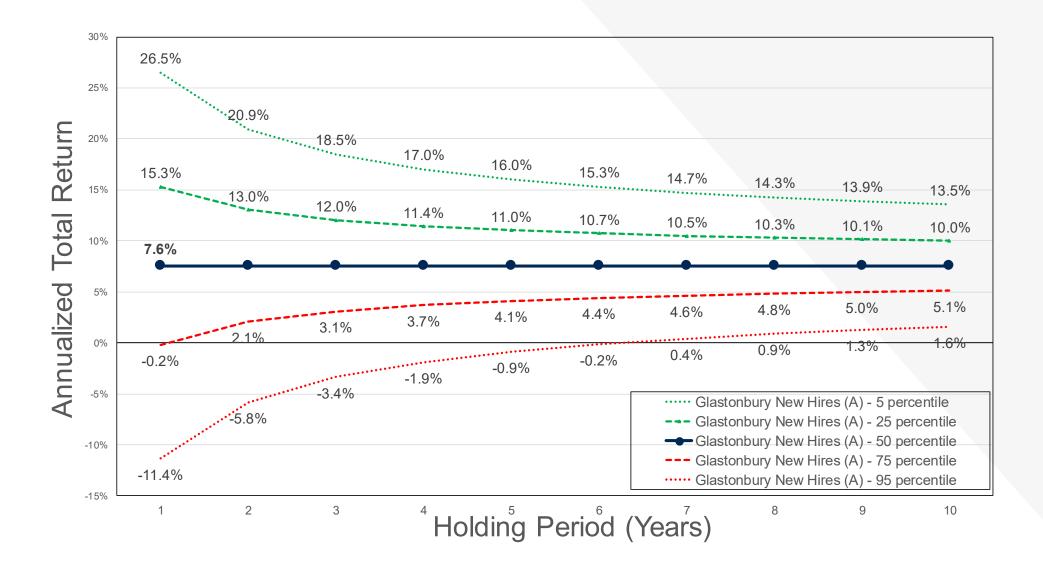
# Frontier Engineer® Analysis - New Hires Plan



\*The expected one in a hundred worst case calendar year return based on normally distributed capital market assumptions. Greater losses are possible (1% expected likelihood). \*\*The expected one in a hundred worst case calendar year return based on non-normally distributed capital market assumptions (factoring in skewness & kurtosis). Greater losses are possible (1% expected likelihood). likelihood).

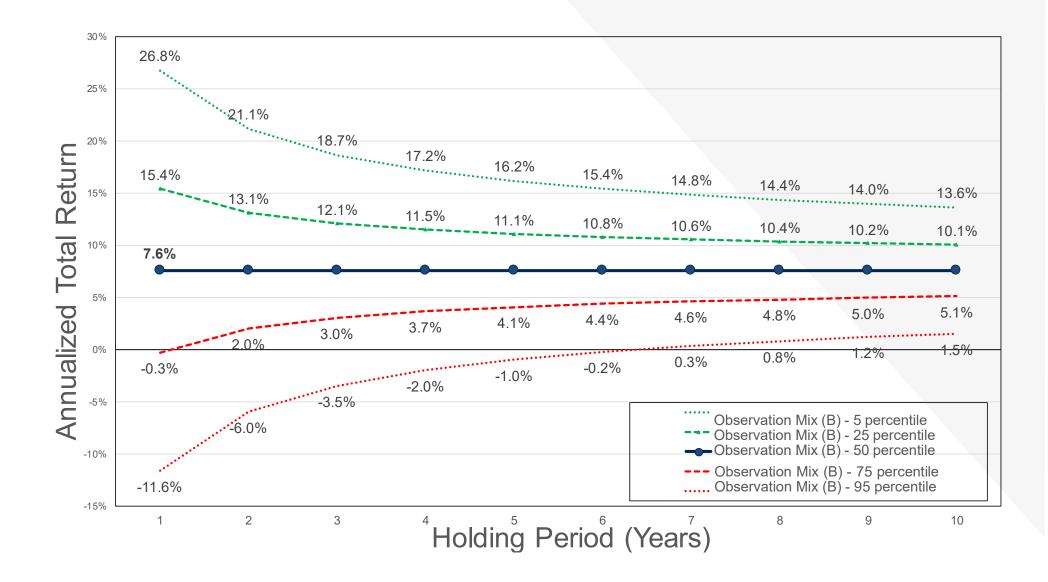
Historical Returns and Risk Metrics for each Mix represent back-tested calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. Please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing. Please refer to the Capital Markets Assumptions Slide for the hypothetical alpha and hypothetical fee inputs used in the calculation methodology.

# **Probability Distribution - New Hires Current Mix**



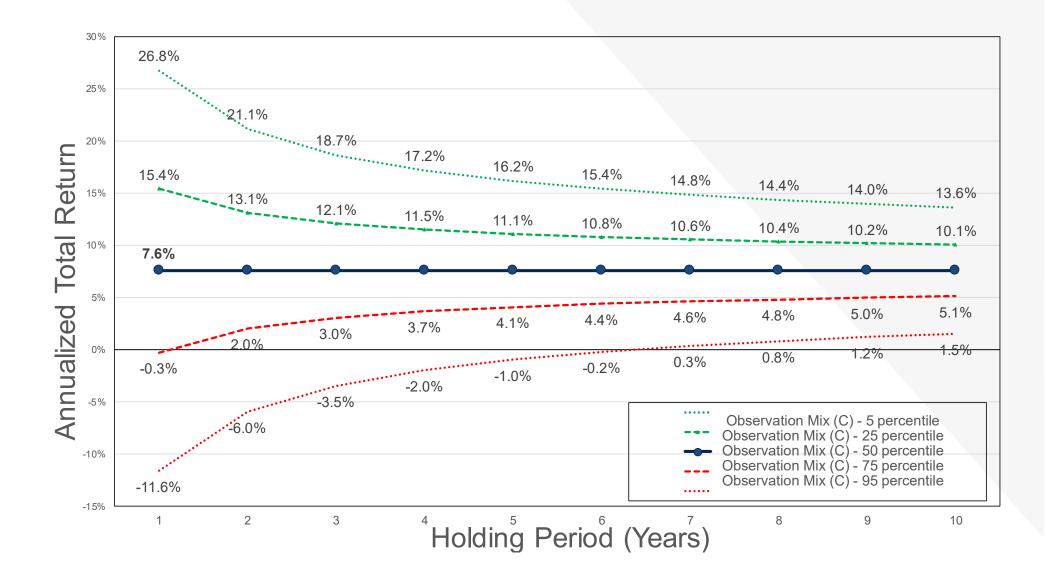
This analysis assumes a normal distribution for calculating the probabilities of achieving a particular return over a particular timeframe. A normal distribution assumes 68% of the distribution is contained in one standard deviation away from the mean in either direction, 95% is contained in two standard deviations, and 99.7% is contained in three standard deviations. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

# Probability Distribution- New Hires Observation Mix (65/35)



This analysis assumes a normal distribution for calculating the probabilities of achieving a particular return over a particular timeframe. A normal distribution assumes 68% of the distribution is contained in one standard deviation away from the mean in either direction, 95% is contained in two standard deviations, and 99.7% is contained in three standard deviations. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

# Probability Distribution - New Hires Observation Mix (60/40)



This analysis assumes a normal distribution for calculating the probabilities of achieving a particular return over a particular timeframe. A normal distribution assumes 68% of the distribution is contained in one standard deviation away from the mean in either direction, 95% is contained in two standard deviations, and 99.7% is contained in three standard deviations. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

# Historical Annualized Total Return

| Annualized net retums as<br>of 2/29/2024 | Fixed Income | Equity | Real Assets | Alternatives | Past 3 Months<br>(Not Annualized) | 1-Year Return | 3-Year Return | 5-Year Return | 7-Year Return | 10-Year Return | 15-Year Return | 20-Year Return | 25-Year Return | 30-Year Return | 36.17-Year Return |
|--|--------------|--------|-------------|--------------|-----------------------------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|-------------------|
| Glastonbury Pension (A)                  | 33%          | 56%    | 11%         | 0%           | 7.2%                              | 14.0%         | 3.9%          | 7.4%          | 7.3%          | 6.9%           | 10.3%          | 7.3%           | 7.2%           | 8.0%           | 8.9%              |
| Mix 1                                    | 38%          | 53%    | 8%          | 0%           | 6.6%                              | 13.0%         | 3.1%          | 6.7%          | 6.7%          | 6.2%           | 9.4%           | 6.9%           | 6.9%           | 7.5%           | 8.5%              |
| Mix 2                                    | 43%          | 49%    | 8%          | 0%           | 6.2%                              | 12.2%         | 2.7%          | 6.3%          | 6.2%          | 5.9%           | 8.9%           | 6.6%           | 6.7%           | 7.3%           | 8.3%              |
| Observation Mix (B)                      | 40%          | 52%    | 8%          |              | 6.4%                              | 12.7%         | 3.0%          | 6.5%          | 6.5%          | 6.1%           | 9.2%           | 6.8%           | 6.8%           | 7.4%           | 8.4%              |
| Cash                                     | 100%         |        |             |              | 1.4%                              | 5.5%          | 2.5%          | 2.0%          | 1.9%          | 1.3%           | 0.9%           | 1.5%           | 1.8%           | 2.4%           | 3.0%              |
| TIPS                                     | 100%         |        |             |              | 1.8%                              | 2.5%          | -0.9%         | 2.7%          | 2.2%          | 2.1%           | 3.4%           | 3.4%           | 4.7%           | 4.8%           | 5.7%              |
| US Bond                                  | 100%         |        |             |              | 2.1%                              | 3.3%          | -3.2%         | 0.6%          | 0.9%          | 1.4%           | 2.6%           | 3.0%           | 3.8%           | 4.4%           | 5.4%              |
| US Bonds - Dynamic                       | 100%         |        |             |              | 2.6%                              | 7.3%          | 0.9%          | 2.5%          | 2.6%          | 2.7%           | 4.3%           | 3.8%           | 4.1%           | 4.6%           | 5.6%              |
| For. Dev. Bond                           | 100%         |        |             |              | 1.6%                              | 4.5%          | -5.7%         | -1.6%         | -0.2%         | 0.2%           | 1.5%           | 2.3%           | 3.0%           | 4.0%           | 4.6%              |
| Global Bonds                             | 100%         |        |             |              | 1.4%                              | 3.1%          | -5.5%         | -1.0%         | 0.0%          | -0.1%          | 1.7%           | 2.2%           | 3.0%           | 3.8%           | 4.9%              |
| HY Bond                                  | 100%         |        |             |              | 4.0%                              | 11.0%         | 1.8%          | 4.2%          | 4.2%          | 4.3%           | 9.0%           | 6.5%           | 6.3%           | 6.6%           | 7.6%              |
| EM Bond                                  | 100%         |        |             |              | 1.1%                              | 9.3%          | -2.6%         | -0.1%         | 1.0%          | 0.0%           | 3.3%           | 4.5%           | 6.5%           | 7.0%           | 7.6%              |
| Global Equity                            |              | 100%   |             |              | 10.0%                             | 23.8%         | 7.3%          | 11.0%         | 10.5%         | 8.9%           | 12.6%          | 8.2%           | 6.7%           | 7.8%           | 8.2%              |
| US Equity (AC)                           |              | 100%   |             |              | 12.2%                             | 28.6%         | 9.9%          | 13.9%         | 12.9%         | 12.0%          | 15.8%          | 9.8%           | 8.0%           | 10.2%          | 11.0%             |
| US Equity (LC)                           |              | 100%   |             |              | 12.0%                             | 30.5%         | 11.9%         | 14.8%         | 13.6%         | 12.7%          | 16.0%          | 9.9%           | 7.8%           | 10.4%          | 11.1%             |
| US Equity (MC)                           |              | 100%   |             |              | 12.1%                             | 15.5%         | 5.5%          | 10.3%         | 9.9%          | 9.5%           | 15.3%          | 9.8%           | 9.6%           | 10.7%          | 11.7%             |
| US Equity (SC)                           |              | 100%   |             |              | 14.0%                             | 10.0%         | -0.9%         | 6.9%          | 7.2%          | 7.1%           | 13.3%          | 7.9%           | 8.3%           | 8.5%           | 9.7%              |
| Non-US Equity (ACWI)                     |              | 100%   |             |              | 6.7%                              | 13.1%         | 1.8%          | 5.9%          | 6.3%          | 4.4%           | 8.7%           | 6.0%           | 5.4%           | 5.5%           | 5.9%              |
| Int'l Dev. Equity                        |              | 100%   |             |              | 7.9%                              | 15.0%         | 5.0%          | 7.3%          | 7.1%          | 4.9%           | 9.1%           | 6.0%           | 5.1%           | 5.5%           | 5.8%              |
| EM Equity                                |              | 100%   |             |              | 3.9%                              | 9.2%          | -5.9%         | 2.3%          | 4.1%          | 3.4%           | 7.8%           | 6.8%           | 7.9%           | 4.8%           | 9.5%              |
| Real Estate                              |              |        | 100%        |              | 5.6%                              | 4.3%          | 3.7%          | 4.5%          | 4.9%          | 6.8%           | 13.8%          | 7.8%           | 9.5%           | 9.2%           | 9.7%              |
| Broad Real Assets                        |              |        | 100%        |              | 1.8%                              | 4.0%          | 2.4%          | 3.8%          | 4.0%          | 3.3%           | 7.4%           | 6.1%           | 8.4%           | 7.4%           | 6.5%              |
| Marketable Alternatives                  |              |        |             | 100%         | 5.4%                              | 8.0%          | 2.5%          | 5.0%          | 4.3%          | 3.4%           | 4.0%           | 3.3%           | 4.5%           | 4.8%           | 7.0%              |
| Private Equity                           |              |        |             | 100%         | 0.0%                              | -0.7%         | 4.5%          | 12.5%         | 13.2%         | 12.3%          | 13.6%          | 12.9%          | 12.7%          | 15.0%          | 14.5%             |

Historical Returns for each asset allocation mix represent back-tested return calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns used are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. For additional information on forecast methodologies, please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing.

# Historical Volatility

| Annualized standard<br>deviation as of 2/29/2024 | Fixed Income | Equity | Real Assets | Alternatives | 1-Year Volatility | 3-Year Volatility | 5-Year Volatility | 7-Year Volatility | 10-Year Volatility | 15-Year Volatility | 20-Year Volatility | 25-Year Volatility | 30-Year Volatility | 36.17-Year Volatility |
|--|--------------|--------|-------------|--------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|
| Glastonbury Pension (A)                          | 33%          | 56%    | 11%         | 0%           | 11.8%             | 13.0%             | 13.1%             | 11.8%             | 10.5%              | 10.6%              | 10.8%              | 10.6%              | 10.3%              | 9.9%                  |
| Mix 1  | 38%          | 53%    | 8%          | 0%           | 11.2%             | 12.2%             | 12.3%             | 11.0%             | 9.9%               | 10.0%              | 10.2%              | 10.0%              | 9.7%               | 9.4%                  |
| Mix 2  | 43%          | 49%    | 8%          | 0%           | 10.8%             | 11.7%             | 11.6%             | 10.4%             | 9.3%               | 9.3%               | 9.5%               | 9.3%               | 9.0%               | 8.8%                  |
| Observation Mix (B)                              | 40%          | 52%    | 8%          |              | 11.0%             | 12.0%             | 12.0%             | 10.8%             | 9.6%               | 9.7%               | 9.9%               | 9.7%               | 9.4%               | 9.2%                  |
| Cash   | 100%         |        |             |              | 0.1%              | 0.7%              | 0.6%              | 0.5%              | 0.5%               | 0.4%               | 0.5%               | 0.6%               | 0.6%               | 0.7%                  |
| TIPS   | 100%         |        |             |              | 5.7%              | 7.1%              | 6.2%              | 5.4%              | 5.0%               | 5.3%               | 5.8%               | 5.8%               | 5.5%               | 5.3%                  |
| US Bond  | 100%         |        |             |              | 7.7%              | 7.2%              | 6.2%              | 5.4%              | 4.8%               | 4.2%               | 4.1%               | 4.1%               | 4.1%               | 4.2%                  |
| US Bonds - Dynamic                               | 100%         |        |             |              | 3.8%              | 4.5%              | 4.4%              | 3.8%              | 3.4%               | 3.4%               | 3.6%               | 3.5%               | 3.4%               | 3.5%                  |
| For. Dev. Bond                                   | 100%         |        |             |              | 8.0%              | 8.1%              | 7.1%              | 6.3%              | 5.9%               | 5.5%               | 5.4%               | 5.3%               | 5.3%               | 5.4%                  |
| Global Bonds                                     | 100%         |        |             |              | 8.8%              | 8.8%              | 7.5%              | 6.6%              | 6.2%               | 5.9%               | 6.0%               | 6.0%               | 5.8%               | 5.7%                  |
| HY Bond  | 100%         |        |             |              | 6.2%              | 8.4%              | 9.3%              | 8.2%              | 7.6%               | 8.2%               | 9.1%               | 9.1%               | 8.6%               | 8.5%                  |
| EMBond   | 100%         |        |             |              | 10.0%             | 10.8%             | 11.5%             | 11.0%             | 11.2%              | 11.7%              | 11.9%              | 11.4%              | 13.1%              | 12.5%                 |
| Global Equity                                    |              | 100%   |             |              | 14.1%             | 16.6%             | 17.7%             | 16.2%             | 14.7%              | 15.4%              | 15.7%              | 15.8%              | 15.4%              | 15.2%                 |
| US Equity (AC)                                   |              | 100%   |             |              | 14.4%             | 17.8%             | 18.9%             | 17.3%             | 15.6%              | 15.4%              | 15.4%              | 15.8%              | 15.5%              | 15.0%                 |
| US Equity (LC)                                   |              | 100%   |             |              | 13.7%             | 17.7%             | 18.3%             | 16.8%             | 15.1%              | 14.9%              | 14.9%              | 15.4%              | 15.2%              | 14.7%                 |
| US Equity (MC)                                   |              | 100%   |             |              | 19.1%             | 19.4%             | 21.1%             | 19.3%             | 17.2%              | 17.2%              | 17.4%              | 17.5%              | 17.0%              | 16.5%                 |
| US Equity (SC)                                   |              | 100%   |             |              | 23.4%             | 21.3%             | 23.9%             | 22.0%             | 20.3%              | 20.0%              | 20.0%              | 20.4%              | 19.9%              | 19.3%                 |
| Non-US Equity (ACWI)                             |              | 100%   |             |              | 15.0%             | 16.3%             | 17.5%             | 16.0%             | 15.0%              | 16.4%              | 17.0%              | 17.0%              | 16.5%              | 16.9%                 |
| Int'l Dev. Equity                                |              | 100%   |             |              | 15.0%             | 16.8%             | 17.9%             | 16.2%             | 15.1%              | 16.4%              | 16.7%              | 16.7%              | 16.2%              | 16.8%                 |
| EM Equity  |              | 100%   |             |              | 16.3%             | 17.7%             | 19.0%             | 17.7%             | 17.2%              | 19.1%              | 20.8%              | 21.3%              | 21.8%              | 22.1%                 |
| Real Estate                                      |              |        | 100%        |              | 20.0%             | 21.6%             | 20.3%             | 18.5%             | 17.3%              | 19.1%              | 22.0%              | 20.4%              | 19.2%              | 18.1%                 |
| Broad Real Assets                                |              |        | 100%        |              | 11.5%             | 12.7%             | 13.8%             | 12.2%             | 11.1%              | 11.1%              | 11.3%              | 10.7%              | 10.2%              | 9.4%                  |
| Marketable Alternatives                          |              |        |             | 100%         | 3.9%              | 4.2%              | 6.0%              | 5.5%              | 5.0%               | 4.7%               | 5.3%               | 5.4%               | 5.6%               | 6.1%                  |
| Private Equity                                   |              |        |             | 100%         | 1.3%              | 5.8%              | 7.3%              | 6.3%              | 5.4%               | 4.7%               | 5.3%               | 8.0%               | 7.6%               | 7.0%                  |

Historical Risk Metrics for each Mix based on back-tested return calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns used are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. For additional information on forecast methodologies, please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing.

# Historical Annualized Total Return

| Annualized net returns as<br>of 2/29/2024 | Fixed Income | Equity | Real Assets | Alternatives | Past 3 Months<br>(Not Annualized) | 1-Year Return | 3-Year Return | 5-Year Return | 7-Year Return | 10-Year Return | 15-Year Return | 20-Year Return | 25-Year Return | 30-Year Return | 36.17-Year Return |
|---|--------------|--------|-------------|--------------|-----------------------------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|-------------------|
| New Hires (A)                             | 41%          | 59%    | 0%          | 0%           | 6.8%                              | 13.3%         | 2.7%          | 6.7%          | 6.6%          | 6.1%           | 9.1%           | 6.7%           | 6.5%           | 7.3%           | 8.4%              |
| Mix 1                                     | 46%          | 54%    | 0%          | 0%           | 6.4%                              | 12.5%         | 2.2%          | 6.2%          | 6.2%          | 5.8%           | 8.7%           | 6.5%           | 6.4%           | 7.2%           | 8.3%              |
| Mix 2                                     | 51%          | 49%    | 0%          | 0%           | 6.1%                              | 11.7%         | 1.8%          | 5.8%          | 5.8%          | 5.5%           | 8.2%           | 6.2%           | 6.3%           | 7.0%           | 8.1%              |
| Observation Mix (B)                       | 35%          | 66%    |             |              | 7.4%                              | 14.5%         | 3.3%          | 7.3%          | 7.2%          | 6.6%           | 9.8%           | 7.1%           | 6.8%           | 7.6%           | 8.7%              |
| Observation Mix (C)                       | 40%          | 60%    |             |              | 6.9%                              | 13.6%         | 2.8%          | 6.9%          | 6.8%          | 6.3%           | 9.3%           | 6.8%           | 6.7%           | 7.4%           | 8.5%              |
| Cash                                      | 100%         |        |             |              | 1.4%                              | 5.5%          | 2.5%          | 2.0%          | 1.9%          | 1.3%           | 0.9%           | 1.5%           | 1.8%           | 2.4%           | 3.0%              |
| TIPS                                      | 100%         |        |             |              | 1.8%                              | 2.5%          | -0.9%         | 2.7%          | 2.2%          | 2.1%           | 3.4%           | 3.4%           | 4.7%           | 4.8%           | 5.7%              |
| US Bond                                   | 100%         |        |             |              | 2.1%                              | 3.3%          | -3.2%         | 0.6%          | 0.9%          | 1.4%           | 2.6%           | 3.0%           | 3.8%           | 4.4%           | 5.4%              |
| US Bonds - Dynamic                        | 100%         |        |             |              | 2.6%                              | 7.3%          | 0.9%          | 2.5%          | 2.6%          | 2.7%           | 4.3%           | 3.8%           | 4.1%           | 4.6%           | 5.6%              |
| For. Dev. Bond                            | 100%         |        |             |              | 1.6%                              | 4.5%          | -5.7%         | -1.6%         | -0.2%         | 0.2%           | 1.5%           | 2.3%           | 3.0%           | 4.0%           | 4.6%              |
| Global Bonds                              | 100%         |        |             |              | 1.4%                              | 3.1%          | -5.5%         | -1.0%         | 0.0%          | -0.1%          | 1.7%           | 2.2%           | 3.0%           | 3.8%           | 4.9%              |
| HY Bond                                   | 100%         |        |             |              | 4.0%                              | 11.0%         | 1.8%          | 4.2%          | 4.2%          | 4.3%           | 9.0%           | 6.5%           | 6.3%           | 6.6%           | 7.6%              |
| EM Bond                                   | 100%         |        |             |              | 1.1%                              | 9.3%          | -2.6%         | -0.1%         | 1.0%          | 0.0%           | 3.3%           | 4.5%           | 6.5%           | 7.0%           | 7.6%              |
| Global Equity                             |              | 100%   |             |              | 10.0%                             | 23.8%         | 7.3%          | 11.0%         | 10.5%         | 8.9%           | 12.6%          | 8.2%           | 6.7%           | 7.8%           | 8.2%              |
| US Equity (AC)                            |              | 100%   |             |              | 12.2%                             | 28.6%         | 9.9%          | 13.9%         | 12.9%         | 12.0%          | 15.8%          | 9.8%           | 8.0%           | 10.2%          | 11.0%             |
| US Equity (LC)                            |              | 100%   |             |              | 12.0%                             | 30.5%         | 11.9%         | 14.8%         | 13.6%         | 12.7%          | 16.0%          | 9.9%           | 7.8%           | 10.4%          | 11.1%             |
| US Equity (MC)                            |              | 100%   |             |              | 12.1%                             | 15.5%         | 5.5%          | 10.3%         | 9.9%          | 9.5%           | 15.3%          | 9.8%           | 9.6%           | 10.7%          | 11.7%             |
| US Equity (SC)                            |              | 100%   |             |              | 14.0%                             | 10.0%         | -0.9%         | 6.9%          | 7.2%          | 7.1%           | 13.3%          | 7.9%           | 8.3%           | 8.5%           | 9.7%              |
| Non-US Equity (ACWI)                      |              | 100%   |             |              | 6.7%                              | 13.1%         | 1.8%          | 5.9%          | 6.3%          | 4.4%           | 8.7%           | 6.0%           | 5.4%           | 5.5%           | 5.9%              |
| Int'l Dev. Equity                         |              | 100%   |             |              | 7.9%                              | 15.0%         | 5.0%          | 7.3%          | 7.1%          | 4.9%           | 9.1%           | 6.0%           | 5.1%           | 5.5%           | 5.8%              |
| EM Equity                                 |              | 100%   |             |              | 3.9%                              | 9.2%          | -5.9%         | 2.3%          | 4.1%          | 3.4%           | 7.8%           | 6.8%           | 7.9%           | 4.8%           | 9.5%              |
| Real Estate                               |              |        | 100%        |              | 5.6%                              | 4.3%          | 3.7%          | 4.5%          | 4.9%          | 6.8%           | 13.8%          | 7.8%           | 9.5%           | 9.2%           | 9.7%              |
| Broad Real Assets                         |              |        | 100%        |              | 1.8%                              | 4.0%          | 2.4%          | 3.8%          | 4.0%          | 3.3%           | 7.4%           | 6.1%           | 8.4%           | 7.4%           | 6.5%              |
| Marketable Alternatives                   |              |        |             | 100%         | 5.4%                              | 8.0%          | 2.5%          | 5.0%          | 4.3%          | 3.4%           | 4.0%           | 3.3%           | 4.5%           | 4.8%           | 7.0%              |
| Private Equity                            |              |        |             | 100%         | 0.0%                              | -0.7%         | 4.5%          | 12.5%         | 13.2%         | 12.3%          | 13.6%          | 12.9%          | 12.7%          | 15.0%          | 14.5%             |

Historical Returns for each asset allocation mix represent back-tested return calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns used are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. For additional information on forecast methodologies, please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing.

# Historical Volatility

| Annualized standard<br>deviation as of 2/29/2024 | Fixed Income | Equity | Real Assets | Alternatives | 1-Year Volatility | 3-Year Volatility | 5-Year Volatility | 7-Year Volatility | 10-Year Volatility | 15-Year Volatility | 20-Year Volatility | 25-Year Volatility | 30-Year Volatility | 36.17-Year Volatility |
|--|--------------|--------|-------------|--------------|-------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|
| New Hires (A)                                    | 41%          | 59%    | 0%          | 0%           | 11.3%             | 12.2%             | 12.1%             | 10.9%             | 9.7%               | 9.7%               | 9.8%               | 9.8%               | 9.5%               | 9.4%                  |
| Mix 1  | 46%          | 54%    | 0%          | 0%           | 10.8%             | 11.7%             | 11.4%             | 10.2%             | 9.1%               | 9.0%               | 9.1%               | 9.0%               | 8.9%               | 8.7%                  |
| Mix 2  | 51%          | 49%    | 0%          | 0%           | 10.5%             | 11.2%             | 10.8%             | 9.6%              | 8.6%               | 8.4%               | 8.5%               | 8.4%               | 8.2%               | 8.1%                  |
| Observation Mix (B)                              | 35%          | 66%    | -0%         | -0%          | 11.9%             | 13.0%             | 13.1%             | 11.8%             | 10.6%              | 10.6%              | 10.8%              | 10.8%              | 10.5%              | 10.3%                 |
| Observation Mix (C)                              | 40%          | 60%    |             |              | 11.4%             | 12.4%             | 12.3%             | 11.0%             | 9.9%               | 9.9%               | 10.0%              | 10.0%              | 9.7%               | 9.5%                  |
| Cash   | 100%         |        |             |              | 0.1%              | 0.7%              | 0.6%              | 0.5%              | 0.5%               | 0.4%               | 0.5%               | 0.6%               | 0.6%               | 0.7%                  |
| TIPS   | 100%         |        |             |              | 5.7%              | 7.1%              | 6.2%              | 5.4%              | 5.0%               | 5.3%               | 5.8%               | 5.8%               | 5.5%               | 5.3%                  |
| US Bond  | 100%         |        |             |              | 7.7%              | 7.2%              | 6.2%              | 5.4%              | 4.8%               | 4.2%               | 4.1%               | 4.1%               | 4.1%               | 4.2%                  |
| US Bonds - Dynamic                               | 100%         |        |             |              | 3.8%              | 4.5%              | 4.4%              | 3.8%              | 3.4%               | 3.4%               | 3.6%               | 3.5%               | 3.4%               | 3.5%                  |
| For. Dev. Bond                                   | 100%         |        |             |              | 8.0%              | 8.1%              | 7.1%              | 6.3%              | 5.9%               | 5.5%               | 5.4%               | 5.3%               | 5.3%               | 5.4%                  |
| Global Bonds                                     | 100%         |        |             |              | 8.8%              | 8.8%              | 7.5%              | 6.6%              | 6.2%               | 5.9%               | 6.0%               | 6.0%               | 5.8%               | 5.7%                  |
| HY Bond  | 100%         |        |             |              | 6.2%              | 8.4%              | 9.3%              | 8.2%              | 7.6%               | 8.2%               | 9.1%               | 9.1%               | 8.6%               | 8.5%                  |
| EMBond   | 100%         |        |             |              | 10.0%             | 10.8%             | 11.5%             | 11.0%             | 11.2%              | 11.7%              | 11.9%              | 11.4%              | 13.1%              | 12.5%                 |
| Global Equity                                    |              | 100%   |             |              | 14.1%             | 16.6%             | 17.7%             | 16.2%             | 14.7%              | 15.4%              | 15.7%              | 15.8%              | 15.4%              | 15.2%                 |
| US Equity (AC)                                   |              | 100%   |             |              | 14.4%             | 17.8%             | 18.9%             | 17.3%             | 15.6%              | 15.4%              | 15.4%              | 15.8%              | 15.5%              | 15.0%                 |
| US Equity (LC)                                   |              | 100%   |             |              | 13.7%             | 17.7%             | 18.3%             | 16.8%             | 15.1%              | 14.9%              | 14.9%              | 15.4%              | 15.2%              | 14.7%                 |
| US Equity (MC)                                   |              | 100%   |             |              | 19.1%             | 19.4%             | 21.1%             | 19.3%             | 17.2%              | 17.2%              | 17.4%              | 17.5%              | 17.0%              | 16.5%                 |
| US Equity (SC)                                   |              | 100%   |             |              | 23.4%             | 21.3%             | 23.9%             | 22.0%             | 20.3%              | 20.0%              | 20.0%              | 20.4%              | 19.9%              | 19.3%                 |
| Non-US Equity (ACWI)                             |              | 100%   |             |              | 15.0%             | 16.3%             | 17.5%             | 16.0%             | 15.0%              | 16.4%              | 17.0%              | 17.0%              | 16.5%              | 16.9%                 |
| Int'I Dev. Equity                                |              | 100%   |             |              | 15.0%             | 16.8%             | 17.9%             | 16.2%             | 15.1%              | 16.4%              | 16.7%              | 16.7%              | 16.2%              | 16.8%                 |
| EM Equity  |              | 100%   |             |              | 16.3%             | 17.7%             | 19.0%             | 17.7%             | 17.2%              | 19.1%              | 20.8%              | 21.3%              | 21.8%              | 22.1%                 |
| Real Estate                                      |              |        | 100%        |              | 20.0%             | 21.6%             | 20.3%             | 18.5%             | 17.3%              | 19.1%              | 22.0%              | 20.4%              | 19.2%              | 18.1%                 |
| Broad Real Assets                                |              |        | 100%        |              | 11.5%             | 12.7%             | 13.8%             | 12.2%             | 11.1%              | 11.1%              | 11.3%              | 10.7%              | 10.2%              | 9.4%                  |
| Marketable Alternatives                          |              |        |             | 100%         | 3.9%              | 4.2%              | 6.0%              | 5.5%              | 5.0%               | 4.7%               | 5.3%               | 5.4%               | 5.6%               | 6.1%                  |
| Private Equity                                   |              |        |             | 100%         | 1.3%              | 5.8%              | 7.3%              | 6.3%              | 5.4%               | 4.7%               | 5.3%               | 8.0%               | 7.6%               | 7.0%                  |

Historical Risk Metrics for each Mix based on back-tested return calculations developed with the benefit of hindsight. Return calculations use an asset-weighted methodology based on the target asset allocation of each mix and the total return of index proxies used to represent each asset class and are net of fees. Historical returns used are hypothetical and do not represent returns earned by a client. It is not possible to invest in an index. Please see the Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class. For additional information on forecast methodologies, please ask for a copy of Fiducient Advisors' white paper titled 10-Year Capital Market Forecasts. Past performance does not indicate future performance and it is possible to lose money when investing.

# **Capital Market Assumptions**

| Return & Risk<br>Assumptions<br>(Forecasts) | Arithmetic Return | Geometric Return | Standard Deviation | Skewness | Kurtosis |
|---|-------------------|------------------|--------------------|----------|----------|
| Cash  | 5.4%              | 5.4%             | 0.0%               | 0        | 0        |
| US Bond                                     | 5.9%              | 5.7%             | 7.3%               | -0.50    | 1.68     |
| US Bonds - Dynamic                          | 6.7%              | 6.5%             | 6.4%               | -0.96    | 6.34     |
| US Equity (LC)                              | 7.9%              | 6.5%             | 16.6%              | -0.55    | 0.79     |
| US Equity (MC)                              | 8.1%              | 6.4%             | 18.4%              | -0.67    | 2.02     |
| US Equity (SC)                              | 8.3%              | 6.0%             | 21.3%              | -0.44    | 1.10     |
| Int'l Dev. Equity                           | 10.6%             | 8.2%             | 21.7%              | -0.52    | 1.25     |
| EM Equity                                   | 14.2%             | 10.1%            | 28.4%              | -0.61    | 1.96     |
| Real Estate                                 | 8.8%              | 7.0%             | 18.8%              | -0.70    | 6.53     |
| Broad Real Assets                           | 8.2%              | 7.5%             | 11.8%              | -1.53    | 8.15     |

| Correlation<br>Assumptions<br>(Forecasts) | Cash | US Bond | US Bonds - Dynamic | US Equity (LC) | US Equity (MC) | US Equity (SC) | Int'I Dev. Equity | EM Equity | Real Estate | Broad Real Assets |
|---|------|---------|--------------------|----------------|----------------|----------------|-------------------|-----------|-------------|-------------------|
| Cash                                      | 1    | 0       | 0                  | 0              | 0              | 0              | 0                 | 0         | 0           | 0                 |
| US Bond                                   | 0    | 1.00    | 0.57               | 0.22           | 0.22           | 0.13           | 0.19              | 0.11      | 0.23        | 0.38              |
| US Bonds - Dynamic                        | 0    | 0.57    | 1.00               | 0.61           | 0.66           | 0.59           | 0.56              | 0.57      | 0.61        | 0.75              |
| US Equity (LC)                            | 0    | 0.22    | 0.61               | 1.00           | 0.94           | 0.84           | 0.70              | 0.66      | 0.61        | 0.64              |
| US Equity (MC)                            | 0    | 0.22    | 0.66               | 0.94           | 1.00           | 0.94           | 0.69              | 0.69      | 0.68        | 0.71              |
| US Equity (SC)                            | 0    | 0.13    | 0.59               | 0.84           | 0.94           | 1.00           | 0.63              | 0.66      | 0.66        | 0.64              |
| Int'l Dev. Equity                         | 0    | 0.19    | 0.56               | 0.70           | 0.69           | 0.63           | 1.00              | 0.71      | 0.52        | 0.61              |
| EM Equity                                 | 0    | 0.11    | 0.57               | 0.66           | 0.69           | 0.66           | 0.71              | 1.00      | 0.46        | 0.59              |
| Real Estate                               | 0    | 0.23    | 0.61               | 0.61           | 0.68           | 0.66           | 0.52              | 0.46      | 1.00        | 0.83              |
| Broad Real Assets                         | 0    | 0.38    | 0.75               | 0.64           | 0.71           | 0.64           | 0.61              | 0.59      | 0.83        | 1.00              |

October 31, 2023 Ten-Year Forecasted CMAs

\*Historical mix return calculations assume a weighted average excess return assumption of 0.5% with a Fiducient Advisors' hypothetical f

For additional information on forecast methodologies, please speak with your advisor. Please see Index Proxy Summary slide at the end of this presentation for summary of indexes used to represent each asset class. Past performance does not indicate future performance. Past performance, actual or hypothetical, is no guarantee of future results and there is a possibility of a loss. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.

# Indices for Past Return & Risk Metrics

| Indices used to<br>generate historical<br>risk and return<br>metrics | Most Recent Index                   |      | de:<br>ate |      | Linked Index<br>1           | In<br>Da |   | ex<br>es | Linked Index<br>2 |      |   | ex<br>es | Linked Index<br>2 |      | nde<br>ate |      |
|--|-------------------------------------|------|------------|------|-----------------------------|----------|---|----------|-------------------|------|---|----------|-------------------|------|------------|------|
| Cash   | FTSE Treasury Bill 3 Mon USD        | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| US Bond  | Bloomberg US Agg Bond TR USD        | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| US Bonds - Dynamic   | *Custom Blend of Indices            | 2/24 | - 2        | 2/90 | Bloomberg USAgg Bond TR USD | 1/90     | - | 1/79     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| US Equity (LC)   | S&P 500 TR USD                      | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| US Equity (MC)   | Russell Mid Cap TR USD              | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| US Equity (SC)   | Russell 2000 TR USD                 | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| Int'l Dev. Equity  | MSCI EAFE GR USD                    | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| EM Equity  | MSCI EM GR USD                      | 2/24 | - 1        | 1/88 | MSCIEAFE GR USD             | 12/87    | - | 1/79     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| Real Estate  | FTSE Nareit All Equity REITs TR USD | 2/24 | - 1        | 1/79 | N.A.                        | N.A.     | - | N.A.     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |
| Broad Real Assets  | S&P Real Asset TR USD               | 2/24 | - 5        | 5/05 | *Custom Real Assets Index   | 4/05     | - | 1/79     | N.A.              | N.A. | - | N.A.     | N.A.              | N.A. | -          | N.A. |

\*US Bonds - Dynamic Index - 1/3 Bloomberg Gbl Agg Ex USD TR Hdg USD, 1/3 FTSE Treasury Bill 3 Mon USD & 1/3 Bloomberg US Corporate High Yield TR USD

Note: Private Equity Index is frequently 3-6 months behind the other indices. For historical return calculation purposes, it is given 0% returns during the most recent period where gaps may exist. Past performance, actual or hypothetical, is no guarantee of future results and there is a possibility of a loss. Please see Frontier Engineer Hypothetical Performance Disclosures at the end of the presentation for additional information, including index proxies used to represent each asset class.



# Barings Core Property Fund Update

# BARINGS

## BARINGS CORE PROPERTY FUND

The Barings Core Property Fund ("BCPF" or the "Fund") is a diversified, core, openend investment vehicle, comprised primarily of stabilized, income-producing, equity real estate. The Fund seeks to provide attractive total returns with reduced risk through proprietary research, active management, and prudent use of leverage.

#### HIGHLIGHTS

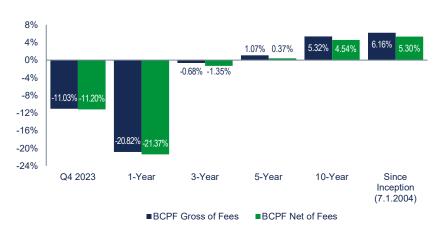
Significant valuation adjustments were made across the NFI-ODCE this quarter. Although sales activity remains muted, there are enough data points to clearly indicate that yields are materially higher even for favored asset types. The U.S. Federal Reserve may be done raising interest rates, but it is highly unlikely that yields will return to the ultra-low levels of the previous cycle. With this as context, office values remained under significant pressure, and cap rates increased notably across the other major property sectors this quarter.

BCPF produced a -11.03% gross total return (-11.20% net) in Q4 2023. The Fund's income return increased sharply to 0.97%, but the repricing noted above resulted in a -12.00% appreciation return. Notably, the initial yields of the Fund's apartment and industrial portfolios were increased by approximately 40 and 25 basis points, respectively, and the values of the Fund's three leveraged CBD office buildings equate roughly to their loan balances. It is always difficult to call a bottom in the market, but we firmly believe that the Fund is now past the worst of the post-COVID repricing. As of quarter-end the Fund's operating assets are valued at a 5.1% year 1 cap rate, with significant potential near-term upside in yields and income as in-place rents reset to market and vacant space is absorbed.

The core commercial portfolio ended the quarter 94% occupied and 95% leased. The Fund secured nearly 23,000 square feet of renewals in Q4, but occupancy was negatively impacted by the move-out of a 59,000 square foot tenant at 811 Barton Springs in Austin, TX. The prior tenant's rent was far below market, so this vacancy presents a compelling mark-to-market opportunity. Amenity upgrades that are underway at the asset are already enhancing leasing interest. Including the Fund's apartment, self-storage, and lease-up assets, the portfolio ended the quarter 90% leased overall.

Mondial River West was sold in Q4 following a 10-year hold during which income was maximized through selective renovations and amenity upgrades. The sale eliminated BCPF's exposure to urban high-rise apartments as well as to metro Chicago. The Fund also sold Riverpark 500-600 in metro Dallas this quarter. The asset sold at a 4.4% cap rate and yielded an 11.6% IRR over the Fund's 13-year hold. Sale proceeds were used to pay redemptions, reduce leverage, and support income-enhancing activities throughout the portfolio.

The Fund's recent Florida industrial investments (two forwards and one joint venture development) are on pace to deliver in the first half of 2024. Kissimmee Gateway in Orlando is complete and will be acquired in February. Work is nearly complete at Red Road Commerce Center in Miami, with acquisition slated to occur in late Q1 2024. Exterior walls are in-place and roof work is in progress at Cypress Plaza in Jacksonville, with completion expected in May. Collectively, these assets are underwritten to a 5.9% stabilized yield which should further enhance Fund income.



#### NET AND GROSS TOTAL RETURNS

KEY STATISTICS

GROSS ASSET VALUE (GAV) \$3.1 BILLION

NET ASSET VALUE (NAV) \$2.1 BILLION

> CASH AS % OF GAV 0.8%

DEBT AS % OF GAV 30.0%

NUMBER OF INVESTMENTS 42

> LEASED % (CORE) 94.5%

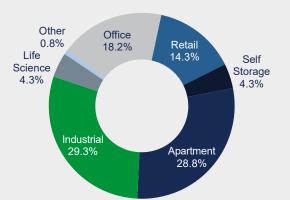
CONTRIBUTIONS 10/2/23 \$0.9 MILLION

REDEMPTIONS PAID 10/2/23 \$10.0 MILLION

CONTRIBUTION QUEUE 1/2/24 NONE

## REDEMPTION QUEUE 1/2/24 \$711.6 MILLION

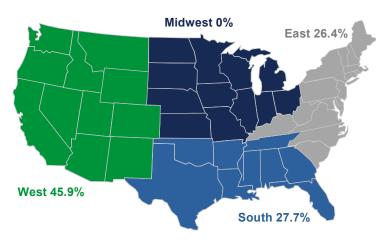
|              | Fourth<br>Quarter<br>Returns | One-Year<br>Rolling<br>Returns |
|--------------|------------------------------|--------------------------------|
| Income       | 0.97%                        | 3.78%                          |
| Appreciation | -12.00%                      | -23.91%                        |
| Gross Total  | -11.03%                      | -20.82%                        |
| Net Total    | -11.20%                      | -21.37%                        |



## Q4 2023 Flash Report

# BARINGS

## BARINGS CORE PROPERTY FUND



Based on Q4 2023 Gross Market Value of investments at ownership share.

| TOP FIVE MARKETS        |       |
|-------------------------|-------|
| Los Angeles, CA         | 21.9% |
| New York - Newark       | 13.8% |
| Boston, MA              | 11.5% |
| Dallas - Fort Worth, TX | 11.0% |
| Austin, TX              | 7.8%  |

## TRANSACTION ACTIVITY

#### Acquisitions

None

#### Dispositions

- Riverpark 500-600 on 11/14/23 for \$93.1 million
- Mondial River West on 12/28/23 for \$43.0 million



Mondial River West + Chicago, IL

## NOTES

- Gross returns include both income and appreciation elements, but do not reflect the deduction of management fees. Net returns reflect the deduction of management fees.
- 2. All returns, with the exception of those for the current quarter are annualized. They are time-weighted and calculated as follows:

#### Investment Income + Appreciation - Depreciation

Beginning Net Asset Value + Time-Weighted Contributions - Time-Weighted Distributions

- For annualized returns, the sum of the return components may not equal the gross return due to the use of geometric mean linking methodology.
- 4. Investment income is based on accrual accounting.
- Investors should bear in mind that referenced returns are return objectives rather than actual returns, and the Fund may experience substantial loss. There can be no assurance that such return objectives will be achieved. PAST PERFORMANCE IS NOT A GUARANTEE OF FUTURE PERFORMANCE.
- Cash as a percent of GAV excludes restricted and reserved cash, if any. As of 12/31/23 restricted cash totaled \$3.9 million.
- 7. In the property diversification pie chart on page 1, "Other" includes Mezzanine Debt investments.

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Contact: Stacy MacDonald, Fund Administrator - stacy.macdonald@barings.com



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Back tested performance is hypothetical and does not reflect actual trades or actual client performance. As with all models, there are inherent limitations which are derived from the retroactive application developed with the benefit of hindsight, including the risk that certain factors such as material economic and market conditions could have contributed to materially different (either higher or lower) performance results than those depicted, or that certain material factors may have been included or excluded from consideration. As such, actual results during the applicable back tested period would have been different than those depicted.

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During the period represented, numerous modelling changes were made, including the regular changes in (ten-year) forward-looking expected returns, expected volatilities, expected non-normal return distribution assumptions, as well as tracking-error assumptions and risk budgets. Furthermore, such assumptions can be modified client-by-client depending on certain preferences, priorities, constraints or unique considerations applicable to each client.

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The hypothetical annual Fiducient Advisors' fee is divided by 12 and subtracted from the historical monthly (index) returns. The hypothetical excess return assumption is divided by 12 and added to the historical monthly (index) returns. Furthermore, for forecasted total portfolio (index-based) annual returns based on capital market assumptions, the annual Fiducient Advisors' fee assumption is subtracted from the hypothetical annual manager excess return assumption. Additional information on advisory fees charged by Fiducient Advisors are described in Part 2 of the Form ADV.

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#### **INDEX DEFINITIONS**

FTSE Treasury Bill 3 Month measures return equivalents of yield averages and are not marked to market. It is an average of the last three three-month Treasury bill month-end rates.

Bloomberg Capital US Treasury Inflation Protected Securities Index consists of Inflation-Protection securities issued by the U.S. Treasury.

Bloomberg Muni 5 Year Index is the 5 year (4-6) component of the Municipal Bond index.

Bloomberg High Yield Municipal Bond Index covers the universe of fixed rate, non-investment grade debt.

Bloomberg U.S. Aggregate Index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.

FTSE World Government Bond Index (WGBI) (Unhedged) provides a broad benchmark for the global sovereign fixed income market by measuring the performance of fixed-rate, local currency, investment-grade sovereign debt from over 20 countries,

FTSE World Government Bond Index (WGBI) (Hedged) is designed to represent the FTSE WGBI without the impact of local currency exchange rate fluctuations. Bloomberg US Corporate High Yield TR USD covers the universe of fixed rate, non-investment grade debt. Eurobonds and debt issues from countries designated as emerging markets (sovereign rating of Baa1/BBB+/BBB+ and below using the middle of Moody's, S&P, and Fitch) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included.

JP Morgan Government Bond Index-Emerging Market Index (GBI-EMI) is a comprehensive, global local emerging markets index, and consists of regularly traded, liquid fixed-rate, domestic currency government bonds to which international investors can gain exposure.

JPMorgan EMBI Global Diversified is an unmanaged, market-capitalization weighted, total-return index tracking the traded market for U.S.-dollar-denominated Brady bonds, Eurobonds, traded loans, and local market debt instruments issued by sovereign and quasi-sovereign entities.

MSCI ACWI is designed to represent performance of the full opportunity set of large- and mid-cap stocks across multiple developed and emerging markets, including cross-market tax incentives.

The S&P 500 is a capitalization-weighted index designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

**Russell 3000** is a market-cap-weighted index which consists of roughly 3,000 of the largest companies in the U.S. as determined by market capitalization. It represents nearly 98% of the investable U.S. equity market.

Russell Mid Cap measures the performance of the 800 smallest companies in the Russell 1000 Index.

Russell 2000 consists of the 2,000 smallest U.S. companies in the Russell 3000 index.

**MSCI EAFE** is an equity index which captures large and mid-cap representation across Developed Markets countries around the world, excluding the US and Canada. The index covers approximately 85% of the free float-adjusted market capitalization in each country.

MSCI Emerging Markets captures large and mid-cap representation across Emerging Markets countries. The index covers approximately 85% of the free-float adjusted market capitalization in each country

The Wilshire US Real Estate Securities Index (Wilshire US RESI) is comprised of publicly-traded real estate equity securities and designed to offer a market-based index that is more reflective of real estate held by pension funds.

Alerian MLP Index is a float adjusted, capitalization-weighted index, whose constituents represent approximately 85% of total float-adjusted market capitalization, is disseminated real-time on a price-return basis (AMZ) and on a total-return basis.

**Bloomberg Commodity Index (BCI)** is calculated on an excess return basis and reflects commodity futures price movements. The index rebalances annually weighted 2/3 by trading volume and 1/3 by world production and weight-caps are applied at the commodity, sector and group level for diversification.

Treasury Inflation-Protected Securities (TIPS) are Treasury bonds that are indexed to inflation to protect investors from the negative effects of rising prices. The principal value of TIPS rises as inflation rises.

HFRI Fund of Funds Composite is an equal-weighted index consisting of over 800 constituent hedge funds, including both domestic and offshore funds. Cambridge Associates U.S. Private Equity Index (67% Buyout vs. 33% Venture) is based on data compiled from more than 1,200 institutional-quality buyout, growth equity, private equity energy, and mezzanine funds formed between 1986 and 2015.

**HFN Hedge Fund Aggregate Average** is an equal weighted average of all hedge funds and CTA/managed futures products reporting to the HFN Database. Constituents are aggregated from each of the HFN Strategy Specific Indices.

Goldman Sachs Commodity Index (GSCI) is a broadly diversified, unleveraged, long-only composite index of commodities that measures the performance of the commodity market.

## Disclosure

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#### **Material Risk Disclosures**

Fixed Income securities are subject to interest rate risks, the risk of default and liquidity risk. U.S. investors exposed to non-U.S. fixed income may also be subject to currency risk and fluctuations.

Cash may be subject to the loss of principal and over longer period of time may lose purchasing power due to inflation.

**Domestic Equity** can be volatile. The rise or fall in prices take place for a number of reasons including, but not limited to changes to underlying company conditions, sector or industry factors, or other macro events. These may happen quickly and unpredictably.

**International Equity** can be volatile. The rise or fall in prices take place for a number of reasons including, but not limited to changes to underlying company conditions, sector or industry impacts, or other macro events. These may happen quickly and unpredictably. International equity allocations may also be impact by currency and/or country specific risks which may result in lower liquidity in some markets.

**Real Assets** can be volatile and may include asset segments that may have greater volatility than investment in traditional equity securities. Such volatility could be influenced by a myriad of factors including, but not limited to overall market volatility, changes in interest rates, political and regulatory developments, or other exogenous events like weather or natural disaster.

## Disclosure

Private Equity involves higher risk and is suitable only for sophisticated investors. Along with traditional equity market risks, private equity investments are also subject to higher fees, lower liquidity and the potential for leverage that may amplify volatility and/or the potential loss of capital.

Private Credit involves higher risk and is suitable only for sophisticated investors. These assets are subject to interest rate risks, the risk of default and limited liquidity. U.S. investors exposed to non-U.S. private credit may also be subject to currency risk and fluctuations.

**Private Real Estate** involves higher risk and is suitable only for sophisticated investors. Real estate assets can be volatile and may include unique risks to the asset class like leverage and/or industry, sector or geographical concentration. Declines in real estate value may take place for a number of reasons including, but are not limited to economic conditions, change in condition of the underlying property or defaults by the borrow.

**Marketable Alternatives** involves higher risk and is suitable only for sophisticated investors. Along with traditional market risks, marketable alternatives are also subject to higher fees, lower liquidity and the potential for leverage that may amplify volatility or the potential for loss of capital. Additionally, short selling involved certain risks including, but not limited to additional costs, and the potential for unlimited loss on certain short sale positions.

## **Benchmark History**

Town of Glastonbury

As of February 29, 2024

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|         | To Date   | Benchmark Composition   |
|---------|---|---|
| 01/2023 | Present   | 0.5% 90 Day U.S. Treasury Bill, 32.5% Blmbg. U.S. Aggregate, 28.0% S&P 500, 4.0% S&P MidCap 400 Index, 8.0%<br>Russell 2000 Index, 16.0% MSCI AC World ex USA (Net), 6.0% NCREIF Fund Index - ODCE (net), 5.0% Glatonbury Real<br>Assets Benchmark  |
| 04/2021 | 01/2023   | 0.5% 90 Day U.S. Treasury Bill, 27.5% Blmbg. U.S. Aggregate, 5.0% Blmbg. Global Aggregate, 40.0% Russell 3000 Index, 16.0% MSCI AC World ex USA (Net), 6.0% NCREIF Fund Index - ODCE (net), 5.0% Glatonbury Real Assets Benchmark   |
| 02/2021 | 04/2021   | 0.5% 90 Day U.S. Treasury Bill, 28.5% Blmbg. U.S. Aggregate, 5.0% Blmbg. Global Aggregate, 40.0% Russell 3000 Index, 16.0% MSCI AC World ex USA (Net), 6.0% NCREIF Fund Index - ODCE (net), 4.0% Glatonbury Real Assets Benchmark   |
| 07/2020 | 02/2021   | 0.5% 90 Day U.S. Treasury Bill, 28.5% Blmbg. U.S. Aggregate, 5.0% FTSE World Government Bond Index, 40.0% Russell<br>3000 Index, 16.0% MSCI AC World ex USA (Net), 6.0% NCREIF Fund Index - ODCE (net), 4.0% Glatonbury Real Assets<br>Benchmark  |
| 08/2019 | 07/2020   | 0.5% 90 Day U.S. Treasury Bill, 26.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 40.0% Russell 3000 Index, 16.0% MSCI AC World ex USA (Net), 6.0% NCREIF Fund Index - ODCE (net), 4.0% Glatonbury Real Assets Benchmark  |
| 02/2019 | 08/2019   | 25.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 36.5% Russell 3000 Index, 20.0% MSCI AC World ex USA (Net), 5.0% NCREIF Fund Index - ODCE (net), 6.0% Short Term Inflation Protection Index   |
| 10/2013 | 02/2019   | 25.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 32.5% Russell 3000 Index, 24.0% MSCI AC World ex USA (Net), 5.0% NCREIF Fund Index - ODCE (net), 6.0% Short Term Inflation Protection Index   |
| 07/2012 | 10/2013   | 25.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 32.5% Russell 3000 Index, 24.0% MSCI AC World ex USA (Net), 5.0% NCREIF Fund Index - ODCE (net), 6.0% Inflation Protection Index  |
| 10/2011 | 07/2012   | 25.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 32.5% Russell 3000 Index, 24.0% MSCI AC World ex USA (Net), 5.0% 90 Day U.S. Treasury Bill, 6.0% Inflation Protection Index   |
| 08/2011 | 10/2011   | 25.0% Blmbg. U.S. Aggregate, 7.5% FTSE World Government Bond Index, 32.5% Russell 3000 Index, 24.0% MSCI AC World ex USA (Net), 5.0% NCREIF Property Index, 6.0% Inflation Protection Index   |
| 01/2003 | 08/2011   | 5.0% 90 Day U.S. Treasury Bill, 16.0% Blmbg. U.S. Aggregate, 14.0% Blmbg. U.S. Long Government/Credit, 36.0% Russell<br>1000 Index, 5.0% Russell Midcap Index, 5.0% Russell 2000 Index, 14.0% MSCI EAFE (Net), 5.0% NCREIF Property Index   |
| 01/2023 | Present   | 70.0% S&P 500, 10.0% S&P MidCap 400 Index, 20.0% Russell 2000 Index   |
| 08/2011 | 01/2023   | 100.0% Russell 3000 Index   |
| 01/2003 | 08/2011   | 78.3% Russell 1000 Index, 10.9% Russell Midcap Index, 10.9% Russell 2000 Index  |
| 01/2023 | Present   | 100.0% DWS Real Assets Benchmark  |
| 07/2019 | 01/2023   | 50.0% Blmbg. U.S. TIPS 0-5 Year, 25.0% Bloomberg Commodity Index Total Return, 25.0% LBMA Gold Price PM   |
| 09/2014 | 07/2019   | 33.3% Blmbg. U.S. TIPS 0-5 Year, 33.3% Bloomberg Commodity Index Total Return, 33.3% S&P North American Natural Res<br>Sector Index (TR)  |
| 10/2011 | 09/2014   | 33.3% Blmbg. U.S. TIPS 0-5 Year, 33.3% Bloomberg Commodity Index Total Return, 33.3% S&P North American Natural Resources Sector Index  |
|         | 04/2021<br>02/2021<br>07/2020<br>08/2019<br>02/2019<br>10/2013<br>07/2012<br>10/2011<br>08/2011<br>08/2011<br>01/2003<br>01/2023<br>08/2011<br>01/2003<br>07/2019<br>07/2019<br>09/2014 | 04/2021       01/2023         02/2021       04/2021         07/2020       02/2021         08/2019       07/2020         02/2019       08/2019         02/2019       08/2019         02/2019       08/2019         07/2012       10/2013         07/2012       10/2013         07/2012       10/2013         07/2012       10/2011         07/2011       07/2012         08/2011       10/2011         01/2003       08/2011         01/2003       08/2011         01/2023       Present         07/2019       01/2023         07/2019       01/2023         07/2019       01/2023         07/2019       01/2023 |

|  | Glastonbury New Hires Plan | 12/2023 | Present | 47.5% Blmbg. U.S. Aggregate, 31.5% CRSP US Total Market Spliced Index, 21.0% FTSE Global All Cap ex US Spliced<br>Index |
|--|----------------------------|---------|---------|---|
|  |                            | 09/2023 | 12/2023 | 53.8% Blmbg. U.S. Aggregate, 28.3% CRSP US Total Market Spliced Index, 18.0% FTSE Global All Cap ex US Spliced Index    |
| 06/2020 09/2023 60.0% Blmbg. U.S. Aggregate, 25.0% CRSP US Total Market Spliced Index, 15.0% FTSE Global All Cap ex US Spliced Index |                            | 06/2020 | 09/2023 | 60.0% Blmbg. U.S. Aggregate, 25.0% CRSP US Total Market Spliced Index, 15.0% FTSE Global All Cap ex US Spliced Index    |



## **Benchmark History**

| Town of Glastonbury |           |         | As of February 29, 2024  |
|---------------------|-----------|---------|--|
| Account Name        | From Date | To Date | Benchmark Composition  |
|                     | 12/2015   | 06/2020 | 60.0% Blmbg. U.S. Aggregate, 20.0% CRSP US Total Market Spliced Index, 20.0% FTSE Global All Cap ex US Spliced Index |

# **Definitions & Disclosures**

#### Please note: Due to rounding methodologies of various data providers, certain returns in this report might differ slightly when compared to other sources

#### **REGULATORY DISCLOSURES**

Offer of ADV Part 2A: Rule 204-3 under the Investment Advisers Act of 1940 requires that we make an annual offer to clients to send them, without charge, a written disclosure statement meeting the requirements of such rule. We will be glad to send a copy of our ADV Part 2A to you upon your written request to compliance@fiducient.com.

#### INDEX DEFINITIONS

- Citigroup 3 Month T-Bill measures monthly return equivalents of yield averages that are not marked to market. The Three-Month Treasury Bill Indexes consist of the last three three-month Treasury bill issues.
- Ryan 3 Yr. GIC is an arithmetic mean of market rates of \$1 million Guaranteed Interest Contracts held for three years.
- Bloomberg Treasury U.S. T-Bills-1-3 Month Index includes aged U.S. Treasury bills, notes and bonds with a remaining maturity from 1 up to (but not including) 3 months. It excludes zero coupon strips.
- Bloomberg Capital US Treasury Inflation Protected Securities Index consists of Inflation-Protection securities issued by the U.S. Treasury.
- Bloomberg Muni Index is a rules-based, market-value-weighted index engineered for the long-term tax-exempt bond market. Bonds must be rated investment-grade by at least two ratings agencies.
- Bloomberg Muni 1 Year Index is the 1-year (1-2) component of the Municipal Bond index.
- Bloomberg Muni 3 Year Index is the 3-year (2-4) component of the Municipal Bond index.
- Bloomberg Muni 5 Year Index is the 5-year (4-6) component of the Municipal Bond index.
- Bloomberg Muni 7 Year Index is the 7-year (6-8) component of the Municipal Bond index.
- Bloomberg Intermediate U.S. Gov't/Credit is the Intermediate component of the U.S. Government/Credit index, which includes securities in the Government and Credit Indices. The Government Index includes treasuries and agencies, while the credit index includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements.
- Bloomberg U.S. Aggregate Index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and assetbacked securities.
- Bloomberg Global Aggregate ex. USD Indices represent a broad-based measure of the global investment-grade fixed income markets. The two major components of this index are the Pan-European Aggregate and the Asian-Pacific Aggregate Indices. The index also includes Eurodollar and Euro-Yen corporate bonds and Canadian government, agency and corporate securities.
- Bloomberg U.S. Corporate High Yield Index covers the universe of fixed rate, non-investment grade debt. Eurobonds and debt issues from countries designated as emerging markets (sovereign rating of Baa1/BBB+/BBB+ and below using the middle of Moody's, S&P, and Fitch) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included.
- JP Morgan Government Bond Index-Emerging Market (GBI-EM) Index is a comprehensive, global local emerging markets index, and consists of regularly traded, liquid fixed-rate, domestic currency government bonds to which international investors can gain exposure.
- The S&P 500 is a capitalization-weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.
- The Dow Jones Industrial Index is a price-weighted average of 30 blue-chip stocks that are generally the leaders in their industry.
- The NASDAQ is a broad-based capitalization-weighted index of stocks in all three NASDAQ tiers: Global Select, Global Market and Capital Market.
- Russell 3000 is a market-cap-weighted index which consists of roughly 3,000 of the largest companies in the U.S. as determined by market capitalization. It represents nearly 98% of the investable U.S. equity market.
- Russell 1000 consists of the largest 1000 companies in the Russell 3000 Index.
- Russell 1000 Growth measures the performance of those Russell 1000 companies with higher P/B ratios and higher forecasted growth values.
- Russell 1000 Value measures the performance of those Russell 1000 companies with lower P/B ratios and lower forecasted growth values.
- Russell Mid Cap measures the performance of the 800 smallest companies in the Russell 1000 Index.
- Russell Mid Cap Growth measures the performance of those Russell Mid Cap companies with higher P/B ratios and higher forecasted growth values.
- Russell Mid Cap Value measures the performance of those Russell Mid Cap companies with lower P/B ratios and lower forecasted growth values.
- Russell 2000 consists of the 2,000 smallest U.S. companies in the Russell 3000 index.
- Russell 2000 Growth measures the performance of the Russell 2000 companies with higher P/B ratios and higher forecasted growth values.
- Russell 2000 Value measures the performance of those Russell 2000 companies with lower P/B ratios and lower forecasted growth values.
- Russell 2500 consists of the 2,500 smallest U.S. companies in the Russell 3000 index.
- Russell 2500 Growth measures the performance of the Russell 2500 companies with higher P/B ratios and higher forecasted growth values.
- Russell 2500 Value measures the performance of those Russell 2500 companies with lower P/B ratios and lower forecasted growth values.
- MSCI World captures large and mid-cap representation across 23 Developed Markets countries. With 1,645 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.
- MSCI ACWI (All Country World Index) ex. U.S. Index captures large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the United States) and 23 Emerging Markets countries. With 1,859 constituents, the index covers approximately 85% of the global equity opportunity set outside the US.
- MSCI ACWI (All Country World Index) ex. U.S. Small Cap Index captures small cap representation across 22 of 23 Developed Markets countries (excluding the US) and 23 Emerging Markets countries. With 4,368 constituents, the index covers approximately 14% of the global equity opportunity set outside the US.
- MSCI EAFE is an equity index which captures large and mid-cap representation across Developed Markets countries around the world, excluding the US and Canada. With 930 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.



- MSCI EAFE Value captures large and mid-cap securities exhibiting overall value style characteristics across Developed Markets countries around the world, excluding the US and Canada. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield. With 507 constituents, the index targets 50% coverage of the free float- adjusted market capitalization of the MSCI EAFE Index.
- MSCI EAFE Growth captures large and mid-cap securities exhibiting overall growth style characteristics across Developed Markets countries around the world, excluding the US and Canada. The growth invest style characteristics for index construction are defined using five variables: long-term forward EPS growth rate, short-term forward EPS growth rate, current internal growth rate and long-term historical EPS growth trend and long-term historical sales per share growth trend. With 542 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.
- MSCI Emerging Markets captures large and mid-cap representation across 23 Emerging Markets countries. With 836 constituents, the index covers approximately 85% of the free-float adjusted market capitalization in each country.
- Consumer Price Index is a measure of prices paid by consumers for a market basket of consumer goods and services. The yearly (or monthly) growth rates represent the inflation rate.
- FTSE NAREIT Equity REITs Index contains all Equity REITs not designed as Timber REITs or Infrastructure REITs.
- S&P Developed World Property defines and measures the investable universe of publicly traded property companies domiciled in developed markets. The companies in the index are engaged in real estate related activities, such as property ownership, management, development, rental and investment.
- S&P Developed World Property x U.S. defines and measures the investable universe of publicly traded property companies domiciled in developed countries outside of the U.S. The companies included are engaged in real estate related activities, such as property ownership, management, development, rental and investment.
- Fund Specific Broad Real Asset Benchmarks:
  - **DWS Real Assets:** 30%: Dow Jones Brookfield Infrastructure Index, 30%: FTSE EPRA/NAREIT Developed Index, 15%: Bloomberg Commodity Index, 15%: S&P Global Natural Resources Index, 10%: U.S. Treasury Inflation Notes Total Return Index
  - PIMCO Inflation Response Multi Asset Fund: 45% Bloomberg U.S. TIPS, 20% Bloomberg Commodity Index, 15% JP Morgan Emerging Local Markets Plus, 10% Dow Jones Select REIT, 10% Bloomberg Gold Subindex Total Return
  - Principal Diversified Real Assets: 35% BBgBarc U.S. Treasury TIPS Index, 20% S&P Global Infrastructure Index NTR, 20% S&P Global Natural Resources Index NTR, 15% Bloomberg Commodity Index, and 10% FTSE EPRA/NAREIT Developed Index NTR
  - Wellington Diversified Inflation H: 50% MSCI ACWI Commodity Producers Index, 25% Bloomberg Commodity Index, and 25% Bloomberg Bloomberg US TIPS 1 10 Year Index
- Bloomberg Commodity Index is calculated on an excess return basis and reflects commodity futures price movements. The index rebalances annually weighted 2/3 by trading volume and 1/3 by world production and weight-caps are applied at the commodity, sector and group level for diversification.
- HFRI Fund Weighted Composite Index is a global, equal-weighted index of over 2,000 single-manager funds that report to HFR Database. Constituent funds report monthly net of all fees performance in US Dollar and have a minimum of \$50 Million under management or a twelve (12) month track record of active performance. The HFRI Fund Weighted Composite Index does not include Funds of Hedge Funds.
- The Alerian MLP Index is the leading gauge of energy Master Limited Partnerships (MLPs). The float adjusted, capitalization-weighted index, whose constituents represent approximately 85% of total float-adjusted market capitalization, is disseminated real-time on a price-return basis (AMZ) and on a total-return basis.
- The Adjusted Alerian MLP Index is commensurate with 65% of the monthly returns of the Alerian MLP Index to incorporate the effect of deferred tax liabilities incurred by MLP entities.
- Cambridge Associates U.S. Private Equity Index is based on data compiled from more than 1,200 institutional-quality buyout, growth equity, private equity energy, and mezzanine funds formed between 1986 and 2015.
- Cambridge Associates U.S. Venture Capital Index is based on data compiled from over 1,600 institutional-quality venture capital funds formed between 1986 and 2015.
- Vanguard Spliced Bloomberg US1-5Yr Gov/Cr Flt Adj Index: Bloomberg U.S. 1–5 Year Government/Credit Bond Index through December 31, 2009; Bloomberg U.S. 1–5 Year Government/Credit Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg US5-10Yr Gov/Cr Flt Adj Index: Bloomberg U.S. 5–10 Year Government/Credit Bond Index through December 31, 2009; Bloomberg U.S. 5–10 Year Government/Credit Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg US Agg Flt Adj Index: Bloomberg U.S. Aggregate Bond Index through December 31, 2009; Bloomberg U.S. Aggregate Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg US Long Gov/Cr Flt Adj Index: Bloomberg U.S. Long Government/Credit Bond Index through December 31, 2009; Bloomberg U.S. Long Government/Credit Float Adjusted Index thereafter.
- Vanguard Balanced Composite Index: Made up of two unmanaged benchmarks, weighted 60% Dow Jones U.S. Total Stock Market Index (formerly the Dow Jones Wilshire 5000 Index) and 40% Bloomberg
  U.S. Aggregate Bond Index through May 31, 2005; 60% MSCI US Broad Market Index and 40% Bloomberg U.S. Aggregate Bond Index through December 31, 2009; 60% MSCI US Broad Market Index and 40% Bloomberg U.S.
  Aggregate Float Adjusted Index through January 14, 2013; and 60% CRSP US Total Market Index and 40% Bloomberg U.S. Aggregate Float Adjusted Index thereafter.
- Vanguard Spliced Intermediate-Term Tax-Exempt Index: Bloomberg 1–15 Year Municipal Bond Index.
- Vanguard Spliced Extended Market Index: Dow Jones Wilshire 4500 Index through June 17, 2005; S&P Transitional Completion Index through September 16, 2005; S&P Completion Index thereafter.
- Vanguard Spliced Value Index: S&P 500 Value Index (formerly the S&P 500/Barra Value Index) through May 16, 2003; MSCI US Prime Market Value Index through April 16, 2013; CRSP US Large Cap Value Index thereafter.
- Vanguard Spliced Large Cap Index: Consists of MSCI US Prime Market 750 Index through January 30, 2013, and the CRSP US Large Cap Index thereafter.
- Vanguard Spliced Growth Index: S&P 500 Growth Index (formerly the S&P 500/Barra Growth Index) through May 16, 2003; MSCI US Prime Market Growth Index through April 16, 2013; CRSP US Large Cap Growth Index thereafter.
- Vanguard Spliced Mid Cap Value Index: MSCI US Mid Cap Value Index through April 16, 2013; CRSP US Mid Cap Value Index thereafter.
- Vanguard Spliced Mid Cap Index: S&P MidCap 400 Index through May 16, 2003; the MSCI US Mid Cap 450 Index through January 30, 2013; and the CRSP US Mid Cap Index thereafter.
- Vanguard Spliced Mid Cap Growth Index: MSCI US Mid Cap Growth Index through April 16, 2013; CRSP US Mid Cap Growth Index thereafter.
- Vanguard Spliced Total Stock Market Index: Dow Jones U.S. Total Stock Market Index (formerly known as the Dow Jones Wilshire 5000 Index) through April 22, 2005; MSCI US Broad Market Index through June 2, 2013; and CRSP US Total Market Index thereafter.
- Vanguard Spliced Small Cap Value Index: SmallCap 600 Value Index (formerly the S&P SmallCap 600/Barra Value Index) through May 16, 2003; MSCI US Small Cap Value Index through April 16, 2013; CRSP US Small Cap Value Index thereafter.

- Vanguard Spliced Small Cap Index: Russell 2000 Index through May 16, 2003; the MSCI US Small Cap 1750 Index through January 30, 2013; and the CRSP US Small Cap Index thereafter.
- Varguard Spliced Small Cap Growth Index: S&P SmallCap 600 Growth Index (formerly the S&P SmallCap 600/Barra Value Index) through May 16, 2003; MSCI US Small Cap Growth Index through April 16, 2013; CRSP US Small Cap Growth Index thereafter.
- Vanguard Spliced Total International Stock Index: Consists of the Total International Composite Index through August 31, 2006; the MSCI EAFE + Emerging Markets Index through December 15, 2010; the MSCI AC USA IMI Index through June 2, 2013; and FTSE Global All Cap ex US Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard Spliced Developed Markets Index: MSCI EAFE Index through May 28, 2013; FTSE Developed ex North America Index through December 20, 2015; FTSE Developed All Cap ex US Transition Index through May 31, 2016; FTSE Developed All Cap ex US Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard Spliced Emerging Markets Index: Select Emerging Markets Index through August 23, 2006; MSCI Emerging Markets Index through January 9, 2013; FTSE Emerging Transition Index through June 27, 2013; FTSE Emerging Index through November 1, 2015; and FTSE Emerging Markets All Cap China A Transition Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard REIT Spliced Index: MSCI US REIT Index adjusted to include a 2% cash position (Lipper Money Market Average) through April 30, 2009; MSCI US REIT Index through January 31, 2018; MSCI US Investable Market Real Estate 25/50 Transition Index through July 24, 2018; MSCI US Investable Market Real Estate 25/50 Index thereafter.

#### Additional:

- Equity sector returns are calculated by Russell and MSCI for domestic and international markets, respectively. MSCI sector definitions correspond to the MSCI GICS<sup>®</sup> classification (Global Industry Classification System); Russell uses its own sector and industry classifications.
- MSCI country returns are calculated by MSCI and are free float-adjusted market capitalization indices that are designed to measure equity market performance in each specific country.
- Currency returns are calculated using Bloomberg's historical spot rate indices and are calculated using the U.S. dollar as the base currency.
- The Index of Leading Economic Indicators, calculated by The Conference Board, is used as a barometer of economic activity over a range of three to six months. The index is used to determine the direction and stability of the economy. The composite index of leading indicators, which is derived from 10 leading indicators, helps to signal turning points in the economy and forecast economic cycles. The leading indicators are the following: average weekly hours, average weekly initial claims, manufacturers' new orders, both consumer and non-defense capital goods, vendor performance, building permits, stock prices, money supply (M2), the interest rate spread and the index of consumer expectations.
- S&P Target Date Indexes are constructed using a survey method of current target date investments with \$100 million or more in assets under management. Allocations for each vintage are comprised of exchange-traded-funds that represent respective asset classes used in target date portfolios. The indexes are designed to represent a market consensus glide path.

#### DEFINITION OF KEY STATISTICS AND TERMS

- Returns: A percentage figure used when reporting historical average compounded rate of investment return. All returns are annualized if the period for which they are calculated exceeds one year.
- Universe Comparison: The universe compares the fund's returns to a group of other investment portfolios with similar investment strategies. The returns for the fund, the index and the universe percentiles are displayed. A percentile ranking of 1 is the best, while a percentile ranking of 100 is the worst. For example, a ranking of 50 indicates the fund outperformed half of the universe. A ranking of 25 indicates the fund was in the top 25% of the universe, outperforming75%.
- Returns In Up/Down Markets: This measures how the fund performed in both up and down markets. The methodology is to segregate the performance for each time period into the quarters in which the market, as defined by the index, was positive and negative. Quarters with negative index returns are treated as down markets, and quarters with positive index returns are treated as up markets. Thus, in a 3 year or 12 quarter period, there might be 4 down quarters and 8 up quarters. A simple arithmetic average of returns is calculated for the fund and the index based on the up quarters. A simple arithmetic average of returns is calculated for the fund and the index based on the down quarters. The up market capture ratio is the ratio of the fund's return in up markets to the index. The down market capture ratio is the ratio of the fund's return in down markets to the index. Ideally, the fund would have a greater up market capture ratio than down market capture ratio.
- Standard Deviation: Standard deviation is a statistical measure of the range of performance within which the total returns of a fund fall. When a fund has a high standard deviation, the range of performance is very wide, meaning there is a greater volatility. Approximately 68% of the time, the total return of any given fund will differ from the average total return by no more than plus or minus the standard deviation figure. Ninety-five percent of the time, a fund's total return will be within a range of plus or minus two times the standard deviation from the average total return. If the quarterly or monthly returns are all the same the standard deviation. Standard deviation can be misleading as a risk indicator for funds with high total returns because large positive deviations will increase the standard deviation without a corresponding increase in the risk of the fund. While positive volatility is welcome, negative is not.
- R-Squared: This reflects the percentage of a fund's movements that are explained by movements in its benchmark index. An R-squared of 100 means that all movements of a fund are completely explained by movements in the index. Conversely, a low R-squared indicates very few of the fund's movements are explained by movements in the benchmark index. R-squared can also be used to ascertain the significance of a particular beta. Generally, a higher R-squared will indicate a more reliable beta figure. If the R-squared is lower, then the beta is less relevant to the fund's performance. A measure of diversification, R-squared indicates the extent to which fluctuations in portfolio returns are explained by market. An R-squared = 0.70 implies that 70% of the fluctuation in a portfolio's return is explained by the fluctuation in the market. In this instance, overweighting or underweighting of industry groups or individual securities is responsible for 30% of the fund's movement.
- Beta: This is a measure of a fund's market risk. The beta of the market is 1.00. Accordingly, a fund with a 1.10 beta is expected to perform 10% better than the market in up markets and 10% worse that the market in down markets. It is important to note, however, a low fund beta does not imply the fund has a low level of volatility; rather, a low beta means only that the fund's market-related risk is low. Because beta analyzes the market risk of a fund by showing how responsive the fund is to the market, its usefulness depends on the degree to which the markets determine the fund's total risk (indicated by R-squared).
- Alpha: The Alpha is the nonsystematic return, or the return that can't be attributed to the market. It can be thought of as how the <u>manager</u> performed if the market's return was zero. A <u>positive</u> alpha implies the manager added value to the return of the portfolio over that of the market. A <u>negative</u> alpha implies the manager did not contribute any value over the performance of the market.
- Sharpe Ratio: The Sharpe ratio is the excess return per unit of total risk as measured by standard deviation. Higher numbers are better, indicating more return for the level of risk experienced. The ratio is a fund's return minus the risk-free rate of return (30-day T-Bill rate) divided by the fund's standard deviation. The <u>higher</u> the Sharpe ratio, the more reward you are receiving per unit of total risk. This measure can be used to rank the performance of mutual funds or other portfolios.
- Treynor Ratio: The Treynor ratio measures returns earned in excess of that which could have been earned on a riskless investment per each unit of market risk. The ratio relates excess return over the risk-free rate to the additional risk taken; however, systematic risk is used instead of total risk. The Treynor ratio is similar to the Sharpe ratio, except in the fact that it uses the beta to evaluate the returns rather than the standard deviation of portfolio returns. High values mean better return for risk taken.

- Tracking Error: Tracking error measures the volatility of the difference in annual returns between the manager and the index. This value is calculated by measuring the standard deviation of the difference between
  manager and index returns. For example, a tracking error of +/- 5 would mean there is about a 68% chance (1 standard deviation event) that the manager's returns will fall within +/- 5% of the benchmark's an
  return.
- Information Ratio: The information ratio is a measure of the consistency of excess return. This value is determined by taking the annualized excess return over a benchmark (style benchmark by default) and dividin the standard deviation of excess return.
- Consistency: Consistency shows the percent of the periods the fund has beaten the index and the percent of the periods the index has beat the fund. A high average for the fund (e.g., over 50) is desirable, indicating the fund has beaten the index frequently.
- Downside Risk: Downside risk is a measure similar to standard deviation but focuses only on the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. The higher the factor, the riskier the product.
- M-Squared: M-squared, or the Modigliani risk-adjusted performance measure is used to characterize how well a portfolio's return rewards an investor for the amount of risk taken, relative to that of some benchmark portfolio and to the risk-free rate.

#### DEFINITION OF KEY PRIVATE EQUITY TERMS

- PIC (Paid in Capital): The amount of committed capital that has been transferred from the limited partner to the general partner.
- TVPI (Total Value to Paid in Capital): Money returned to limited partners plus the fund's unrealized investments, divided by money paid-in to the partnership. The TVPI should equal RVPI plus DPI.
- DPI (Distribution to Paid In Capital): Money returned (distributions) to limited partners divided by money paid in to the partnership. Also called cash-on-cash multiple.
- RVPI (Residual Value to Paid In Capital): The value of a fund's unrealized investments divided by money paid-in to the partnership.
- Internal rate of return (IRR): This is the most appropriate performance benchmark for private equity investments. It is a time-weighted return expressed as a percentage. IRR uses the present sum of cash drawdowns (money invested), the present value of distributions (money returned from investments) and the current value of unrealized investments and applies a discount.
- **Commitment:** Every investor in a private equity fund commits to investing a specified sum of money in the fund partnership over a specified period of time. The fund records this as the limited partnership's capital commitment. The sum of capital commitments is equal to the size of the fund.
- Capital Distribution: These are the returns that an investor in a private equity fund receives. It is the income and capital realized from investments less expenses and liabilities. Once a limited partner has had their cost of investment returned, further distributions are actual profit. The partnership agreement determines the timing of distributions to the limited partner. It will also determine how profits are divided among the limited partners and general partner.
- Carried Interest: The share of profits that the fund manager is due once it has returned the cost of investment to investors. Carried interest is normally expressed as a percentage of the total profits of the fund.
- **Co-Investment**: Co-Investments are minority investments made alongside a private equity investor in an LBO, a recapitalization, or an expansion capital transaction. It is a passive, non-controlling investment, as the private equity firm involved will typically exercise control and perform monitoring functions.
- General Partner (GP): This can refer to the top-ranking partners at a private equity firm as well as the firm managing the private equity fund.
- **GP Commitments:** It is normal practice for the GP managing a private equity fund to also make a financial commitment to the fund on the same basis as the LPs in the fund, and this is seen as an important factor driving the alignment of GP and LP interests. The historic benchmark for GP commitments has been 1% of the total fund size, but this is by no means universal, and many GPs commit significantly larger amounts. Furthermore, there has been a marked trend towards GPs making larger commitments to their funds over recent years.
- Leveraged Buy-Out (LBO): The acquisition of a company using debt and equity finance.
- Limited Partner (LP): Institutions or high-net-worth individuals/sophisticated investors that contribute capital to a private equity fund.
- Public Market Equivalent (PME): Performance measure used to evaluate performance relative to the market. It is calculated as the ratio of the discounted value of the LP's inflows divided by the discounted value of outflows, with the discounting performed using realized market returns.
- Primaries: An original investment vehicle that invests directly into a company or asset.

#### VALUATION POLICY

Fiducient Advisors does not engage an independent third-party pricing service to value securities. Our reports are generated using the security prices provided by custodians used by our clients. Our custodial pricing hierarchy is available upon request. If a client holds a security not reported by the first custodian within the hierarchy, the valuation is generated from the next custodian within the hierarchy, and so forth. Each custodian uses pricing services from outside vendors, where the vendors may generate nominally different prices. Therefore, this report can reflect minor valuation differences from those contained in a custodian's report. In rare instances where FA overrides a custodial price, prices are taken from Bloomberg.

#### **REPORTING POLICY**

This report is intended for the exclusive use of the client listed within the report. Content is privileged and confidential. Any dissemination or distribution is strictly prohibited. Information has been obtained from a variety of sources believed to be reliable though not independently verified. Any forecast represents median expectations and actual returns, volatilities and correlations will differ from forecasts. Please note each client has customized investment objectives and constraints and the investment strategy for each portfolio is based on a client-specific asset allocation model. Past performance does not indicate future performance and there is a possibility of a loss. Performance calculated net of investment fees. Certain portfolios presented may be gross of Fiducient Advisors' fees and actual performance would be reduced by investment advisory fees. This report does not represent a specific investment recommendation. Please consult with your advisor, attorney, and accountant, as appropriate, regarding specific advice.

Custodian reports are the reports that govern the account. There will be different account values between Fiducient Advisors' reports and the custodian reports based on whether the report utilizes trade date o date to calculate value. Additionally, difference between values contained on reports may be caused by different accrued income values. Any forecasts represent future expectations and actual returns, volatilities and will differ from forecasts. This report does not represent a specific investment recommendation. Please consult with your advisor, attorney, and accountant, as appropriate, regarding specific advice. Past perfor not indicate future performance and there is a possibility of aloss.

Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Unless specified otherwise, all returns are net of individual manager fees, represent total returns and are annualized for periods greater than one year. The deduction of fees produces a compounding effect that reduces the total rate of return over time. As an example, the effect of investment management fees on the total value of a client's portfolio assuming (a) quarterly fee assessment, (b) \$1,000,000 investment, (c) portfolio return of 8% a year, and (d) 0.50% annual investment advisory fee would be \$5,228 in the first year, and cumulative effects of \$30,342 over five years and \$73,826 over ten years. Additional information on advisory fees charged by Fiducient Advisors are described in Part 2 of the Form ADV.

#### **MATERIAL RISKS & LIMITATIONS**

Fixed Income securities are subject to interest rate risks, the risk of default and liquidity risk. U.S. investors exposed to non-U.S. fixed income may also be subject to currency risk and fluctuations. -Liability Driven Investing (LDI) Assets

**Cash** may be subject to the loss of principal and over longer period of time may lose purchasing power due to inflation. -Short Term Liquidity

**Domestic Equity** can be volatile. The rise or fall in prices take place for a number of reasons including, but not limited to changes to underlying company conditions, sector or industry factors, or other macro events. These may happen quickly and unpredictably.

International Equity can be volatile. The rise or fall in prices take place for a number of reasons including, but not limited to changes to underlying company conditions, sector or industry impacts, or other macro events. These may happen quickly and unpredictably. International equity allocations may also be impact by currency and/or country specific risks which may result in lower liquidity in some markets.

Real Assets can be volatile and may include asset segments that may have greater volatility than investment in traditional equity securities. Such volatility could be influenced by a myriad of factors including, but not limited to overall market volatility, changes in interest rates, political and regulatory developments, or other exogenous events like weather or natural disaster.

Private Equity involves higher risk and is suitable only for sophisticated investors. Along with traditional equity market risks, private equity investments are also subject to higher fees, lower liquidity and the potential for leverage that may amplify volatility and/or the potential loss of capital.

Private Credit involves higher risk and is suitable only for sophisticated investors. These assets are subject to interest rate risks, the risk of default and limited liquidity. U.S. investors exposed to non-U.S. private credit may also be subject to currency risk and fluctuations.

**Private Real Estate** involves higher risk and is suitable only for sophisticated investors. Real estate assets can be volatile and may include unique risks to the asset class like leverage and/or industry, sector or geographical concentration. Declines in real estate value may take place for a number of reasons including, but are not limited to economic conditions, change in condition of the underlying property or defaults by the borrow.

Marketable Alternatives involves higher risk and is suitable only for sophisticated investors. Along with traditional market risks, marketable alternatives are also subject to higher fees, lower liquidity and the potential for leverage that may amplify volatility or the potential for loss of capital. Additionally, short selling involved certain risks including, but not limited to additional costs, and the potential for unlimited loss on certain short sale positions.

#### OTHER

By regulation, closed-end funds utilizing debt for leverage must report their interest expense, as well as their income tax expense, as part of their total expense ratio. To make for a useful comparison between closed-end funds and both open-end funds and exchange-traded funds, adjusted expense ratios excluding interest and income tax expenses are utilized for closed-end funds within this report. See disclosure on closed-end fund fact sheets for information regarding the total expense ratio of each closed-end fund.

Please advise us of any changes in your objectives or circumstances.

#### **CUSTODIAN STATEMENTS**

Please remember to review the periodic statements you receive from you custodian. If you do not receive periodic statements from your custodian or notice issues with the activity reported in those statements, please contact FA or your custodian immediately.

## TOWN OF GLASTONBURY

## MEMORANDUM

/20/24 3b

February 21, 2024

## **DEPARTMENT OF FINANCE & ADMINISTRATIVE SERVICES**

| TO:   | Board of Finance & Jonathan Luiz, Town Manager             | BOF 3  |
|-------|--|--------|
| FROM: | Keri Rowley, Director of Finance & Administrative Services | Item # |
| RE:   | Pension Investment Review – January 2024                   |        |

As of January 31, 2024, the pension asset value is \$208,328,527, a net increase of \$13,297,533 from July 1, 2023. Through the month of January, the fund experienced an unrealized gain of \$4,933,956, which is indicative of the current market and there was a realized gain of \$931,061. Investment income through January totaled \$2,956,356.

| Ending Balance January 31, 2024 | \$<br>208,328,527 |
|---------------------------------|-------------------|
| Net Increase/Decrease           | \$<br>13,297,533  |
| Total Expenditures              | \$<br>8,432,523   |
| Investment Management Fees      | \$<br>88,772      |
| Administrative Fees             | \$<br>79,659      |
| Benefit Payments                | \$<br>8,264,092   |
| Expenditures:                   |                   |
| Total Revenues                  | \$<br>21,730,056  |
| Unrealized Gains/Losses         | \$<br>4,933,956   |
| Realized Gains/Losses           | \$<br>931,061     |
| Investment Income               | \$<br>2,954,356   |
| Total Contributions             | \$<br>12,910,682  |
| Employee Contributions          | \$<br>1,324,197   |
| Employer Contributions          | \$<br>11,586,485  |
| Revenues:                       |                   |
| Beginning Balance July 1, 2023  | \$<br>195,030,994 |

Assuming a 6.25% long-term return on the plan's investments, the July 1, 2022 Unfunded Accrued Liability is \$66.7 million. As of July 1, 2023 the funded ratio is 76.2%. The Town's policy for paying off the unfunded liability is such that there are 10 years remaining in our amortization schedule.

cc: Chris Liebel, Controller

Karen Bonfiglio, Business Manager, Glastonbury Public Schools

| BOF 3/20/24 |
|-------------|
| Item # 4    |

## **Town of Glastonbury**

## Administrative Services Accounting Division

March 20, 2024

| То:      | Board of Finance<br>Jonathan Luiz, Town Manager |  |  |
|----------|---|--|--|
| From:    | Christopher Liebel, Controller                  |  |  |
| Subject: | Monthly Investment Status                       |  |  |

## Pooled Investments

The Town's pooled cash investment balances at January 31, 2024 were \$50,185,865. As of month-end, the investment balances for all funds combined were as follows:

| Type of Investment                     | Amount        | <u>Rate</u> |  |
|--|---------------|-------------|--|
| STIF                                   | 72,711,183    | 5.43        |  |
| Citizens Bank                          | 5,324         | 0.10        |  |
| Northern Capital Investment Account    | 14,134,418    | 0.20-5.28   | Est. current accrued interest \$32,333 |
| Northern Capital Sewer Funds           | 9,725,274     | 0.25-5.40   | Est. current accrued interest \$15,514 |
| M&T Bank Investments                   | 1,064,960     | 3.75        |  |
| Liberty Bank Investments               | 282,230       | 5.01        |  |
| TD Bank Investments                    | 512,430       | 3.29        |  |
| Treasury Bill – M&T Financial Services | 7,275,569     | 5.43        | Matures 3/7/24                         |
| Treasury Bill – M&T Financial Services | 4,999,917     | 5.23        | Matures 7/11/24                        |
| Treasury Note – M&T Financial Services | 5,000,000     | 4.07        | Matures 3/15/26                        |
| Treasury Note – M&T Financial Services | 10,430,000    | 4.25        | Matures 11/15/26                       |
| Treasury Note – M&T Financial Services | 2,000,000     | 4.34        | Matures 10/31/27                       |
| Treasury Note – M&T Financial Services | 5,000,000     | 4.50        | Matures 10/31/28                       |
| M&T/ LPL Money Market                  | 5             | 4.92        |  |
| TD Bank CD                             | 5,169,043     | 5.34        | Matures 2/8/24                         |
| TD Bank CD                             | 7,098,350     | 5.11        | Matures 4/28/25                        |
| TD Bank CD                             | 3,212,981     | 4.68        | Matures 11/24/25                       |
| Total                                  | \$148,621,684 |             |  |

## **General Fund Earnings**

- The General Fund portion of pooled investments at January 31 was \$86.10 million.
- As of January 31, the General Fund has realized investment earnings of \$1,670,952.
- As of January 31, Sewer Sinking funds totaling \$9,725,274 were invested in fully-insured CDs with terms varying from two years to seven years, with current-year realized investment earnings of \$69,371.

Comparative information concerning General Fund earnings follows.

## **Realized Investment**

| Fiscal |        | Earnings | Percent of |
|--------|--------|----------|------------|
| Year   | Budget | July-Jan | Budget     |

| 2023 | 620,000   | 1,025,311 | 165.37% |
|------|-----------|-----------|---------|
| 2024 | 1,500,000 | 1,670,952 | 111.40% |

## Investment Activity Subsequent to January 31, 2024:

The following significant investments were made or matured subsequent to the date of this report. Town investment policy limits investments beyond 36 months to 5% of annual general fund budgeted expenditures, or \$9,135,261. Current long-term holdings as of the date of this meeting are \$9,074,000:

| <b>Investments Purchased</b>              | <u>Amount</u> | <u>Rate</u> |                 |
|---|---------------|-------------|-----------------|
| CD – TD Bank                              | 5,353,061     | 3.99        | Matures 2/9/26  |
| Treasury Bill – M&T Financial             | 6,467,000     | 4.25        | Matures 2/15/27 |
| Treasury Bill – M&T Financial             | 1,000,000     | 4.08        | Matures 2/28/31 |
| CD – First Bank of the Lake via Northern  |               |             |                 |
| Capital Sewer Funds                       | 250,000       | 4.25        | Matures 2/28/29 |
| CD – Mauch Chunk Trust Co. via Northern   |               |             |                 |
| Capital Sewer Funds                       | 250,000       | 4.15        | Matures 3/15/29 |
| Total                                     | \$13,320,061  |             |                 |
|   |               |             |                 |
| Matured Investments                       | <u>Amount</u> | <u>Rate</u> |                 |
| CD – TD Bank                              | 5,169,043     | 5.34        | Matured 2/8/24  |
| CD – Transportation Alliance via Northern | 250,000       | .25         | Matured 2/19/24 |
| Capital Sewer Funds                       |               |             |                 |
| CD – Barclays Bank via Northern           |               |             |                 |
| Capital Sewer Funds                       | 248,000       | 1.35        | Matured 2/23/24 |
| Treasury Bill – M&T Financial Services    | 7,472,000     | 5.43        | Matured 3/7/24  |
| Total                                     | \$13,139,043  |             |                 |



March 14, 2024

| TO: | Board of Finance and        |
|-----|-----------------------------|
|     | Jonathan Luiz, Town Manager |

FROM: Keri Rowley, Director of Finance and Administration

RE: Financial Summary – period ending February 29th, 2024 (FY 2023/2024)

#### Expenditure Summary:

Through February 29<sup>th</sup>, 2024, encumbrances total \$47.8M and expenditures total \$117.1M. Combined, this represents 88% of the Town's revised general fund budget of \$187.3M. This compares to \$43.2M and \$109.6M respectively, or 85%, for the same period in the prior year.

The expenditure increase of \$7.5M is allocated \$2.7M to BOE, \$3.0M to Debt/Transfers and \$1.8M to Town Operations. Outside of the \$1.24M additional pension contribution in Town Operations, the net increase is \$560K compared to the same period in the prior fiscal year. There are a few departments that are trending higher than most as we close out the 8<sup>th</sup> month of the fiscal year and they are:

- Information Technology Up \$198K; driven by data processing: Security Monitoring \$60K, OnBase \$15K, Office 365 \$16K and Capital Outlay \$68K
- Revenue Collection Up \$100K; driven by retirement accrual payout and tax refunds of \$30K that will be reclassed against revenues
- Youth and Family Services Trending \$167K higher in wages and pension due to staffing levels higher in current year.

At this point in the fiscal year, monitoring of trends is necessary to project potential shortfalls in departmental budgets. Overall expenditures are trending on budget, but there is possibility that transfers will be needed in departments like Fire, Fire Marshal, Customer Service and Revenue Collection as we get closer to year end.

Below is an Expenditure & Transfer summary report through February 29, 2024.

#### FINANCIAL COMPARISONS

The below comparison includes Education encumbrance amounts not reflected in the Town's system Reports.

| Fiscal Year    | A  | Amend/Budget |    | Expended    |    | ncumbered  | Comit %                                      |  |
|----------------|----|--------------|----|-------------|----|--|--|--|
| 2022/2023*     |    |              |    |             |    | and a second | an ang pantang pang ang ang ang pang ang ang |  |
| Town           | \$ | 48,112,592   | \$ | 30,929,182  | \$ | 9,483,413  | 84%  |  |
| Education      |    | 116,937,381  | \$ | 69,142,296  | \$ | 33,755,923   | 88%  |  |
| Debt/Transfers |    | 13,882,486   | \$ | 9,495,823   | \$ | -  | 68%  |  |
| TOTAL          |    | 178,932,459  |    | 109,567,301 |    | 43,239,336   | 85%  |  |
| 2023/2024      |    |              |    |             |    |  |  |  |
| Town           | \$ | 50,650,210   | \$ | 32,791,330  | \$ | 10,125,367   | 85%  |  |
| Education      | \$ | 120,268,065  | \$ | 71,822,717  | \$ | 37,721,968   | 91%  |  |
| Debt/Transfers | \$ | 16,332,922   | \$ | 12,449,912  | \$ | -  | 76%  |  |
| TOTAL          | \$ | 187,251,197  | \$ | 117,063,959 | \$ | 47,847,335   | 88%  |  |

Expenditure comparisons of the three major Town Departments are presented below:

|                   | 2022/2023 %       | 2023/2024 %       |
|-------------------|-------------------|-------------------|
| ADMIN SERVICES    | \$ 4,600,913 70%  | \$ 6,077,527 76%  |
| PUBLIC SAFETY     | \$ 11,174,050 66% | \$ 11,183,123 66% |
| PHYSICAL SERVICES | \$ 4,366,362 58%  | \$ 4,413,725 56%  |

### FY 2024 THROUGH FEBRUARY 28 2024

## **FUND 010 - GENERAL FUND**

| Description              | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|--------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| GENERAL GOVERNMENT       |                            |                            |                        |                           |                |                      |                |
| TOWN COUNCIL (01111)     |                            |                            |                        |                           |                |                      |                |
| WAGES PART-TIME          | 7,124                      | 7,756                      | 631                    | 30,000                    | -              | 22,244               | 25.9%          |
| OFFICE SUPPLIES          | 901                        | 217                        |                        | 4,000                     | -              | 3,783                | 5.4%           |
| OPERATING SUPPLIES       | 655                        | 723                        | 68                     | 3,000                     | -              | 2,277                | 24.1%          |
| TRAINING & DUES          | 131                        | -                          | (131)                  | 675                       | -              | 675                  | 0.0%           |
| CONTRIBUTORY GRANTS      | 63,478                     | 46,715                     | • •                    | 70,976                    | -              | 24,261               | 65.8%          |
| PENSIONS                 | 545                        | 593                        | 48                     | 1,841                     | _              | 1,248                | 32.2%          |
| DATA PROCESSING          | -                          | -                          | -                      | 200                       | _              | 200                  | 0.0%           |
| LEGAL / ADVERTISING      | 2,656                      | 2,753                      | 97                     | 6,500                     | 2,247          | 1,500                | 76.9%          |
| PRINTING/ REPRODUCTION   | 10,770                     | _,                         | (10,770)               | 13,000                    |                | 13,000               | 0.0%           |
| PROFESSIONAL SERVICES    | 42,900                     | 34,925                     | (7,975)                | 35,000                    | _              | 75                   | 99.8%          |
| TOWN COUNCIL             | 129,160                    | 93,682                     | (35,478)               | 165,192                   | 2,247          | 69,263               | 58.1%          |
| CUSTOMER SERVICE (01112) |                            |                            |                        | ·                         | ,              |                      |                |
| WAGES FULL-TIME          | 7,135                      | 34,725                     | 27,590                 | 54,191                    | 19,466         | -                    | 100.0%         |
| WAGES PART-TIME          | 25,291                     |                            | (25,291)               | ,                         | -              | -                    | 0.0%           |
| WAGES OTHER              | 62                         | 79                         | 17                     | -                         | _              | (79)                 | 0.0%           |
| OFFICE SUPPLIES          | 2,266                      | 1,358                      | (908)                  | 2,850                     | 666            | 825                  | 71.0%          |
| TRAINING & DUES          | 70                         | 90                         | 20                     | 250                       | -              | 160                  | 36.0%          |
| EMPLOYEE RELATED INS     | 355                        | 6,391                      | 6,036                  | 1,518                     | -              | (4,873)              | 421.0%         |
| PENSIONS                 | 2,512                      | 20,864                     | 18,353                 | 21,599                    | -              | 735                  | 96.6%          |
| PROGRAMS                 | 244                        | · _                        | (244)                  | 100                       | _              | 100                  | 0.0%           |
| CUSTOMER SERVICE         | 37,935                     | 63,508                     | 25,574                 | 80,508                    | 20,132         | (3,132)              | 103.9%         |
| TOWN MANAGER (01113)     |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME          | 230,690                    | 237,262                    | 6,573                  | 380,015                   | 142,753        | -                    | 100.0%         |
| WAGES PART-TIME          | 28,044                     | 32,031                     | 3,987                  | 25,000                    | -              | (7,031)              | 128.1%         |
| WAGES OTHER              | 4,276                      | 3,529                      | (747)                  | 10,000                    | -              | 6,471                | 35.3%          |
| OFFICE SUPPLIES          | 5,171                      | 5,101                      | (70)                   | 7,500                     | 1,348          | 1,051                | 86.0%          |
| OPERATING SUPPLIES       | 769                        | 8,401                      | 7,632                  | 104,550                   | 5,999          | 90,150               | 13.8%          |
| TRAINING & DUES          | 2,354                      | -                          | (2,354)                | 7,860                     | -              | 7,860                | 0.0%           |
| EMPLOYEE RELATED INS     | 40,135                     | 39,987                     | (147)                  | 61,356                    | -              | 21,369               | 65.2%          |
| PENSIONS                 | 148,214                    | 163,047                    | 14,834                 | 164,491                   | -              | 1,444                | 99.1%          |
| TECHNOLOGY USE CHARGES   | 1,170                      | 2,402                      | 1,232                  | 2,825                     | 406            | 17                   | 99.4%          |
| VEHICLE MAINTENANCE      | 536                        | -                          | (536)                  | 2,437                     | -              | 2,437                | 0.0%           |
| EQUIPMENT MAINTENANCE    | -                          | -                          | -                      | 800                       | -              | 800                  | 0.0%           |
| LEGAL / ADVERTISING      | -                          | -                          | -                      | 8,000                     | -              | 8,000                | 0.0%           |
| PRINTING/ REPRODUCTION   | 1,243                      | 567                        | (676)                  | 15,000                    | -              | 14,433               | 3.8%           |
| PROFESSIONAL SERVICES    | 1,975                      | 24,674                     | 22,699                 | 54,950                    | -              | 30,276               | 44.9%          |
| OFFICE EQUIP/FURNITURE   |                            | 1,895                      | 1,895                  | 1,900                     | 290            | (285)                | 115.0%         |
| TOWN MANAGER             | 464,576                    | 518,897                    | 54,320                 | 846,684                   | 150,796        | 176,992              | 79.1%          |

## **TOWN OF GLASTONBURY**

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## COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES FY 2024 THROUGH FEBRUARY 28 2024

## **FUND 010 - GENERAL FUND**

| Description                    | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED        |
|--------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|-----------------------|
| HUMAN RESOURCES (01114)        |                            |                            |                        |                           |                |                      |                       |
| WAGES FULL-TIME                | 194,234                    | 237,217                    | 42,984                 | 374,738                   | 137,521        | -                    | 100.0%                |
| WAGES OTHER                    | 2,877                      | 736                        | (2,141)                | 5,000                     | -              | 4,264                | 14.7%                 |
| OFFICE SUPPLIES                | 3,723                      | 1,337                      | (2,386)                | 5,000                     | -              | 3,663                | 26.7%                 |
| TRAINING & DUES                | 2,335                      | 3,458                      | 1,123                  | 11,700                    | -              | 8,242                | 29.6%                 |
| EMPLOYEE RELATED INS           | 25,944                     | 23,574                     | (2,370)                | 39,539                    | -              | 15,965               | 59.6%                 |
| PENSIONS                       | 111,900                    | 142,851                    | 30,951                 | 210,218                   | -              | 67,367               | 68.0%                 |
| DATA PROCESSING                | 97,687                     | 103,149                    | 5,462                  | 153,000                   | _              | 49,851               | 67.4%                 |
| TECHNOLOGY USE CHARGES         | 1,510                      | 2,688                      | 1,178                  | 3,072                     | 384            | -                    | 100.0%                |
| EQUIPMENT MAINTENANCE          | _                          | -                          | -                      | 500                       |                | 500                  | 0.0%                  |
| LEGAL / ADVERTISING            | -                          | 325                        | 325                    | 1,000                     |                | 675                  | 32.5%                 |
| PRINTING/ REPRODUCTION         | 167                        | 97                         | (70)                   | 1,000                     | -              | 903                  | 9.7%                  |
| PROFESSIONAL SERVICES          | 22,785                     | 2,236                      | (20,549)               | 27,500                    | -              | 25,265               | 8.1%                  |
| PROGRAMS                       | 29,072                     | 23,787                     | (5,285)                | 50,450                    | -              | 26,663               | 47.2%                 |
| RECRUITMENT                    | 24,632                     | 20,658                     | (3,974)                | 38,500                    | 4,694          | 13,148               | 65.8%                 |
| OFFICE EQUIP/FURNITURE         | -                          | 4,664                      | 4,664                  | 6,750                     | 1,160          | 926                  | 86.3%                 |
| HUMAN RESOURCES                | 516,865                    | 566,777                    | 49,913                 | 927,967                   | 143,759        | 217,431              | 76.6%                 |
| FACILITIES MAINTENANCE (05082) |                            |                            |                        |                           |                |                      |                       |
| WAGES FULL-TIME                | 478,172                    | 546,718                    | 68,546                 | 837,208                   | 290,490        | -                    | 100.0%                |
| WAGES PART-TIME                | 87,540                     | 98,087                     | 10,547                 | 144,620                   | -              | 46,533               | 67.8%                 |
| WAGES OTHER                    | 45,618                     | 58,517                     | 12,899                 | 60,000                    | -              | 1,483                | 97.5%                 |
| OFFICE SUPPLIES                | 1,238                      | 2,149                      | 911                    | 4,500                     | 193            | 2,158                | 52.0%                 |
| OPERATING SUPPLIES             | 8,972                      | 3,460                      | (5,511)                | 9,300                     | -              | 5,840                | 37.2%                 |
| TRAINING & DUES                | 3,173                      | 1,725                      | (1,448)                | 5,400                     | -              | 3,675                | 31.9%                 |
| CONTRACTUAL SERVICES           | 3,750                      | 1,500                      | (2,250)                | 4,250                     | 250            | 2,500                | 41.2%                 |
| EMPLOYEE RELATED INS           | 121,481                    | 95,153                     | (26,328)               | 237,267                   | 200            | 142,114              | 40.1%                 |
| PENSIONS                       | 209,835                    | 169,540                    | (40,296)               | 209,450                   | -              | 39,910               | 80.9%                 |
| DATA PROCESSING                | 3,600                      | 2,410                      | (1,190)                | 8,500                     | 3,399          | 2,691                | 68.3%                 |
| TECHNOLOGY USE CHARGES         | 1,018                      | 6,552                      | 5,534                  | 9,187                     | 297            | 2,338                | 74.5%                 |
| VEHICLE MAINTENANCE            | 5,773                      | 5,412                      | (361)                  | 12,538                    |                | 7,126                | 43.2%                 |
| EQUIPMENT MAINTENANCE          | 2,223                      | 634                        | (1,590)                | 3,000                     | -:             | 2,366                | 21.1%                 |
| FACILITIES MAINTENANCE         | 100,630                    | 65,497                     | (35,133)               | 171,551                   | 34,502         | 71,552               | 58.3%                 |
| PRINTING/ REPRODUCTION         | -                          | -                          |                        | 350                       |                | 350                  | 0.0%                  |
| UNIFORMS                       | 8,196                      | 6,945                      | (1,251)                | 10,000                    | 2,784          | 271                  | 97.3%                 |
| UTILITIES/COMMUNICATIONS       | 111,364                    | 105,772                    | (5,592)                | 178,050                   |                | 72,278               | 59.4%                 |
| OFFICE EQUIP/FURNITURE         | -                          | -                          | · · · /                | 4,000                     | -              | 4,000                | 0.0%                  |
| VEHICLES & TRUCKS              | 7,200                      | -                          | (7,200)                | 40,000                    | 38,080         | 4,000<br>1,920       | 95.2%                 |
| MACHINERY & EQUIPMENT          | 643                        | -                          | (643)                  | 25,000                    |                | 25,000               | 95.2 <i>%</i><br>0.0% |
| IMPROVEMENTS (LAND&BLDG.)      | 1,236                      | 4,415                      | 3,179                  | 7,500                     | 1,100          | 1,985                | 73.5%                 |

## TOWN OF GLASTONBURY COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES FY 2024 THROUGH FEBRUARY 28 2024

## **FUND 010 - GENERAL FUND**

| Description                   | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|-------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| FACILITIES MAINTENANCE        | 1,201,661                  | 1,174,483                  | (27,178)               | 1,981,671                 | 371,096        | 436,092              | 78.0%          |
| GENERAL GOVERNMENT            | 2,350,197                  | 2,417,347                  | 67,150                 | 4,002,022                 | 688,030        | 896,645              | 77.6%          |
| COMMUNITY DEVELOPMENT         |                            |                            |                        |                           |                |                      |                |
| COMMUNITY DEVELOPMENT (01215) |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME               | 188,309                    | 273,396                    | 85,087                 | 421,648                   | 148,252        | -                    | 100.0%         |
| WAGES PART-TIME               | 36,244                     | 37,406                     | 1,162                  | 43,748                    | -              | 6,342                | 85.5%          |
| WAGES OTHER                   | 128                        | 540                        | 412                    | -                         | -              | (540)                | 0.0%           |
| OFFICE SUPPLIES               | 2,603                      | 2,452                      | (151)                  | 3,950                     | 431            | 1,067                | 73.0%          |
| TRAINING & DUES               | 558                        | 705                        | 147                    | 5,900                     | _              | 5,195                | 11.9%          |
| EMPLOYEE RELATED INS          | 37,536                     | 40,071                     | 2,536                  | 84,145                    | -              | 44,074               | 47.6%          |
| PENSIONS                      | 152,228                    | 161,749                    | 9,521                  | 181,472                   | -              | 19,723               | 89.1%          |
| DATA PROCESSING               | -                          | 400                        | 400                    | 400                       | -              | _                    | 100.0%         |
| TECHNOLOGY USE CHARGES        | 687                        | 1,907                      | 1,220                  | 2,071                     | 142            | 22                   | 98.9%          |
| VEHICLE MAINTENANCE           | 1,410                      | 467                        | (943)                  | 1,978                     | -              | 1,511                | 23.6%          |
| LEGAL / ADVERTISING           | 2,806                      | 2,379                      | (428)                  | 8,500                     | -              | 6,121                | 28.0%          |
| PROFESSIONAL SERVICES         | 14,237                     | 4,169                      | (10,068)               | 15,000                    | -              | 10,831               | 27.8%          |
| OFFICE EQUIP/FURNITURE        | 1,573                      | -                          | (1,573)                | _                         | -              | -                    | 0.0%           |
| COMMUNITY DEVELOPMENT         | 438,319                    | 525,640                    | 87,321                 | 768,812                   | 148,826        | 94,346               | 87.7%          |
| BUILDING INSPECTION (01217)   |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME               | 217,688                    | 238,418                    | 20,730                 | 378,738                   | 140,320        | -                    | 100.0%         |
| WAGES PART-TIME               | 1,994                      | 2,828                      | 834                    | 2,560                     | -              | (268)                | 110.5%         |
| WAGES OTHER                   | 645                        | 13,339                     | 12,693                 | 5,000                     | -              | (8,339)              | 266.8%         |
| OFFICE SUPPLIES               | 2,915                      | 3,597                      | 682                    | 6,420                     | 637            | 2,186                | 66.0%          |
| TRAINING & DUES               | 5,806                      | 2,757                      | (3,050)                | 3,500                     | -              | 743                  | 78.8%          |
| EMPLOYEE RELATED INS          | 53,036                     | 54,039                     | 1,003                  | 95,495                    | -              | 41,456               | 56.6%          |
| PENSIONS                      | 126,019                    | 145,902                    | 19,883                 | 158,661                   | -              | 12,759               | 92.0%          |
| DATA PROCESSING               | 22,637                     | 21,353                     | (1,284)                | 29,938                    | 3,121          | 5,465                | 81.7%          |
| TECHNOLOGY USE CHARGES        | 707                        | 1,766                      | 1,059                  | 2,071                     | 114            | 191                  | 90.8%          |
| VEHICLE MAINTENANCE           | 2,678                      | 1,559                      | (1,119)                | 2,490                     | -              | 931                  | 62.6%          |
| LEGAL / ADVERTISING           | 869                        | 1,034                      | 165                    | 2,600                     | 1,465          | 101                  | 96.1%          |
| PRINTING/ REPRODUCTION        | -                          | 404                        | 404                    | 500                       | -              | 96                   | 80.7%          |
| UNIFORMS                      | 160                        | 503                        | 343                    | 1,000                     | _              | 497                  | 50.3%          |
| OFFICE EQUIP/FURNITURE        | 2,185                      | -                          | (2,185)                | 1,700                     | -              | 1,700                | 0.0%           |
| VEHICLES & TRUCKS             | -                          | 23,777                     | 23,777                 | 23,677                    | -              | (100)                | 100.4%         |
| BUILDING INSPECTION           | 437,340                    | 511,276                    | 73,935                 | 714,351                   | 145,656        | 57,419               | 92.0%          |
| FIRE MARSHAL (01240)          |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME               | 148,265                    | 122,583                    | (25,682)               | 187,880                   | 65,297         | -                    | 100.0%         |

| Description   | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|---|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| WAGES PART-TIME   | 16,756                     | 18,534                     | 1,778                  | 29,190                    | -              | 10,656               | 63.5%          |
| WAGES OTHER   | 9,194                      | 12,231                     | 3,038                  | 8,500                     | <b>_</b> .     | (3,731)              | 143.9%         |
| OFFICE SUPPLIES   | 2,707                      | 488                        | (2,218)                | 3,100                     | -              | 2,612                | 15.8%          |
| OPERATING SUPPLIES  | 885                        | 2,075                      | 1,190                  | 3,025                     | -              | 950                  | 68.6%          |
| TRAINING & DUES   | 2,868                      | 1,921                      | (947)                  | 2,650                     | -              | 729                  | 72.5%          |
| EMPLOYEE RELATED INS  | 28,668                     | 13,673                     | (14,995)               | 48,026                    | -              | 34,353               | 28.5%          |
| PENSIONS  | 76,159                     | 72,653                     | (3,506)                | 80,689                    | -              | 8,036                | 90.0%          |
| TECHNOLOGY USE CHARGES                                      | 412                        | 1,144                      | 732                    | 1,243                     | 85             | 14                   | 98.9%          |
| VEHICLE MAINTENANCE   | 1,876                      | 3,540                      | 1,665                  | 4,686                     | -              | 1,146                | 75.5%          |
| EQUIPMENT MAINTENANCE                                       | -                          | -                          | -                      | 300                       | -              | 300                  | 0.0%           |
| UNIFORMS  | 881                        | 794                        | (87)                   | 2,000                     | -              | 1,206                | 39.7%          |
| UTILITIES/COMMUNICATIONS                                    | 1,156                      | 912                        | (244)                  | 1,100                     | -              | 188                  | 82.9%          |
| FIRE MARSHAL  | 289,827                    | 250,549                    | (39,278)               | 372,389                   | 65,382         | 56,458               | 84.8%          |
| HEALTH (01257)  |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME   | 269,198                    | 259,528                    | (9,670)                | 446,381                   | 186,853        | -                    | 100.0%         |
| WAGES PART-TIME   | 29,895                     | 29,305                     | (591)                  | 47,330                    | -              | 18,025               | 61.9%          |
| OFFICE SUPPLIES   | 3,018                      | 829                        | (2,189)                | 4,618                     | 1,286          | 2,504                | 45.8%          |
| OPERATING SUPPLIES  | 412                        | 1,106                      | 694                    | 1,500                     |                | 394                  | 73.8%          |
| TRAINING & DUES   | 1,566                      | 1,720                      | 154                    | 3,065                     | 65             | 1,280                | 58.2%          |
| EMPLOYEE RELATED INS  | 57,287                     | 47,813                     | (9,474)                | 90,402                    | -              | 42,589               | 52.9%          |
| PENSIONS  | 167,070                    | 168,088                    | 1,019                  | 185,981                   | -              | 17,893               | 90.4%          |
| DATA PROCESSING   | 8,328                      | 8,328                      | -                      | 8,328                     | -              | -                    | 100.0%         |
| TECHNOLOGY USE CHARGES                                      | 1,300                      | 2,799                      | 1,500                  | 3,263                     | 262            | 202                  | 93.8%          |
| VEHICLE MAINTENANCE   | 198                        | 112                        | (86)                   | 1,200                     | -              | 1,088                | 9.3%           |
| EQUIPMENT MAINTENANCE                                       | -                          | -                          | -                      | 2,875                     | -              | 2,875                | 0.0%           |
| PRINTING/ REPRODUCTION                                      | 35                         | 220                        | 185                    | 600                       | -              | .380                 | 36.7%          |
| PROFESSIONAL SERVICES                                       | 48                         | -                          | (48)                   | 6,800                     | -              | 6,800                | 0.0%           |
| PROGRAMS  | 108                        | 39                         | (69)                   | 835                       | -              | 796                  | 4.7%           |
| UTILITIES/COMMUNICATIONS                                    | -                          | -                          | -                      | 900                       | -              | 900                  | 0.0%           |
| OFFICE EQUIP/FURNITURE                                      | 612                        | -                          | (612)                  | -                         | -              | -                    | 0.0%           |
| HEALTH  | 539,075                    | 519,889                    | (19,187)               | 804,078                   | 188,465        | 95,724               | 88.1%          |
| COMMUNITY DEVELOPMENT                                       | 1,704,562                  | 1,807,354                  | 102,792                | 2,659,629                 | 548,329        | 303,947              | 88.6%          |
| ADMINISTRATIVE SERVICES<br>FINANCIAL ADMINISTRATION (01519) |                            |                            |                        |                           |                |                      |                |
| WAGES FULL TIME   | 245,730                    | 288,249                    | 42,519                 | 464,621                   | 176,372        | -                    | 100.0%         |
| WAGES PART-TIME   | 6,065                      | 2,592                      | (3,473)                | 5,000                     | -              | 2,408                | 51.8%          |
| WAGES OTHER   | 5,456                      | 607                        | (4,849)                | 3,000                     | -              | 2,393                | 20.2%          |
| OFFICE SUPPLIES   | 5,163                      | 4,205                      | (958)                  | 8,350                     | 250            | 3,895                | 53.4%          |
| TRAINING & DUES   | 621                        | 2,964                      | 2,343                  | 13,695                    | -              | 10,731               | 21.6%          |
| EMPLOYEE RELATED INS  | 24,671                     | 23,841                     | (830)                  | 40,129                    | -              | 16,288               | 59.4%          |

# FY 2024 THROUGH FEBRUARY 28 2024

| Description                    | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|--------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| PENSIONS                       | 170,832                    | 175,294                    | 4,462                  | 198,388                   | -              | 23,094               | 88.4%          |
| DATA PROCESSING                | 12,750                     | 13,005                     | 255                    | 13,005                    | -              | -                    | 100.0%         |
| TECHNOLOGY USE CHARGES         | 6,520                      | 15,559                     | 9,038                  | 16,946                    | 1,387          | -                    | 100.0%         |
| LEGAL / ADVERTISING            | 2,478                      | 1,953                      | (525)                  | 6,000                     | 3,311          | 736                  | 87.7%          |
| PRINTING/ REPRODUCTION         | 542                        | . 🗕                        | (542)                  | 2,500                     | -              | 2,500                | 0.0%           |
| PROFESSIONAL SERVICES          | 975                        | 720                        | (255)                  | 1,500                     | -              | 780                  | 48.0%          |
| UTILITIES/COMMUNICATIONS       | 918                        | -                          | (918)                  | -                         | -              | -                    | 0.0%           |
| OFFICE EQUIP & FURN            | 1,238                      | -                          | (1,238)                | -                         | -              | -                    | 0.0%           |
| FINANCIAL ADMINISTRATION       | 483,959                    | 528,988                    |                        | 773,134                   | 181,321        | 62,825               | 91.9%          |
| INFORMATION TECHNOLOGY (01520) |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME                | 226,258                    | 230,915                    | 4,658                  | 373,082                   | 142,167        | -                    | 100.0%         |
| WAGES PART-TIME                | 19,298                     | 19,947                     | 649                    | 45,970                    | -              | 26,023               | 43.4%          |
| WAGES OTHER                    | 662                        | 332                        | (329)                  | 6,000                     | -              | 5,668                | 5.5%           |
| OPERATING SUPPLIES             | 1,703                      | 1,324                      | (379)                  | 5,000                     | _              | 3,676                | 26.5%          |
| TRAINING & DUES                | 1,014                      | 4,311                      | 3,298                  | 8,310                     | -              | 3,999                | 51.9%          |
| EMPLOYEE RELATED INS           | 67,130                     | 58,518                     | (8,612)                | 103,933                   | -              | 45,415               | 56.3%          |
| PENSIONS                       | 138,106                    | 139,577                    | 1,471                  | 153,421                   | -              | 13,844               | 91.0%          |
| DATA PROCESSING                | 173,756                    | 289,330                    | 115,573                | 330,104                   | 22,076         | 18,699               | 94.3%          |
| TECHNOLOGY USE CHARGES         | 29,214                     | 39,907                     | 10,694                 | 53,631                    | 711            | 13,013               | 75.7%          |
| EQUIPMENT MAINTENANCE          | 17,349                     | 20,382                     | 3,033                  | 51,000                    | 2,815          | 27,803               | 45.5%          |
| UTILITIES/COMMUNICATIONS       | -                          | 813                        | 813                    | 1,700                     | -              | 887                  | 47.8%          |
| OFFICE EQUIP/FURNITURE         | 44,764                     | 112,617                    | 67,853                 | 167,000                   | 8,202          | 46,181               | 72.3%          |
| IMPROVEMENTS (LAND&BLDG.)      | -                          | -                          | -                      | 1,793                     | 1,793          | -                    | 100.0%         |
| INFORMATION TECHNOLOGY         | 719,252                    | 917,973                    | 198,721                | 1,300,944                 | 177,763        | 205,208              | 84.2%          |
| ACCOUNTING (01521)             |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME                | 163,902                    | 140,161                    | (23,741)               | 244,692                   | 104,531        | -                    | 100.0%         |
| WAGES PART-TIME                | 23,130                     | 24,517                     | 1,388                  | 38,710                    | -              | 14,193               | 63.3%          |
| WAGES OTHER                    | 60                         | 226                        | 165                    | 3,000                     | -              | 2,774                | 7.5%           |
| OFFICE SUPPLIES                | 4,407                      | 5,948                      | 1,541                  | 8,000                     | -              | 2,052                | 74.3%          |
| TRAINING & DUES                | 741                        | 1,428                      | 688                    | 4,500                     | -              | 3,072                | 31.7%          |
| CONTRACTUAL SERVICES           | 1,308                      | 1,263                      | (45)                   | 7,200                     | 1,418          | 4,520                | 37.2%          |
| EMPLOYEE RELATED INS           | 35,256                     | 23,139                     | (12,117)               | 45,106                    | -              | 21,967               | 51.3%          |
| PENSIONS                       | 115,686                    | 92,932                     | (22,754)               | 107,182                   | -              | 14,250               | 86,7%          |
| DATA PROCESSING                | -                          | -                          | -                      | 1,000                     | -              | 1,000                | 0.0%           |
| TECHNOLOGY USE CHARGES         | 982                        | 2,517                      | 1,535                  | 3,075                     | 365            | 193                  | 93.7%          |
| OFFICE EQUIP & FURN            |                            | 4,001                      | 4,001                  | 6,750                     | 580            | 2,169                | 67.9%          |
| ACCOUNTING                     | 345,472                    | 296,133                    | (49,339)               | 469,215                   | 106,893        | 66,189               | 85.9%          |
| PROPERTY ASSESSMENT (01523)    |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME                | 206,023                    | 224,704                    | 18,681                 | 366,161                   | 141,457        | -                    | 100.0%         |
| WAGES PART-TIME                | 13,663                     | -                          | (13,663)               | -                         | -              | -                    | 0.0%           |
| WAGES OTHER                    | 1,057                      | 737                        | (320)                  | 2,000                     | -              | 1,263                | 36.9%          |

| Description                | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|----------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| OFFICE SUPPLIES            | 4,432                      | 5,230                      | 798                    | 9,435                     | 393            | 3,812                | 59.6%          |
| TRAINING & DUES            | 2,110                      | 6,171                      | 4,061                  | 6,000                     | -              | (171)                | 102.9%         |
| EMPLOYEE RELATED INS       | 59,077                     | 44,070                     | (15,007)               | 104,941                   | -              | 60,871               | 42.0%          |
| PENSIONS                   | 124,818                    | 135,514                    | 10,696                 | 146,848                   | -              | 11,334               |                |
| DATA PROCESSING            | 24,863                     | 26,210                     | 1,346                  | 26,936                    | -              | 726                  | 97.3%          |
| TECHNOLOGY USE CHARGES     | 804                        | 2,089                      |                        | 2,314                     | 203            | 22                   | 99.1%          |
| PRINTING & REPRODUCTION    | 1,045                      | 1,043                      | (2)                    | 2,900                     |                | 1,857                | 36.0%          |
| PROFESSIONAL SERVICES      | -                          | -                          |                        | 12,000                    | -              | 12,000               | 0.0%           |
| PROPERTY ASSESSMENT        | 437,892                    | 445,768                    | 7,876                  | 679,535                   | 142,053        | 91,714               | 86.5%          |
| REVENUE COLLECTION (01525) |                            | ,                          |                        |                           |                |                      | 001070         |
| WAGES FULL-TIME            | 140,582                    | 200,973                    | 60,391                 | 255,756                   | 51 702         |                      | 100.00/        |
| WAGES PART-TIME            | 140,002                    | 200,973                    | 663                    | 200,700                   | 54,783         | -                    | 100.0%         |
| WAGES OTHER                | 480                        | 1,295                      | 816                    | -                         | -              | (663)                | 0.0%           |
| OFFICE SUPPLIES            |                            |                            |                        | -                         | -              | (1,295)              | 0.0%           |
| TRAINING & DUES            | 16,060<br>1,078            | 16,350                     | 291                    | 32,505                    | 2,069          | 14,086               | 56.7%          |
| CONTRACTUAL SERVICES       | 718                        | 1,749<br>723               | 671<br>5               | 3,211                     | 100            | 1,362                | 57.6%          |
| EMPLOYEE RELATED INS       | 4,468                      |                            |                        | 1,490                     | -              | 767                  | 48.5%          |
| PENSIONS                   |                            | 10,667                     | 6,199                  | 18,764                    | -              | 8,097                | 56.8%          |
| DATA PROCESSING            | 102,116                    | 99,673                     | (2,443)                | 105,946                   | -              | 6,273                | 94.1%          |
| TECHNOLOGY USE CHARGES     | 10,171                     | 10,476                     | 305                    | 10,620                    | -              | 144                  | 98.6%          |
|                            | 969                        | 2,302                      | 1,333                  | 2,692                     | 373            | 18                   | 99.3%          |
|                            | 478                        | 681                        | 203                    | 700                       | <b>.</b>       | 19                   | 97.3%          |
| PRINTING/ REPRODUCTION     | 6,817                      | 7,639                      | 822                    | 23,650                    | 15,541         | 470                  | 98.0%          |
|                            | -                          | 30,841                     | 30,841                 | -                         | -              | (30,841)             | 0.0%           |
| REVENUE COLLECTION         | 283,936                    | 384,032                    | 100,097                | 455,334                   | 72,865         | (1,563)              | 100.3%         |
| TOWN CLERK (01527)         |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME            | 203,767                    | 173,170                    | (30,598)               | 281,302                   | 108,132        | -                    | 100.0%         |
| WAGES PART-TIME            | -                          | -                          | <b>-</b> .             | 5,000                     | -              | 5,000                | 0.0%           |
| WAGES OTHER                | 7,152                      | 606                        | (6,546)                | 3,000                     | -              | 2,394                | 20.2%          |
| OFFICE SUPPLIES            | 7,422                      | 5,502                      | (1,921)                | 20,610                    | 735            | 14,373               | 30.3%          |
| TRAINING & DUES            | 1,249                      | 3,183                      | 1,934                  | 5,800                     | -              | 2,617                | 54.9%          |
| CONTRACTUAL SERVICES       | 7,500                      | 7,500                      | -                      | 7,500                     | -              | -                    | 100.0%         |
| EMPLOYEE RELATED INS       | 27,320                     | 34,165                     | 6,845                  | 60,685                    | -              | 26,520               | 56.3%          |
| PENSIONS                   | 112,917                    | 106,194                    | (6,724)                | 117,190                   | -              | 10,996               | 90.6%          |
| DATA PROCESSING            | 44,978                     | 27,656                     | (17,322)               | 79,915                    | 27,437         | 24,822               | 68.9%          |
| TECHNOLOGY USE CHARGES     | 1,097                      | 2,535                      | 1,437                  | 3,003                     | 450            | 18                   | 99.4%          |
| EQUIPMENT MAINTENANCE      | 4,877                      | 1,078                      | (3,799)                | 7,370                     | 666            | 5,626                | 23.7%          |
| PRINTING/REPRODUCTION      | 7,485                      | 1,798                      | (5,688)                | 8,650                     | -              | 6,853                | 20.8%          |
| PROFESSIONAL SERVICES      | 700                        | 3,840                      | 3,140                  | 7,400                     | -              | 3,560                | 51.9%          |
| OFFICE EQUIP/FURNITURE     | 1,204                      | -                          | (1,204)                | 2,640                     |                | 2,640                | 0.0%           |
| TOWN CLERK                 | 427,669                    | 367,225                    | (60,444)               | 610,065                   | 137,421        | 105,418              | 82.7%          |

# **TOWN OF GLASTONBURY**

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-

2,419

10,232

98.9%

91.6%

76.1%

6,860

1,214

18,053

# **COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES** FY 2024 THROUGH FEBRUARY 28 2024

#### **FUND 010 - GENERAL FUND**

WAGES OTHER

OFFICE SUPPLIES

**OPERATING SUPPLIES** 

| Description                | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE)                | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB     | AVAILABLE<br>BALANCE | 2024<br>% USED |
|----------------------------|----------------------------|----------------------------|---------------------------------------|---------------------------|--------------------|----------------------|----------------|
| VOTER REGISTRATION (01529) |                            |                            |                                       |                           |                    |                      |                |
| WAGES PART-TIME            | 58,768                     | 57,439                     | (1,328)                               | 134,000                   | -                  | 76,561               | 42.9%          |
| WAGES OTHER                | 44,403                     | 21,109                     | (23,294)                              | 42,200                    | -                  | 21,091               | 50.0%          |
| OFFICE SUPPLIES            | 13,560                     | 6,673                      | (6,887)                               | 12,000                    | -                  | 5,327                | 55.6%          |
| TRAINING & DUES            | 5,675                      | 1,951                      | (3,724)                               | 7,480                     | -                  | 5,529                | 26.1%          |
| PENSIONS                   | 5,356                      | 4,503                      | (853)                                 | 13,400                    | -                  | 8,897                | 33.6%          |
| TECHNOLOGY USE CHARGES     | 663                        | 2,021                      | 1,358                                 | 2,413                     | 199                | 193                  | 92.0%          |
| EQUIPMENT MAINTENANCE      | 8,740                      | 7,026                      | (1,714)                               | 10,600                    | -                  | 3,574                | 66.3%          |
| PRINTING/ REPRODUCTION     | 14,528                     | 6,118                      |                                       | 14,500                    | -                  | 8,382                | 42.2%          |
| OFFICE EQUIP/FURNITURE     | 3,796                      | -                          | · · · · · · · · · · · · · · · · · · · | -                         | -                  | -                    | 0.0%           |
| VOTER REGISTRATION         | 155,488                    | 106,840                    | (48,648)                              | 236,593                   | 199                | 129,554              |                |
| LEGAL SERVICES (01531)     |                            |                            |                                       |                           |                    |                      |                |
| TNATTY PRYR ALTERNATE      | 20,905                     | (11,973)                   | (32,878)                              | 40,000                    | -                  | 51,973               | -29.9%         |
| TN ATTY PRIMARY            | 139,658                    | 76,632                     | (63,026)                              | 219,500                   | 9,516              | 133,352              | 39.2%          |
| TN ATTY LABOR              | 12,941                     | 22,919                     | 9,979                                 | 40,500                    | 3,760              | 13,821               | 65.9%          |
| LEGAL SERVICES             | 173,504                    | 87,578                     | (85,926)                              | 300,000                   | 13,276             | 199,146              | 33.6%          |
| PROBATE SERVICES (01533)   |                            |                            |                                       |                           |                    |                      |                |
| OFFICE SUPPLIES            | 6,600                      | 7,483                      | 883                                   | 14,000                    | 3,217              | 3,300                | 76.4%          |
| OPERATING SUPPLIES         | 408                        | -                          | (408)                                 | 6,600                     | 6,500              | 100                  | 98.5%          |
| DATA PROCESSING            | 2,900                      | 3,015                      | 115                                   | 3,700                     | 469                | 216                  | 94.2%          |
| EQUIPMENT MAINTENANCE      | -                          | 189                        | 189                                   | 500                       | 310                | 1                    | 99.9%          |
| PROBATE SERVICES           | 9,908                      | 10,687                     | 779                                   | 24,800                    | 10,496             | 3,617                | 85.4%          |
| INSURANCE/PENSIONS (01535) |                            |                            |                                       |                           |                    |                      |                |
| TRAINING & DUES            | -                          | -                          | -                                     | 2,700                     | -                  | 2,700                | 0.0%           |
| CASUALTY INSURANCE         | 665,300                    | 747,425                    | 82,125                                | 776,668                   | 3,227              | 26,016               | 96.7%          |
| EMPLOYEE RELATED INS       | 866,112                    | 897,747                    | 31,635                                | 998,150                   | 83,447             | 16,956               | 98.3%          |
| PENSIONS                   | -                          | 1,240,000                  | 1,240,000                             | 1,287,130                 | -                  | 47,130               | 96.3%          |
| CLAIMS SERV & RETRO CHGS   | 15,317                     | 17,005                     | 1,688                                 | 68,900                    | 2,496              | 49,399               | 28.3%          |
| PROFESSIONAL SERVICES      | 16,604                     | 24,728                     | 8,125                                 | 53,025                    | 8,122              | 20,175               | 62.0%          |
| PROGRAMS                   | 500                        | 5,397                      | 4,897                                 | 11,897                    | -                  | 6,500                | 45.4%          |
| INSURANCE/PENSIONS         | 1,563,833                  | 2,932,302                  | 1,368,469                             | 3,198,470                 | 97,291             | 168,876              | 94.7%          |
| ADMINISTRATIVE SERVICES    | 4,600,913                  | 6,077,527                  | 1,476,614                             | 8,048,090                 | 939,579            | 1,030,984            | 87.2%          |
| PUBLIC SAFETY              |                            |                            |                                       |                           |                    |                      |                |
| POLICE (02037)             |                            |                            |                                       |                           |                    |                      |                |
| WAGES FULL-TIME            | 4,352,869                  | 4,328,422                  | (24,447)                              | 7,807,156                 | 3,478,734          |                      | 100.00/        |
| WAGES PART-TIME            | 4,002,009                  | 4,328,422                  | (24,447)<br>758                       | 4,910                     | 3 <u>,4</u> 70,734 | -                    | 100.0%         |
|                            | 7,014                      | 7,112                      | 100                                   | 4,910                     | -                  | 138                  | 97.2%          |

624,006

8,524

38,254

613,140

10,737

47,150

(10,866)

2,213

8,897

620,000

14,370

75,435

# **TOWN OF GLASTONBURY**

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# COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES FY 2024 THROUGH FEBRUARY 28 2024

| Description                          | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|--------------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| TRAINING & DUES                      | 67,341                     | 51,054                     | (16,287)               | 78,500                    | 7,103          | 20,343               | 74.1%          |
| CONTRACTUAL SERVICES                 | 36,674                     | 55,798                     | 19,124                 | 163,926                   | 10,715         | 97,413               | 40.6%          |
| EMPLOYEE RELATED INS                 | 790,964                    | 685,611                    | (105,353)              | 1,387,890                 | -              | 702,279              | 49.4%          |
| PENSIONS                             | 3,888,884                  | 3,812,864                  |                        | 4,107,307                 | -              | 294,443              | 92.8%          |
| DATA PROCESSING                      | 54,850                     | 63,724                     | 8,874                  | 76,625                    | 6,185          | 6,716                | 91.2%          |
| TECHNOLOGY USE CHARGES               | 13,353                     | 34,368                     | 21,014                 | 40,511                    | 3,473          | 2,671                | 93.4%          |
| VEHICLE MAINTENANCE                  | 68,964                     | 67,003                     | (1,962)                | 184,250                   | 1,087          | 116,161              | 37.0%          |
| EQUIPMENT MAINTENANCE                | 49,372                     | 48,736                     | (636)                  | 72,403                    | 16,705         | 6,962                | 90.4%          |
| FACILITIES MAINTENANCE               | 22,639                     | 36,903                     | 14,264                 | 53,055                    | 9,478          | 6,675                | 87.4%          |
| PRINTING/ REPRODUCTION               | 4,351                      | 3,346                      | (1,005)                | 5,000                     | -              | 1,654                | 66.9%          |
| UNIFORMS                             | 62,068                     | 49,671                     | (12,397)               | 94,779                    | 19,810         | 25,298               | 73.3%          |
| UTILITIES/COMMUNICATIONS             | 65,513                     | 66,172                     | 659                    | 109,850                   | -              | 43,678               | 60.2%          |
| OFFICE EQUIP/FURNITURE               | 10,570                     | 43,909                     | 33,339                 | 105,700                   | 28,838         | 32,953               | 68.8%          |
| VEHICLES & TRUCKS                    | 145,968                    | 184,416                    | 38,448                 | 262,253                   | 37,985         | 39,852               | 84.8%          |
| MACHINERY & EQUIPMENT                | 4,120                      | 22,471                     | 18,351                 | 47,000                    | 13,306         | 11,223               | 76.1%          |
| <b>IMPROVEMENTS LAND &amp; BLDGS</b> | -                          | 3,998                      | 3,998                  | 12,013                    |                | 8,015                | 33.3%          |
| POLICE                               | 10,313,297                 | 10,234,262                 | (79,035)               | 15,322,934                | 3,646,070      | 1,442,601            | 90.6%          |
| VOLUNTEER AMBULANCE (02038)          |                            |                            |                        |                           |                |                      |                |
| FACILITIES MAINTENANCE               | -                          | 509                        | 509                    | 700                       | -              | 191                  | 72.7%          |
| UTILITIES/COMMUNICATIONS             | 1,254                      | 1,236                      | (18)                   | -                         | -              | (1,236)              | 0.0%           |
| VOLUNTEER AMBULANCE                  | 1,254                      | 1,745                      | 491                    | 700                       |                | (1,045)              | 249.3%         |
| FIRE (02039)                         |                            |                            |                        |                           |                | (-,,                 |                |
| WAGES FULL-TIME                      | 119,642                    | 122,693                    | 3,051                  | 198,189                   | 75,496         | -                    | 100.0%         |
| WAGES PART-TIME                      | 94,226                     | 97,452                     | 3,226                  | 194,839                   | -              | 97,387               | 50.0%          |
| WAGES UNITS                          | 78,855                     | 139,215                    | 60,360                 | 210,000                   | -              | 70,785               | 66.3%          |
| WAGES OTHER                          | 182                        | 192                        | 10                     | 1,560                     | -              | 1,368                | 12.3%          |
| OFFICE SUPPLIES                      | 938                        | 759                        | (179)                  | 3,550                     | -              | 2,791                | 21.4%          |
| OPERATING SUPPLIES                   | 34,189                     | 30,337                     | (3,852)                | 76,602                    | 12,931         | 33,335               | 56.5%          |
| TRAINING & DUES                      | 17,189                     | 18,258                     | 1,069                  | 24,675                    | 5,370          | 1,047                | 95.8%          |
| CONTRACTUAL SERVICES                 | 5,662                      | 13,324                     | 7,662                  | 37,905                    | 22,475         | 2,106                | 94.4%          |
| CONTRACTUAL - FIRE WATCH             | 2,560                      | 2,180                      | (380)                  | 5,320                     | -              | 3,140                | 41.0%          |
| EMPLOYEE RELATED INS                 | 22,872                     | 11,848                     | (11,025)               | 34,932                    | _              | 23,084               | 33.9%          |
| PENSIONS                             | 88,966                     | 93,492                     | 4,526                  | 92,205                    | -              | (1,287)              | 101.4%         |
| DATA PROCESSING                      | 2,544                      | 7,220                      | 4,676                  | 8,200                     |                | 980                  | 88.0%          |
| TECHNOLOGY USE CHARGES               | 718                        | 1,994                      | 1,277                  | 2,377                     | 369            | 14                   | 99.4%          |
| VEHICLE MAINTENANCE                  | 55,410                     | 64,310                     | 8,900                  | 93,221                    | 928            | 27,983               | 70.0%          |
| EQUIPMENT MAINTENANCE                | 36,297                     | 34,808                     | (1,489)                | 53,987                    | 4,301          | 14,878               | 72.4%          |
| FACILITIES MAINTENANCE               | 21,728                     | 32,917                     | 11,189                 | 53,300                    | 5,726          | 14,657               | 72.5%          |
| PRINTING/ REPRODUCTION               | -                          | 233                        | 233                    | 250                       | -,•            | 17                   | 93.2%          |
| UNIFORMS                             | 2,028                      | 5,849                      | 3,821                  | 7,371                     | _              | 1,522                | 79.4%          |
| UTILITIES/COMMUNICATIONS             | 199,557                    | 199,676                    | 119                    | 233,050                   | -              | 33,374               | 85.7%          |

### **FUND 010 - GENERAL FUND**

| Description                | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|----------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| OFFICE EQUIP/FURNITURE     | 5,350                      | 5,976                      | 626                    | 16,220                    | -              | 10,244               | 36.8%          |
| VEHICLES & TRUCKS          | -                          | -                          | -                      | 37,500                    | -              | 37,500               | 0.0%           |
| MACHINERY & EQUIPMENT      | 56,783                     | 50,823                     | (5,961)                | 87,594                    | 35,929         | 843                  | 99.0%          |
| FIRE                       | 845,696                    | 933,556                    | 87,860                 | 1,472,847                 | 163,525        | 375,767              | 74.5%          |
| CIVIL PREPAREDNESS (02041) |                            |                            |                        |                           |                |                      |                |
| WAGES PART-TIME            | 10,440                     | 10,190                     | (250)                  | 22,000                    | -              | 11,810               | 46.3%          |
| OFFICE SUPPLIES            | 24                         | -                          | (24)                   | 235                       | -              | 235                  | 0.0%           |
| PENSIONS                   | 799                        | 780                        | (19)                   | 1,694                     | -              | 914                  | 46.0%          |
| TECHNOLOGY USE CHARGES     | 433                        | 1,162                      | 729                    | 1,268                     | 91             | 15                   | 98.9%          |
| VEHICLE MAINTENANCE        | -                          | 120                        | 120                    | 1,090                     | -              | 970                  | 11.0%          |
| PROGRAMS                   | 1,041                      | 124                        | (917)                  | 1,300                     | -              | 1,176                | 9.6%           |
| UTILITIES/COMMUNICATIONS   | 1,066                      | 1,184                      | 118                    | 4,400                     | -              | 3,216                | 26.9%          |
| OFFICE EQUIP/FURNITURE     | -                          | -                          | -                      | 1,200                     | -              | 1,200                | 0.0%           |
| CIVIL PREPAREDNESS         | 13,803                     | 13,560                     | (243)                  | 33,187                    | 91             | 19,536               | 41.1%          |
| PUBLIC SAFETY              | 11,174,050                 | 11,183,123                 | 9,072                  | 16,829,668                | 3,809,687      | 1,836,858            | 89.1%          |

### PHYSICAL SERVICES

| ENGINEERING (03043)       |           |           |          |           |         |         |        |
|---------------------------|-----------|-----------|----------|-----------|---------|---------|--------|
| WAGES FULL-TIME           | 615,766   | 636,430   | 20,664   | 1,012,467 | 376,037 | -       | 100.0% |
| WAGES OTHER               | 3,035     | 6,366     | 3,332    | 7,000     | -       | 634     | 90.9%  |
| OFFICE SUPPLIES           | 2,043     | 1,610     | (433)    | 5,000     | 1,266   | 2,124   | 57.5%  |
| OPERATING SUPPLIES        | 1,904     | 1,470     | (434)    | 4,500     | 99      | 2,931   | 34.9%  |
| TRAINING & DUES           | 5,091     | 5,202     | 110      | 9,000     |         | 3,798   | 57.8%  |
| EMPLOYEE RELATED INS      | 114,922   | 103,872   | (11,050) | 183,915   | -       | 80,043  | 56.5%  |
| PENSIONS                  | 376,532   | 359,996   | (16,536) | 399,817   | -       | 39,821  | 90.0%  |
| DATA PROCESSING           | 44,983    | 52,178    | 7,195    | 65,492    | 14,080  | (766)   | 101.2% |
| TECHNOLOGY USE CHARGES    | 1,649     | 4,576     | 2,927    | 4,971     | 342     | 53      | 98.9%  |
| VEHICLE MAINTENANCE       | 6,630     | 3,894     | (2,736)  | 9,310     | -       | 5,416   | 41.8%  |
| EQUIPMENT MAINTENANCE     | 3,238     | 6,864     | 3,626    | 8,700     | 1,235   | 601     | 93.1%  |
| PRINTING/ REPRODUCTION    | 69        | -         | (69)     | 700       | -       | 700     | 0.0%   |
| PROFESSIONAL SERVICES     | 10,558    | 9,350     | (1,208)  | 20,000    | 8,862   | 1,788   | 91.1%  |
| UNIFORMS                  | 438       | 1,441     | 1,003    | 1,200     | -       | (241)   | 120.1% |
| OFFICE EQUIP/FURNITURE    | 4,652     | 959       | (3,693)  | 4,185     | -       | 3,226   | 22.9%  |
| VEHICLES & TRUCKS         | 30,000    | -         | (30,000) | -         | -       | -       | 0.0%   |
| ENGINEERING               | 1,221,510 | 1,194,208 | (27,302) | 1,736,257 | 401,921 | 140,128 | 91.9%  |
| HIGHWAY (03045)           |           |           |          |           |         |         |        |
| WAGES FULL-TIME           | 988,830   | 997,575   | 8,745    | 1,701,283 | 703,708 | -       | 100.0% |
| WAGES PART-TIME           | 9,370     | 15,701    | 6,332    | 32,660    | -       | 16,959  | 48.1%  |
| WAGES OTHER               | 103,899   | 161,900   | 58,001   | 280,000   | -       | 118,100 | 57.8%  |
| DRAINAGE MATERIALS        | 36,477    | 47,120    | 10,643   | 59,700    | 12,016  | 564     | 99.1%  |
| GROUNDS/ROADSIDE MATERIAL | 8,451     | 5,028     | (3,423)  | 29,000    | 5,232   | 18,739  | 35.4%  |
|                           |           |           |          |           |         |         |        |

# TOWN OF GLASTONBURY

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# COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES FY 2024 THROUGH FEBRUARY 28 2024

| Description                          | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|--------------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| HIGHWAY MATERIALS                    | 117,584                    | 27,385                     | (90,198)               | 140,000                   | 13,029         | 99,586               | 28,9%          |
| OFFICE SUPPLIES                      | 1,015                      | 792                        | (223)                  | 2,690                     | 721            | 1,177                | 56.3%          |
| OPERATING SUPPLIES                   | 10,631                     | 8,815                      | (1,816)                | 19,020                    | 7,954          | 2,251                | 88.2%          |
| SNOW/ ICE MATERIALS                  | 60,197                     | 161,579                    | 101,382                | 380,000                   | 186,400        | 32,021               | 91.6%          |
| TRAFFIC CONTROL SUPPLIES             | 22,709                     | 25,132                     | 2,423                  | 49,000                    | 11,102         | 12,766               | 73.9%          |
| TRAINING & DUES                      | 553                        | 3,000                      | 2,447                  | 6,000                     | -              | 3,000                | 50.0%          |
| CONTRACTUAL SERVICES                 | 151,350                    | 86,439                     | (64,911)               | 241,000                   | 3,720          | 150,841              | 37.4%          |
| EMPLOYEE RELATED INS                 | 223,636                    | 193,969                    | (29,667)               | 378,400                   | -              | 184,431              | 51.3%          |
| PENSIONS                             | 418,999                    | 383,594                    | (35,405)               | 467,008                   | -              | 83,414               | 82.1%          |
| TECHNOLOGY USE CHARGES               | 946                        | 5,290                      | 4,345                  | 9,478                     | 262            | 3,925                | 58.6%          |
| VEHICLE MAINTENANCE                  | 190,366                    | 146,758                    | (43,608)               | 367,150                   |                | 220,392              | 40.0%          |
| EQUIPMENT MAINTENANCE                | 2,919                      | 1,277                      | (1,643)                | 3,200                     | _              | 1,923                | 39.9%          |
| PRINTING/ REPRODUCTION               | _,                         | -,-,-,-                    | (.,                    | 750                       | _              | 750                  | 0.0%           |
| UNIFORMS                             | 6,554                      | 9,910                      | 3,356                  | 15,000                    | 3,814          | 1,276                | 91.5%          |
| UTILITIES/COMMUNICATIONS             | 86,762                     | 102,482                    | 15,720                 | 170,200                   | 0,011          | 67,718               | 60.2%          |
| OFFICE EQUIP/FURNITURE               | 1,269                      |                            | (1,269)                |                           | -              | -                    | 0.0%           |
| VEHICLES & TRUCKS                    | -                          | 135,080                    | 135,080                | 379,854                   | 234,658        | 10,116               | 97.3%          |
| MACHINERY & EQUIPMENT                | 24,982                     | -                          | (24,982)               | 53,500                    | 45,339         | 8,161                | 84.7%          |
| <b>IMPROVEMENTS LAND &amp; BLDGS</b> | 3,403                      | 1,285                      | (2,118)                | 24,500                    | 22,750         | 465                  | 98.1%          |
| HIGHWAY                              | 2,470,901                  | 2,520,111                  | 49,210                 | 4,809,393                 | 1,250,708      | 1,038,575            | 78.4%          |
| FLEET MAINTENANCE (03047)            |                            |                            |                        | • •                       |                |                      |                |
| WAGES FULL-TIME                      | 280,704                    | 290,761                    | 10,056                 | 472,500                   | 181,739        | -                    | 100.0%         |
| WAGES PART-TIME                      | 59,919                     | 60,626                     | 706                    | 105,000                   | 101,100        | 44,374               | 57.7%          |
| WAGES OTHER                          | 12,181                     | 28,308                     | 16,127                 | 35,000                    | _              | 6,692                | 80.9%          |
| OFFICE SUPPLIES                      | 94                         | 925                        | 831                    | 1,460                     | 383            | 151                  | 89.6%          |
| OPERATING SUPPLIES                   | 2,509                      | 3,610                      | 1,101                  | 7,225                     | 2,923          | 692                  | 90.4%          |
| TRAINING & DUES                      | 175                        | 405                        | 230                    | 3,475                     | -              | 3,070                | 11.7%          |
| CONTRACTUAL SERVICES                 | 72,039                     | 80,667                     | 8,628                  | 255,675                   | 132,170        | 42,838               | 83.2%          |
| EMPLOYEE RELATED INS                 | 66,286                     | 57,633                     | (8,653)                | 123,807                   | -              | 66,174               | 46.6%          |
| PENSIONS                             | 114,429                    | 118,315                    | 3,886                  | 142,084                   | -              | 23,769               | 83.3%          |
| DATA PROCESSING                      | 5,366                      | 4,184                      | (1,182)                | 12,450                    | _              | 8,266                | 33.6%          |
| TECHNOLOGY USE CHARGES               | 468                        | 2,905                      | 2,437                  | 4,257                     | 114            | 1,238                | 70.9%          |
| VEHICLE MAINTENANCE                  | 10,887                     | 5,764                      | (5,123)                | 11,608                    | _              | 5,844                | 49.7%          |
| EQUIPMENT MAINTENANCE                | 3,961                      | 7,112                      | 3,151                  | 13,254                    | 3,388          | 2,755                | 79.2%          |
| FACILITIES MAINTENANCE               | 17,333                     | 10,331                     | (7,002)                | 23,115                    | 6,421          | 6,363                | 72.5%          |
| PRINTING/ REPRODUCTION               | -                          | _                          | -                      | 500                       | -              | 500                  | 0.0%           |
| UNIFORMS                             | 2,352                      | 3,188                      | 835                    | 7,700                     | 3,577          | .936                 | 87.8%          |
| UTILITIES/COMMUNICATIONS             | 22,707                     | 20,060                     | (2,647)                | 44,150                    | -              | 24,090               | 45.4%          |
| OFFICE EQUIP/FURNITURE               | 2,539                      | 2,125                      | (414)                  | 3,135                     | -              | 1,010                | 67.8%          |

| Description                   | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB        | AVAILABLE<br>BALANCE | 2024<br>% USED |
|-------------------------------|----------------------------|----------------------------|------------------------|---------------------------|-----------------------|----------------------|----------------|
| IMPROVEMENTS (LAND&BLDG.)     | <u> </u>                   | 2,488                      | 2,488                  | 35,000                    | 29,970                | 2,542                | 92.7%          |
| FLEET MAINTENANCE             | 673,952                    | 699,406                    | 25,454                 | 1,301,395                 | 360,685               | 241,305              | 81.5%          |
| PHYSICAL SERVICES             | 4,366,362                  | 4,413,725                  | 47,362                 | 7,847,045                 | 2,013,313             | 1,420,008            | 81.9%          |
| SANITATION                    |                            |                            |                        |                           |                       |                      |                |
| REFUSE DISPOSAL (03253)       |                            |                            |                        |                           |                       |                      |                |
| WAGES FULL-TIME               | 101,481                    | 99,376                     | (2,105)                | 167,387                   | 68,011                | -                    | 100.0%         |
| WAGES PART-TIME               | 108,700                    | 113,860                    |                        | 176,664                   | -                     | 62,804               | 64.5%          |
| WAGES OTHER                   | 12,497                     | 17,305                     | 4,807                  | 12,000                    | -                     | (5,305)              | 144.2%         |
| OFFICE SUPPLIES               | 700                        | 1,170                      | 470                    | 1,600                     | 568                   | (138)                | 108.6%         |
| OPERATING SUPPLIES            | 710                        | 1,444                      | 734                    | 1,800                     | 660                   | (304)                | 116.9%         |
| REPAIR&MAINTENANCE SUPPLY     | -                          | 100                        | 100                    | 550                       | 100                   | 350                  | 36.4%          |
| TRAINING & DUES               | 490                        | 2,581                      | 2,091                  | 700                       | -                     | (1,881)              | 368.8%         |
| CONTRACTUAL SERVICES          | 179,750                    | 187,179                    | 7,429                  | 367,850                   | 166,148               | 14,522               | 96.1%          |
| EMPLOYEE RELATED INS          | 33,337                     | 32,233                     | (1,104)                | 51,887                    | -                     | 19,654               | 62.1%          |
| PENSIONS                      | 69,940                     | 71,138                     | 1,198                  | 81,259                    | -                     | 10,121               | 87.5%          |
| DATA PROCESSING               | 500                        | 734                        | 234                    | 1,500                     | -                     | 766                  | 48.9%          |
| TECHNOLOGY USE CHARGES        | 429                        | 3,193                      | 2,764                  | 4,926                     | 149                   | 1,583                | 67.9%          |
| VEHICLE MAINTENANCE           | 30,896                     | 22,796                     | (8,099)                | 48,498                    | -                     | 25,702               | 47.0%          |
| EQUIPMENT MAINTENANCE         | 2,993                      | 1,011                      | (1,982)                | 3,500                     | 989                   | 1,500                | 57.1%          |
| FACILITIES MAINTENANCE        | 2,553                      | 1,796                      | (757)                  | 4,725                     | 216                   | 2,713                | 42.6%          |
| PRINTING/ REPRODUCTION        | -                          | -                          | -                      | 3,050                     | -                     | 3,050                | 0.0%           |
| UNIFORMS                      | 3,296                      | 3,341                      | 45                     | 5,150                     | 1,102                 | 707                  | 86.3%          |
| UTILITIES/COMMUNICATIONS      | 4,418                      | 4,441                      | 24                     | 9,950                     | 333                   | 5,176                | 48.0%          |
| OFFICE EQUIP/FURNITURE        | 838                        | -                          | (838)                  | -                         | -                     | -                    | 0.0%           |
| MACHINERY & EQUIPMENT         | -                          | 15,441                     | 15,441                 | 15,000                    | -                     | (441)                | 102.9%         |
| REFUSE DISPOSAL               | 553,527                    | 579,140                    | 25,614                 | 957,996                   | 238,276               | 140,580              | 85.3%          |
| SANITATION                    | 553,527                    | 579,140                    | 25,614                 | 957,996                   | 238,276               | 140,580              | 85.3%          |
| HUMAN SERVICES                |                            |                            |                        |                           |                       |                      |                |
| CONTRIBUTORY GRANTS (04061)   |                            |                            |                        |                           |                       |                      |                |
| CONTRIBUTORY GRANTS           | 31,000                     | 32,000                     | 1,000                  | 36,000                    | -                     | 4,000                | 88.9%          |
| CONTRIBUTORY GRANTS           | 31,000                     | 32,000                     | 1,000                  | 36,000                    |                       | 4,000                | 88.9%          |
| YOUTH/FAMILY SERVICES (04065) |                            | -                          |                        | ~                         |                       | ,                    |                |
| WAGES FULL-TIME               | 525,619                    | 629,941                    | 104,322                | 1,091,358                 | 461,417               | -                    | 100.0%         |
| WAGES PART-TIME               | 77,607                     | 74,678                     | (2,929)                | 123,560                   | /  ד <sub>ו</sub> וער | 48,882               | 60.4%          |
| OFFICE SUPPLIES               | 6,233                      | 5,423                      | (810)                  | 9,500                     | 1,047                 | 3,030                | 68.1%          |
| OPERATING SUPPLIES            | 550                        | 247                        | (303)                  | 750                       |                       | 503                  | 32.9%          |

### FUND 010 - GENERAL FUND

LEISURE/CULTURE

| Description                 | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|-----------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| TRAINING & DUES             | 3,398                      | 3,978                      | 580                    | 9,500                     | -              | 5,522                | 41.9%          |
| EMPLOYEE RELATED INS        | 91,380                     | 77,239                     | (14,141)               | 233,647                   | -              | 156,408              | 33.1%          |
| PENSIONS                    | 327,371                    | 406,982                    | 79,612                 | 457,597                   | -              | 50,615               | 88.9%          |
| TECHNOLOGY USE CHARGES      | 2,564                      | 6,538                      | 3,974                  | 7,115                     | 503            | 75                   | 98.9%          |
| VEHICLE MAINTENANCE         | 490                        | 828                        | 338                    | 2,385                     | -              | 1,557                | 34.7%          |
| EQUIPMENT MAINTENANCE       | -                          | 46                         | 46                     | 1,400                     |                | 1,354                | 3.3%           |
| FACILITIES MAINTENANCE      | 3,633                      | 5,217                      | 1,584                  | 9,460                     | 1,639          | 2,604                | 72.5%          |
| PRINTING/ REPRODUCTION      | 818                        | 767                        | (51)                   | 1,500                     | -              | 733                  | 51.1%          |
| PROFESSIONAL SERVICES       | 5,238                      | 3,813                      | (1,425)                | 8,400                     | 3,063          | 1,525                | 81.8%          |
| PROGRAMS                    | 25,921                     | 30,021                     | 4,100                  | 49,000                    | 3,370          | 15,609               | 68.1%          |
| UTILITIES/COMMUNICATIONS    | 9,154                      | 6,934                      | (2,220)                | 16,030                    | -              | 9,096                | 43.3%          |
| OFFICE EQUIP/FURNITURE      | 5,400                      | -                          | (5,400)                | 4,340                     | -              | 4,340                | 0.0%           |
| YOUTH/FAMILY SERVICES       | 1,085,376                  | 1,252,651                  | 167,275                | 2,025,542                 | 471,037        |                      | 85.1%          |
| SENIOR & COMMUNITY SERVICES |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME             | 262,902                    | 260,152                    | (2,750)                | 445,457                   | 185,290        | 15                   | 100.0%         |
| WAGES PART-TIME             | 219,296                    | 241,030                    | 21,734                 | 413,640                   | -              | 172,610              | 58.3%          |
| WAGES OTHER                 | 1,147                      | 355                        | (792)                  | 1,000                     | -              | 645                  | 35.5%          |
| OFFICE SUPPLIES             | 11,440                     | 7,996                      | (3,443)                | 12,000                    | 2,638          | 1,366                | 88.6%          |
| TRAINING & DUES             | 2,118                      | 1,837                      | (282)                  | 5,000                     | -              | 3,163                | 36.7%          |
| CONTRACTUAL SERVICES        | 2,160                      | 2,169                      | 9                      | 4,320                     | 2,152          | (1)                  | 100.0%         |
| EMPLOYEE RELATED INS        | 72,968                     | 61,200                     | (11,768)               | 135,679                   | -              | 74,479               | 45.1%          |
| PENSIONS                    | 181,425                    | 182,050                    | 625                    | 211,813                   | -              | 29,763               | 85.9%          |
| DATA PROCESSING             | 3,350                      | 7,251                      | 3,901                  | 9,120                     | _              | 1,869                | 79.5%          |
| TECHNOLOGY USE CHARGES      | 2,711                      | 6,561                      | 3,850                  | 7,151                     | 590            | -                    | 100.0%         |
| VEHICLE MAINTENANCE         | 22,286                     | 10,411                     | (11,875)               | 38,350                    | -              | 27,939               | 27.1%          |
| EQUIPMENT MAINTENANCE       | -                          | 4,760                      | 4,760                  | 12,000                    | _              | 7,240                | 39.7%          |
| FACILITIES MAINTENANCE      | 17,089                     | 16,958                     | (131)                  | 25,450                    | 4,102          | 4,390                | 82.8%          |
| PRINTING/ REPRODUCTION      | 1,258                      | 1,672                      | 414                    | 2,800                     | -              | 1,128                | 59.7%          |
| PROGRAMS                    | 64,938                     | 81,632                     | 16,694                 | 129,578                   | 35,081         | 12,865               | 90.1%          |
| UTILITIES/COMMUNICATIONS    | 66,983                     | 64,637                     | (2,346)                | 96,500                    | -              | 31,863               | 67.0%          |
| OFFICE EQUIP/FURNITURE      | 2,847                      | 1,083                      | (1,763)                | 1,931                     | -              | 847                  | 56.1%          |
| MACHINERY & EQUIPMENT       | 14,977                     | -                          | (14,977)               | -                         | -              | -                    | 0.0%           |
| IMPROVEMENTS (LAND&BLDG.)   | 13,967                     | 1,865                      | (12,103)               | 25,000                    | 21,000         | 2,136                | 91.5%          |
| SENIOR & COMMUNITY SERVICES | 963,862                    | 953,617                    | (10,245)               | 1,576,789                 | 250,854        | 372,318              | 76.4%          |
| HUMAN SERVICES              | 2,080,239                  | 2,238,268                  | 158,030                | 3,638,331                 | 721,891        | 678,171              | 81.4%          |

| PARKS/RECREATION (05073) |           |           |        |           |         |         |        |
|--------------------------|-----------|-----------|--------|-----------|---------|---------|--------|
| WAGES FULL-TIME          | 1,041,354 | 1,052,273 | 10,919 | 1,709,489 | 657,216 | -       | 100.0% |
| WAGES PART-TIME          | 279,360   | 318,267   | 38,908 | 558,587   | -       | 240,320 | 57.0%  |
| WAGES OTHER              | 37,791    | 52,346    | 14,555 | 95,000    | -       | 42,654  | 55.1%  |

| Description                   | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|-------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| GROUNDS/ROADSIDE MATERIAL     | 79,643                     | 88,266                     | 8,623                  | 125,000                   | 14,647         | 22,087               | 82.3%          |
| OFFICE SUPPLIES               | 5,233                      | 5,996                      | 763                    | 11,500                    | 1,779          | 3,725                | 67.6%          |
| OPERATING SUPPLIES            | 819                        | 97 <b>1</b>                | 152                    | 850                       | 15             | (136)                | 116.0%         |
| REPAIR&MAINTENANCE SUPPLY     | 26,987                     | 23,432                     | (3,555)                | 56,520                    | 20,575         | 12,513               | 77.9%          |
| TRAINING & DUES               | 5,839                      | 12,753                     | 6,914                  | 13,000                    | -              | 247                  | 98.1%          |
| CONTRACTUAL SERVICES          | 57,378                     | 96,721                     | 39,344                 | 194,500                   | 51,951         | 45,828               | 76.4%          |
| EMPLOYEE RELATED INS          | 184,156                    | 158,401                    | (25,755)               | 291,938                   | ,<br>-         | 133,537              | 54.3%          |
| PENSIONS                      | 660,151                    | 670,464                    | 10,314                 | 746,764                   | -              | 76,300               | 89.8%          |
| DATA PROCESSING               | 12,025                     | 14,595                     | 2,571                  | 13,738                    | -              | (857)                | 106.2%         |
| TECHNOLOGY USE CHARGES        | 3,232                      | 7,316                      | 4,083                  | 10,664                    | 608            | 2,740                | 74.3%          |
| VEHICLE MAINTENANCE           | 94,036                     | 67,857                     | (26,179)               | 131,458                   | -              | 63,601               | 51.6%          |
| EQUIPMENT MAINTENANCE         | -                          | 95                         | 95                     | 500                       | -              | 406                  | 18.9%          |
| FACILITIES MAINTENANCE        | 9,648                      | 9,537                      | (111)                  | 13,980                    | 3,963          | 481                  | 96.6%          |
| LEGAL / ADVERTISING           | 119                        | 392                        | 273                    | 500                       | -              | 108                  | 78.5%          |
| PRINTING/ REPRODUCTION        | -                          | 370                        | 370                    | 600                       | -              | 230                  | 61.7%          |
| PROGRAMS                      | 9,327                      | 11,097                     | 1,770                  | 27,150                    | 2,162          | 13,891               | 48.8%          |
| UNIFORMS                      | 9,087                      | 11,043                     | 1,956                  | 21,230                    | 4,803          | 5,383                | 74.6%          |
| UTILITIES/COMMUNICATIONS      | 134,764                    | 135,572                    | 808                    | 210,780                   | -              | 75,208               | 64.3%          |
| OFFICE EQUIP/FURNITURE        | 13,424                     | 3,766                      | (9,658)                | 12,152                    | 290            | 8,096                | 33.4%          |
| VEHICLES & TRUCKS             | 512                        | -                          | (512)                  | 193,917                   | 20,667         | 173,250              | 10.7%          |
| MACHINERY & EQUIPMENT         | 68,743                     | 7,481                      | (61,262)               | 115,300                   | -              | 107,819              | 6.5%           |
| IMPROVEMENTS (LAND&BLDG.)     | 6,661                      | 21,785                     | 15,124                 | 135,290                   | -              | 113,505              | 16.1%          |
| PARKS/RECREATION              | 2,740,288                  | 2,770,798                  | 30,510                 | 4,690,407                 | 778,675        | 1,140,935            | 75.7%          |
| WELLES TURNER LIBRARY (05077) |                            |                            |                        |                           |                |                      |                |
| WAGES FULL-TIME               | 493,219                    | 441,463                    | (51,756)               | 708,561                   | 267,098        | -                    | 100.0%         |
| WAGES PART-TIME               | 165.312                    | 172,500                    | 7,189                  | 297,000                   |                | 124,500              | 58.1%          |
| WAGES OTHER                   | 84                         | 197                        | 113                    | 1,000                     | -              | 803                  | 19.7%          |
| OFFICE SUPPLIES               | 6,186                      | 1,984                      | (4,202)                | 5,700                     | 1,795          | 1,921                | 66.3%          |
| OPERATING SUPPLIES            | 3,748                      | 3,328                      | (420)                  | 9,000                     | 1,987          | 3,685                | 59.1%          |
| TRAINING & DUES               | 1,006                      | 1,024                      | 18                     | 3,540                     | , _            | 2,516                | 28.9%          |
| BOOKS/MEDIA                   | 171,383                    | 157,501                    | (13,883)               | 270,438                   | 99,915         | 13,023               | 95.2%          |
| EMPLOYEE RELATED INS          | 73,526                     | 71,130                     | (2,396)                | 129,308                   |                | 58,178               | 55.0%          |
| PENSIONS                      | 281,380                    | 283,013                    | 1,634                  | 318,474                   | -              | 35,461               | 88.9%          |
| DATA PROCESSING               | 65,997                     | 66,858                     | 861                    | 71,709                    | 570            | 4,281                | 94.0%          |
| TECHNOLOGY USE CHARGES        | 4,497                      | 8,969                      | 4,473                  | 10,026                    | 1,055          | 2                    | 100.0%         |
| EQUIPMENT MAINTENANCE         | 220                        | 545                        | 325                    | 2,900                     | 174            | 2,182                | 24.8%          |
| FACILITIES MAINTENANCE        | 19,644                     | 16,104                     | (3,541)                | 26,275                    | 5,967          | 4,204                | 84.0%          |
| PRINTING/ REPRODUCTION        | -                          | 4,869                      | 4,869                  | 10,740                    | 3,576          | 2,295                | 78.6%          |
| PROGRAMS                      | 9,629                      | 9,032                      | (596)                  | 12,500                    | 2,811          | 657                  | 94.7%          |
| UTILITIES/COMMUNICATIONS      | 46,756                     | 45,532                     | (1,225)                | 76,800                    | 2,640          | 28,628               | 62.7%          |
| OFFICE EQUIP/FURNITURE        | 2,459                      | ÷                          | (2,459)                | 3,050                     | ÷              | 3,050                | 0.0%           |

# **TOWN OF GLASTONBURY**

# COMPARISON OF CURRENT AND PRIOR YEAR EXPENDITURES FY 2024 THROUGH FEBRUARY 28 2024

| Description                      | FY2023<br>THRU<br>FEBRUARY | FY2024<br>THRU<br>FEBRUARY | INCREASE<br>(DECREASE) | 2024<br>REVISED<br>BUDGET | 2024<br>ENCUMB | AVAILABLE<br>BALANCE | 2024<br>% USED |
|----------------------------------|----------------------------|----------------------------|------------------------|---------------------------|----------------|----------------------|----------------|
| WELLES TURNER LIBRARY            | 1,345,045                  | 1,284,049                  | (60,996)               | 1,957,021                 | 387,588        | 285,384              | 85.4%          |
| SOUTH GLASTONBURY LIBRARY        |                            |                            |                        |                           |                |                      |                |
| CONTRIBUTORY GRANTS              | 7,500                      | 10,000                     | 2,500                  | 10,000                    |                |                      | 100.0%         |
| SOUTH GLASTONBURY LIBRARY        | 7,500                      | 10,000                     | 2,500                  | 10,000                    | -              |                      |                |
| EAST GLASTONBURY LIBRARY (05081) |                            |                            |                        |                           |                |                      | 100.0%         |
| CONTRIBUTORY GRANTS              | 7,500                      | 10,000                     | 2,500                  | 10,000                    | _              |                      | 100.0%         |
| EAST GLASTONBURY LIBRARY         | 7,500                      | 10,000                     | 2,500                  | 10,000                    | -              |                      | 100.0%         |
| LEISURE/CULTURE                  | 4,100,332                  | 4,074,846                  |                        | 6,667,428                 | 1,166,263      | 1,426,319            | 78.6%          |
| OTHER:Debt & Transfers           |                            |                            |                        |                           |                |                      |                |
| DEBT SERVICE (06085)             |                            |                            |                        |                           |                |                      |                |
| DEBT GENERAL TOWN                | 2,322,299                  | 3,358,500                  | 1,036,202              | 4,591,507                 | _              | 1,233,007            | 73.1%          |
| DEBT EDUCATION                   | 424,229                    | 754,960                    | 330,731                | 3,002,963                 | _              | 2,248,003            | 25.1%          |
| DEBT SEWERS                      |                            |                            | -                      | 107,000                   | _              | 107,000              | 0.0%           |
| DEBT TEMPORARY NOTES             | -                          | -                          | -                      | 240,000                   | ,              |                      | 0.0%           |
| DEBT ADMIN COSTS                 | 15,250                     | 10,000                     | (5,250)                | 65,000                    | -              | 55,000               | 15.4%          |
| DEBT SERVICE                     | 2,761,778                  | 4,123,460                  | 1,361,682              | 8,006,470                 |                | 3,883,010            | 51.5%          |
| TRANSFERS (06089)                |                            |                            |                        |                           |                |                      |                |
| TO CAPITAL RESERVE FUND          | 5,650,000                  | 6,450,000                  | 800,000                | 6,450,000                 | _              | _                    | 100.0%         |
| TO CAPITAL PROJECTS FUND         | 500,000                    | 1,190,000                  | 690,000                | 1,190,000                 | _              | _                    | 100.0%         |
| TO DOG FUND                      | 45,000                     | 45,000                     |                        | 45,000                    | -              | _                    | 100.0%         |
| TO OPEB TRUST                    | 539,045                    | 641,452                    | 102,407                | 641,452                   | -              | _                    | 100.0%         |
| TRANSFERS                        | 6,734,045                  | 8,326,452                  | 1,592,407              | 8,326,452                 | -              | -                    | 100.0%         |
| OTHER:Debt & Transfers           | 9,495,823                  | 12,449,912                 | 2,954,089              | 16,332,922                | -              | 3,883,010            | 76.2%          |
| EDUCATION                        |                            |                            |                        |                           |                |                      |                |
| EDUCATION (06587)                |                            |                            |                        |                           |                |                      |                |
| CASUALTY INSURANCE               | 555,811                    | 596,873                    | 41,062                 | -                         | -              | (596,873)            | 0.0%           |
| EMPLOYEE RELATED INS             | 291,051                    | 312,627                    | 21,576                 | -                         | -              | (312,627)            | 0.0%           |
| PENSIONS                         | 2,739,111                  | 2,794,085                  | 54,974                 | -                         | -              | (2,794,085)          | 0.0%           |
| UNEXPENDED EDUCATION FUNDS       | -                          | -                          | -                      | 3,645,945                 | - 3,645,945    |                      | 0.0%           |
| EDUCATIONAL SERVICES             | 66,461,366                 | 68,257,354                 | 1,795,988              | 120,268,065               | 375            | 52,010,336           | 56.8%          |
| EDUCATION                        | 70,047,339                 | 71,960,939                 | 1,913,600              | 123,914,010               | 375            | 51,952,696           | 58.1%          |
| EDUCATION                        | 70,047,339                 | 71,960,939                 | 1,913,600              | 123,914,010               | 375            | 51,952,696           | 58.1%          |
| TOTAL 010 - GENERAL FUND         | 110,473,344                | 117,202,181                | 6,728,837              | 190,897,142               | 10,125,742     | 63,569,218           | 66.7%          |

| TOWN OF GL | ASTONBURY |
|------------|-----------|
|------------|-----------|



# ADMINISTRATIVE SERVICES - Financial Administration

|       | N  | larch 14, 2024 |
|-------|--|----------------|
| TO:   | Board of Finance   |                |
| FROM: | Keri Rowley, Director of Finance & Administration $\chi_{3} \sqrt{2}$  |                |
| RE:   | Capital Projects Fund Expenditures Report<br>For the Period Ended February 29 <sup>th</sup> , 2024 (FY 2024) |                |

The funding presented on this statement has been authorized by referendum, the annual Capital Improvement Program and additional appropriations from the Capital Reserve Fund balance as noted below. The Capital Program designation includes funding resources of the Capital Reserve Fund, Sewer Assessments Fund, or Sewer Operating Fund and grants. In some cases, funding resources may also be provided from General Fund fund balance.

Current appropriated funding for all Capital projects as indicated on the February 2024 report is **\$121.69m**, **\$9**.02m of which is through ARPA funding.

Expenditures for current projects since inception through February total \$95.47m and encumbrances outstanding total \$5.26m. Encumbrances decreased during the month by \$280K which is attributed to the decrease in Fire Rescue Pumpers of \$726K and Naubuc School Open Space Renovation of \$300K and offset by an encumbrance issued for the Public Safety Communication Systems project for \$677K.

Expenditures increased \$1.08m in February with large expenditures in the Naubuc School Open Renovation of \$300K and a \$726K payment on the ARPA funded Fire Rescue Pumpers for partial payment of the cabin and chassis.

Attachment

Cc: Jonathan Luiz, Town Manager Karen Bonfiglio, Business Manager, Board of Education

| Descripti | ion                                     | Original<br>Budget Date | Original Budget                       | REVISED<br>BUDGET | ,  | EXPENDITURES<br>INCEPTION<br>TO DATE             | FY2024<br>THRU<br>FEBRUARY | 2024<br>ENCUMB  | AVAILABLE<br>BALANCE |
|-----------|---|-------------------------|---------------------------------------|-------------------|----|--|----------------------------|-----------------|----------------------|
| FUND 3    | 01 - CAPITAL RESERVE PROJECTS           | · · · · ·               | · · · · · · · · · · · · · · · · · · · |                   |    | 1207979-1000 I I I I I I I I I I I I I I I I I I | <br>                       |                 | <br>                 |
| GenGovt   | /Public Safety (31006)                  |                         |                                       |                   |    |  |                            |                 |                      |
| 51827     | Town Buildings Security                 | 7/1/2013                | \$ 150,000                            | \$<br>949,000     | \$ | 822,961  | \$<br>152,399              | \$<br>18,509    | \$<br>107,530        |
| 51828     | Open Space Woodland Mgmt Plan           | 7/1/2020                | \$ 70,000                             | \$<br>91,500      | \$ | 59,883   | \$<br>47,715               | \$<br>31,576    | \$<br>41             |
| 51829     | Williams Memorial                       | 7/1/2022                | \$ 150,000                            | \$<br>150,000     | \$ | 58,902   | \$<br>413                  | \$<br>6,793     | \$<br>84,305         |
| 51833     | Disaster Prep/Recovery Resourc          | 7/1/2013                | \$ 250,000                            | \$<br>1,134,000   | \$ | 932,147  | \$<br>46,010               | \$<br>126,092   | \$<br>75,761         |
| 51835     | Fire Co Renovations/Code Compl          | 7/1/2018                | \$ 200,000                            | \$<br>705,960     | \$ | 612,876  | \$<br>43,219               | \$<br>35,149    | \$<br>57,935         |
| 51836     | Self Containd Breath Apparatus          | 7/1/2020                | \$ 120,000                            | \$<br>520,000     | \$ | 520,788  | \$<br>-                    | \$<br>-         | \$<br>(788)          |
| 51838     | Animal Control Shelter                  | 7/1/2022                | \$ 50,000                             | \$<br>105,000     | \$ | 68,015   | \$<br>-                    | \$<br>2,285     | \$<br>34,700         |
| 51840     | FIRE TRAINING FACILITY                  | 7/1/2023                | \$ 350,000                            | \$<br>350,000     | \$ | 112,900  | \$<br>112,900              | \$<br>101,777   | \$<br>135,323        |
| 51849     | Public Safety Communications            | 7/1/2017                | \$ 460,000                            | \$<br>2,030,000   | \$ | 413,802  | \$<br>8,273                | \$<br>676,902   | \$<br>\$39,296       |
| 51854     | Police Bld Windows/ Site Reno           | 7/1/2017                | \$ 127,500                            | \$<br>202,500     | \$ | 88,739   | \$<br>-                    | \$<br>-         | \$<br>113,761        |
| 51854     | Police Building Windows (Pol Bthrm Ren) | 7/1/2019                | \$ 60,000                             | \$<br>110,000     | \$ | 99,249   | \$<br>-                    | \$<br>-         | \$<br>10,751         |
| 51855     | Fiber Optic Network-School/Twn          | 7/1/2005                | \$ 50,000                             | \$<br>1,192,000   | \$ | 1,183,916  | \$<br>-                    | \$<br>-         | \$<br>8,084          |
| 51873     | Land Acquisition                        | 7/23/2004               | \$ 127,389                            | \$<br>1,361,639   | \$ | 1,266,505  | \$<br>4,073                | \$<br>-         | \$<br>95,134         |
| 51875     | Town Facilities Shop/Storage            | 7/1/2013                | \$ 50,000                             | \$<br>1,195,000   | \$ | 1,194,395  | \$<br>3,854                | \$<br>639       | \$<br>(34)           |
| 51888     | Property Revalution                     | 7/1/2005                | \$ 150,000                            | \$<br>2,211,500   | \$ | 1,994,351  | \$<br>82,074               | \$<br>2,855     | \$<br>214,294        |
| 51892     | Document Management System              | 7/1/2015                |                                       | \$<br>460,000     | \$ | 410,590  | \$<br>-                    | \$<br>35,494    | \$<br>13,916         |
| 51912     | Tn Hall Improvements                    | 7/1/2005                | \$ 125,000                            | \$<br>1,717,349   | \$ | 1,716,676  | \$<br>-                    | \$<br>-         | \$<br>673            |
| 51914     | Townwide Roof Replacement               | 7/1/2008                | \$ 62,500                             | \$<br>935,000     | \$ | 746,626  | \$<br>29,846               | \$<br>59,660    | \$<br>128,714        |
| 51915     | Clean Renewable Energy In               | 7/1/2006                | \$ 75,000                             | \$<br>1,642,044   | \$ | 1,537,669  | \$<br>22,499               | \$<br>9,662     | \$<br>94,713         |
| 51918     | Design Guidelines                       | 7/1/2022                |                                       | \$<br>125,000     | \$ | 100,212  | \$<br>13,935               | \$<br>-         | \$<br>24,788         |
| 51919     | EV Charging Stations                    | 7/1/2023                |                                       | \$<br>215,000     | \$ | -  | \$<br>-                    | \$<br>-         | \$<br>215,000        |
| Total Gei | nGovt/Public Safety                     |                         | \$ 3,017,389                          | 17,402,492        | \$ | 13,941,201                                       | \$<br>567,210              | \$<br>1,107,393 | \$<br>2,353,899      |
| PhyServi  | ices Sanitation (31007)                 |                         |                                       |                   |    |  |                            |                 |                      |
| 52828     | Main Street Reconstruction              | 7/1/2021                | \$ 1,860,600                          | \$<br>2,076,600   | \$ | 511  | \$<br>511                  | \$<br>-         | \$<br>2,076,089      |
| 52829     | Gateway Corp Park Bicyc Pedst           | 7/1/2021                | \$ 940,700                            | \$<br>1,013,800   | \$ | 869,348  | \$<br>868,915              | \$<br>49,623    | \$<br>94,830         |
| 52830     | Bridge Replacement/Rehabil              | 7/1/2013                | \$ 100,000                            | \$<br>5,150,000   | \$ | 4,672,922  | \$<br>1,216                | \$<br>168,013   | \$<br>309,066        |
| 52831     | Undergrd Fuel Strg Tank Replac          | 7/1/2022                | \$ 375,000                            | \$<br>375,000     | \$ | 313,489  | \$<br>127,197              | \$<br>27,541    | \$<br>33,971         |
| 52832     | Pedestrian Bridge Repair                | 7/1/2023                | \$ 250,000                            | \$<br>250,000     | \$ | -  | \$<br>-                    | \$<br>14,760    | \$<br>235,240        |
| 52833     | Bridge Repair                           | 7/1/2023                |                                       | 35,000            | \$ | -  | \$<br>-                    | \$<br>29,520    | \$<br>5,480          |
| 52847     | Douglas/Sycamore Str Alignment          | 7/1/2018                |                                       | 235,000           | \$ | 28,811   | \$<br>-                    | \$<br>-         | \$<br>206,189        |
| 52848     | Main Street Sidewalks Phase 3           | 9/12/2018               | \$ 75,000                             | \$<br>1,570,000   | \$ | 666,462  | \$<br>680                  | \$<br>22,820    | \$<br>880,718        |
| 52871     | Parking/Access Drive Improvmnt          | 10/31/2016              |                                       | \$<br>1,350,000   |    | 1,255,269  | \$<br>161,619              | \$<br>-         | \$<br>94,731         |
| 52872     | Hebron Avenue Resurfacing               | 7/1/2017                |                                       | \$<br>1,276,806   | \$ | 1,134,807  | -                          | \$<br>-         | \$<br>141,999        |
| 52879     | Sidewalk Construction Townwide ()       | 7/1/2022                |                                       | \$<br>494,045     | \$ | 424,734  | \$<br>824                  | \$<br>-         | \$<br>69,311         |
| 52882     | Sidewalk Repair and Maintenanc          | 7/1/2019                |                                       | \$<br>1,100,000   | \$ | 1,082,739  | \$<br>292,908              | \$<br>-         | \$<br>17,261         |
| 52883     | Townwide Drainage Solutions             | 7/1/2019                |                                       | 400,000           |    | 213,082  | \$<br>-                    | \$<br>-         | \$<br>186,918        |

| Descripti | on  | Original<br>Budget Date | Original Budget | REVISED<br>BUDGET | ,  | EXPENDITURES<br>INCEPTION<br>TO DATE | FY2024<br>THRU<br>FEBRUARY | 2024<br>ENCUMB  | AVAILABLE<br>BALANCE |
|-----------|---|-------------------------|-----------------|-------------------|----|--------------------------------------|----------------------------|-----------------|----------------------|
| 52884     | Town Center Streetscape Improv                | 7/1/2020                | \$ 200,000      | \$<br>206,186     | \$ |                                      | \$<br>-                    | \$<br>-         | \$<br>206,186        |
| 52886     | Old Maids Lane-Public Water                   | 7/1/2018                | \$ 175,000      | \$<br>175,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>175,000        |
| 52939     | Bell Street Sidewalks                         | 7/1/2022                | \$ 900,000      | \$<br>900,000     | \$ | 79,724                               | \$<br>78,784               | \$<br>696,347   | \$<br>123,929        |
| 52946     | Road Overlay ()                               | 7/1/2021                | \$ 1,600,000    | \$<br>1,261,381   | \$ | 1,261,381                            | \$<br>-                    | \$<br>-         | \$<br>-              |
| 52946     | Road Overlay ()                               | 7/1/2022                | \$ 1,800,000    | \$<br>2,148,258   | \$ | 2,148,258                            | \$<br>219,906              | \$<br>-         | \$<br>(0)            |
| 52946     | Road Overlay ()                               | 7/12023                 | \$ 2,000,000    | \$<br>2,000,000   | \$ | 1,710,125                            | \$<br>1,710,125            | \$<br>9,006     | \$<br>280,869        |
| 52949     | Gen Bicycle/pedestrian Imprvmt                | 7/1/2020                | \$ 75,000       | \$<br>199,262     | \$ | 108,421                              | \$<br>-                    | \$<br>-         | \$<br>90,841         |
| 52951     | Heavy Equipment                               | 7/1/2018                | \$ 70,000       | \$<br>1,354,021   | \$ | 682,028                              | \$<br>-                    | \$<br>97,752    | \$<br>574,241        |
| 52951     | Heavy Equipment () - Fire Extraction Tool     | 7/1/2023                | \$ 100,000      | \$<br>100,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>100,000        |
| 52952     | Traffic Signal Upgrades                       | 7/1/2023                | \$ 100,000      | \$<br>100,000     | \$ | -                                    | \$<br>-                    | \$<br>38,100    | \$<br>61,900         |
| 52958     | Glastonbury Blvd Paving                       | 7/1/2019                | \$ 1,800,000    | \$<br>2,200,000   | \$ | 1,987,777                            | \$<br>-                    | \$<br>-         | \$<br>212,223        |
| 52959     | Traffic Calming                               | 7/1/2019                | \$ 100,000      | \$<br>150,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>150,000        |
| 52960     | Renovation and Site Restoration               | 7/1/2008                | \$ 150,000      | \$<br>1,663,189   | \$ | 1,577,408                            | \$<br>-                    | \$<br>4,920     | \$<br>80,861         |
| 52960     | Renovation and Site Restoration (Slocumb Dam) | 7/1/2019                | \$ 50,000       | \$<br>275,000     | \$ | 232,901                              | \$<br>.=                   | \$<br>-         | \$<br>42,099         |
| 52963     | Hebron Ave/House St Improvemen                | 2/2/2016                | \$ 275,000      | \$<br>1,975,000   | \$ | 1,613,516                            | \$<br>-                    | \$<br>-         | \$<br>361,484        |
| 52964     | Public Water Service - Uranium                | 6/30/2020               | \$ 50,000       | \$<br>50,000      | \$ | 32,805                               | \$<br>-                    | \$<br>2,195     | \$<br>15,000         |
| 52965     | Mill St Bridge Replacement                    | 7/1/2020                | \$ 180,000      | \$<br>180,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>180,000        |
| Total Phy | Services Sanitation                           |                         | \$ 15,515,345   | \$<br>30,263,547  | \$ | 22,096,515                           | \$<br>3,462,685            | \$<br>1,160,597 | \$<br>7,006,437      |
| Culture/F | Parks & Recreation (31008)                    |                         |                 |                   |    |                                      |                            |                 |                      |
| 53825     | Addison Park Renovations                      | 7/1/2020                | \$ 225,000      | \$<br>550,000     | \$ | 113,177                              | \$<br>1,833                | \$<br>208,481   | \$<br>228,342        |
| 53832     | Aquatics Facility                             | 7/1/2016                |                 | \$<br>125,000     | \$ | 112,896                              | \$<br>-                    | \$<br>-         | \$<br>12,104         |
| 53837     | Minnechaug Golf Improvements                  | 7/1/2016                |                 | \$<br>937,500     | \$ | 412,373                              | \$<br>3,914                | \$<br>5,000     | \$<br>520, 127       |
| 53838     | Library Exterior Renovations                  | 7/1/2018                |                 | \$<br>94,624      | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>94,624         |
| 53839     | Multi-Use Trail                               | 7/1/2017                |                 | \$<br>1,228,000   | \$ | 1,110,804                            | \$<br>                     | \$<br>1,353     | \$<br>115,843        |
| 53841     | Splash Pad                                    | 7/1/2020                |                 | \$<br>550,013     | \$ | 549,073                              | \$<br>-                    | \$<br>-         | \$<br>940            |
| 53842     | PICKLEBALL COURTS                             | 7/1/2021                |                 | \$<br>140,000     | \$ | 132,125                              | \$<br>24,138               | \$<br>377       | \$<br>7,498          |
| 53843     | Riverfront Park and Boathouse                 | 7/1/2021                | \$ 90,000       | \$<br>169,000     | \$ | 137,227                              | \$<br>-                    | \$<br>-         | \$<br>31,773         |
| 53844     | GHS Synthetic Turf Field                      | 7/1/2023                | \$ 50,000       | \$<br>50,000      | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>50,000         |
| 53856     | Parks Facility Renov/Expansion                | 7/1/2013                | \$ 367,500      | \$<br>1,038,500   | \$ | 1,039,150                            | \$<br>-                    | \$<br>-         | \$<br>(650)          |
| 53857     | Riverfront Park Extension                     | 8/6/2003                |                 | \$<br>803,973     | \$ | 777,023                              | \$<br>                     | \$<br>-         | \$<br>26,950         |
| 53860     | Library Upgrade/Redesign                      | 7/1/2016                |                 | 332,000           | \$ | 247,561                              | \$<br>-                    | \$<br>5,856     | \$<br>78,583         |
| 53873     | Grange Pool                                   | 3/27/2019               | \$ 350,000      | \$<br>589,572     | \$ | 344,572                              | \$<br>-                    | \$<br>-         | \$<br>245,000        |
| 53874     | Tree Management                               | 7/1/2019                | \$ 1,250,000    | \$<br>728,205     | \$ | 690,763                              | \$<br>97,038               | \$<br>21,252    | \$<br>16,190         |
| 53875     | Cider Mill                                    | 7/1/2008                |                 | \$<br>80,000      | \$ | 80,803                               | \$<br>383                  | \$<br>-         | \$<br>(803)          |
| 53876     | Center Green Renovations                      | 7/1/2022                |                 | \$<br>135,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>135,000        |
| 53878     | Town Property Conversion                      | 7/1/2022                |                 | \$<br>40,000      | \$ | 8,733                                | \$<br>753                  | \$<br>4,517     | \$<br>26,750         |
| 53879     | AGE FRIENDLY COMMUNITY                        | 7/1/2023                |                 | \$<br>500,000     | \$ | -                                    | \$<br>-                    | \$<br>-         | \$<br>500,000        |
| 53920     | Open Space Access                             | 7/1/2006                |                 | 540,000           | \$ | 410,177                              | \$<br>290                  | \$<br>-         | \$<br>129,823        |

| Description                                  | Original<br>Budget Date | Original Budget |    | REVISED<br>BUDGET |    | EXPENDITURES<br>INCEPTION<br>TO DATE |    | FY2024<br>THRU<br>FEBRUARY |         | 2024<br>ENCUMB |         | AVAILABLE<br>BALANCE |
|--|-------------------------|-----------------|----|-------------------|----|--------------------------------------|----|----------------------------|---------|----------------|---------|----------------------|
| 53921 Winter Hill                            | 7/1/2011                | \$ 100,000      | \$ | 510,000           | \$ | 342,607                              |    | 6,317                      | \$      | 2,138          | \$      | 165,255              |
| Total Culture/Parks &Recreation              |                         | \$ 5,402,500    | \$ | 9,141,387         | \$ | 6,509,065                            | \$ | 134,666                    | \$      | 248,974        | \$      | 2,383,349            |
| Education (31009)                            |                         |                 |    |                   |    |                                      |    |                            |         |                |         |                      |
| 55836 HVAC/Boilers (CAP RES-GID WEL)         | 7/8/2015                | \$ 64,178       | \$ | 1,414,178         | \$ | 1,413,140                            | \$ | 2,200                      | \$      | 1,317          | \$      | (279)                |
| 55839 Energy AuditAll Schools                | 7/1/2013                | \$ 112,500      | \$ | 241,492           | \$ | 241,491                              | \$ | -                          | \$      | -              | \$      | 1                    |
| 55847 GHS Fieldhouse                         | 7/7/2015                | \$ 35,000       | \$ | 2,613,004         | \$ | 2,607,607                            | \$ | 10,000                     | \$      | -              | \$      | 5,397                |
| 55860 GHS Kitchen Upgrades                   | 7/5/2016                | \$ 50,000       | \$ | 1,649,689         | \$ | 1,649,688                            | \$ | ÷                          | \$      | -              | \$      | 1                    |
| 55863 GHS Parking and Access Drives          | 7/1/2018                | \$ 365,000      | \$ | 365,000           | \$ | 365,616                              | \$ | -                          | \$      | -              | \$      | (616)                |
| 55868 Smith Middle School Gym Floor          | 7/1/2014                |                 | \$ | 621,664           | \$ | 621,343                              | \$ | -                          | \$      | -              | \$      | 321                  |
| 55870 School Roofs                           | 7/1/2018                | \$ 50,000       | \$ | 50,000            | \$ | 14,788                               | \$ | -                          | \$      | -              | \$      | 35,212               |
| 55871 Multi-School Locker Replacemnt         | 7/1/2021                |                 | \$ | 239,319           | \$ | 235,802                              | \$ | -                          | \$      | -              | \$      | 3,517                |
| 55872 Gideon Welles Design-Roof Repl         | 7/1/2021                |                 | \$ | 550,000           | \$ | 58,436                               | \$ | 33,562                     | \$      | 21,338         | \$      | 470,226              |
| 55874 Naubuc School Open Space Reno          | 7/1/2022                |                 | \$ | 3,200,000         | \$ |                                      | \$ | 2,118,130                  | \$      | 970,179        | \$      | 115                  |
| 55875 Gideon Welles Boiler                   | 5/19/2023               |                 | \$ | 880,000           | \$ | 787,286                              | \$ | 787,286                    | \$      | 76,378         | \$      | 16,336               |
| 55877 Naubuc School Boiler                   | 7/1/2023                |                 | \$ | 50,000            | \$ | -                                    | \$ | -                          | \$      | -              | \$      | 50,000               |
| 55878 GWS Air Handling & Exhaust             | 7/1/2023                | · · ·           |    | 500,000           | \$ | 11,130                               | \$ | 11,130                     | \$      | 478,454        | \$      | 10,416               |
| 55879 HVAC & Air Quality Improvements        | 12/5/2024               |                 |    | 1,190,000         | \$ | -                                    | \$ | -                          | \$      | -              | \$      | 1,190,000            |
| Total Education                              |                         | \$ 6,506,678    |    | 13,564,346        | Ś  | 10,236,034                           | Ś  | 2,962,308                  | \$      | 1,547,665      | \$      | 1,780,647            |
| TOTAL 301 - CAPITAL RESERVE PROJECTS         |                         | \$ 30,441,912   | \$ | 70,371,772        |    | 52,782,815                           | \$ | 7,126,869                  |         | 4,064,629      | \$      | 13,524,333           |
| FUND 302 - SEWER SINKING PROJECTS            |                         |                 |    |                   |    | ·····                                |    |                            |         | i              |         |                      |
| PhySer Sewer Sinking (32007)                 |                         |                 |    |                   |    |                                      |    |                            |         |                |         |                      |
| 52887 Eastbury Pump Statn Generator          | 7/1/2021                | \$ 75,000       | \$ | 75,000            | \$ | 20,269                               | \$ | -                          | \$      | 27,950         | s       | 26,781               |
| 52888 WPC Emergency Power                    | 2/9/2018                |                 |    | 202,500           |    | 154,104                              |    | -                          | \$      | ,              | \$      | 48,396               |
| 52889 WPC Energy Conservation Prog           | 3/24/2017               |                 |    | 315,000           |    | 92,247                               |    | -                          | \$      | 12,021         |         | 210,731              |
| 52893 Cider Mill Pump Station                | 7/1/2016                |                 |    | 1,791,000         |    | 1,670,692                            |    | -                          | \$      |                | \$      | 120,308              |
| 52937 Sewer System Force Main Evalua         | 7/2/2021                |                 |    | 150,000           |    | .,                                   | s  | -                          | \$      | -              | \$      | 150,000              |
| 52938 WPC Roofs                              | 5/19/2022               |                 |    | 520,000           |    | 392,190                              |    | 61,818                     | \$      | -              | \$      | 127,810              |
| 52953 Parker Terrace Stn Force Main          | 7/1/2022                |                 |    | 90,000            |    | 81,900                               |    | 61,425                     |         | -              | s       | 8,100                |
| TOTAL 302 - SEWER SINKING PROJECTS           | 17272022                | \$ 1,157,500    |    | 3,143,500         |    | 2,411,403                            |    | 123,243                    | \$      | 39,971         |         | 692,126              |
| FUND 303 - LAND ACQUISITION                  |                         |                 |    |                   |    |                                      |    |                            |         |                |         |                      |
|  |                         |                 |    |                   |    |                                      |    |                            |         |                |         |                      |
| Land / Open Space (33157)<br>78830 Land 2017 | 11/20/2047              | \$ 3,000,000    | ¢  | 4,000,000         | ¢  | 4,000,000                            | ċ  |                            | \$      |                | \$      |                      |
| 78831 Land 2020                              | 11/29/2017              |                 |    |                   |    |                                      |    | -                          | э<br>\$ | -              |         | -                    |
| 78832 Land 2022                              | 6/4/2021                |                 |    | 3,000,000         |    | 3,000,000                            |    | -                          |         | -              | \$<br>¢ | -                    |
| TOTAL 303 - LAND ACQUISITION                 | 1/31/2023               |                 |    | 3,000,000         |    | 908,270                              |    | ~                          | \$      |                | \$      | 2,091,730            |
| TOTAL 303 - LAND ACQUISTION                  |                         | \$ 9,000,000    | Ş  | 10,000,000        | Ş  | 7,908,270                            | Ş  | -                          | \$      | -              | \$      | 2,091,730            |

| Description                         | Original<br>Budget Date | Original Budge | t     | REVISED<br>BUDGET | EXPENDITURES<br>INCEPTION<br>TO DATE |    | FY2024<br>THRU<br>FEBRUARY | 2024<br>ENCUMB | AVAILABLE<br>BALANCE |
|-------------------------------------|-------------------------|----------------|-------|-------------------|--------------------------------------|----|----------------------------|----------------|----------------------|
| FUND 304 - TOWN AID                 |                         |                |       |                   |                                      |    |                            |                |                      |
| PhySer Conn Grant (33207)           |                         |                |       |                   |                                      |    |                            |                |                      |
| 52942 Town Aid Improved Rds ()      | 7/1/2021                | \$ 448,78      | 0\$   | 558,773           | \$<br>558,773                        | \$ | -                          | \$<br>-        | \$<br>-              |
| 52942 Town Aid Improved Rds ()      | 7/1/2022                | \$ 448,78      | 0\$   | 7.56,893          | \$<br>562,336                        | \$ | 455                        | \$<br>23,104   | \$<br>171,453        |
| 52942 Town Aid Improved Rds ()      | 7/1/2023                | \$ 225,33      | 8 \$  | 225,338           | \$<br>76,340                         | S  | 76,340                     | \$<br>8,660    | \$<br>140,338        |
| 52943 Town Aid Unimproved Rds ()    | 7/1/2021                | \$ 12,43       | 57 \$ | 10,778            | \$<br>10,778                         | \$ | -                          | \$<br>-        | \$<br>(1)            |
| 52943 Town Aid Unimproved Rds ()    | 7/1/2022                | \$ 12,43       | 7 \$  | 26,973            | \$<br>16,735                         | \$ | 5,840                      | \$<br>-        | \$<br>10,238         |
| 52943 Town Aid Unimproved Rds ()    | 7/1/2023                |                | 9 \$  | 6,219             | \$<br>-                              | S  | -                          | \$<br>-        | \$<br>6,219          |
| TOTAL 304 - TOWN AID                |                         | \$ 1,153,99    | 1\$   | 1,584,974         | \$<br>1,224,962                      | \$ | 82,635                     | \$<br>31,764   | \$<br>328,247        |
| FUND 314 - RIVERFRONT PARK          |                         |                |       |                   |                                      |    |                            |                |                      |
| Riverfront Park - Phase I (34560)   |                         |                |       |                   |                                      |    |                            |                |                      |
| 66805 Administrative                | 6/2/2006                | \$ 153,00      | 0\$   | 147,738           | \$<br>147,737                        | \$ | -                          | \$<br>-        | \$<br>1              |
| 66810 Engineering                   | 6/2/2006                | \$ 140,00      | 0 \$  | 121,418           | \$<br>121,417                        | \$ | -                          | \$<br>-        | \$<br>1              |
| 66824 Machinery & Equipment         | 6/2/2006                | \$ 125,00      | 0 \$  | 196,373           | \$<br>196,373                        | \$ | -                          | \$<br>-        | \$<br>0              |
| 66825 Construction                  | 6/2/2006                | \$ 3,555,00    | 0 \$  | 3,784,471         | \$<br>3,784,470                      | \$ | -                          | \$<br>-        | \$<br>1              |
| Total Riverfront Park - Phase I     |                         | \$ 3,973,00    | 0\$   | 4,250,000         | \$<br>4,249,998                      | \$ | -                          | \$<br>-        | \$<br>2              |
| RIVERFRONT PARK - PHASE II (34561)  |                         |                |       |                   |                                      |    |                            |                |                      |
| 66805 Administrative                | 12/17/2012              | \$ 350,00      | 0\$   | 18,000            | \$<br>17,962                         | \$ | -                          | \$<br>-        | \$<br>38             |
| 66810 Engineering                   | 12/17/2012              | \$ 700,00      | 0\$   | 863,500           | \$<br>844,120                        | \$ | -                          | \$<br>-        | \$<br>19,380         |
| 66825 Construction                  | 12/17/2012              | \$ 10,950,00   | 0\$   | 14,680,000        | \$<br>14,712,305                     | \$ | -                          | \$<br>-        | \$<br>(32,305)       |
| 66829 Contingency                   | 12/17/2012              | \$ 50,00       | 0\$   | 48,500            | \$<br>30,833                         | \$ | -                          | \$<br>-        | \$<br>17,668         |
| Total RIVERFRONT PARK - PHASE II    |                         | \$ 12,050,00   | 0\$   | 15,610,000        | \$<br>15,605,220                     | \$ |                            | \$<br>-        | \$<br>4,780          |
| TOTAL 314 - RIVERFRONT PARK         |                         | \$ 16,023,00   | 0\$   | 19,860,000        | \$<br>19,855,218                     | \$ | -                          | \$<br>*        | \$<br>4,782          |
| FUND 316 - GATEWAY PROJECT          |                         |                |       |                   |                                      |    |                            |                |                      |
| Gateway Corporate Park (35357)      |                         |                |       |                   |                                      |    |                            |                |                      |
| 52845 Gateway Corp. Park            | 5/14/2002               | \$ 104,05      | 1\$   | 888,541           | \$<br>869,410                        | \$ | ~                          | \$<br>-        | \$<br>19,131         |
| TOTAL 316 - GATEWAY PROJECT         |                         | \$ 104,05      | 1\$   | 888,541           | \$<br>869,410                        | \$ | -                          | \$<br>-        | \$<br>19,131         |
| FUND 318 - LIBRARY RENOVATION       |                         |                |       |                   |                                      |    |                            |                |                      |
| Welles Turner Library Renov (34509) |                         |                |       |                   |                                      |    |                            |                |                      |
| 66805 Administrative                | 6/30/2019               | \$ 50,00       | 0\$   | 150,515           | \$<br>149,810                        | \$ | 6,117                      | \$<br>-        | \$<br>705            |
| 66810 Engineering                   | 6/30/2019               | \$ 500,00      | 0\$   | 500,000           | \$<br>486,802                        | \$ | 9,180                      | \$<br>386      | \$<br>12,812         |
| 66824 Machinery & Equipment         | 8/31/2021               | \$ 550,00      | 0\$   | 701,000           | \$<br>648,389                        | \$ | 37,140                     | \$<br>29,306   | \$<br>23,305         |
| 66825 Construction                  | 11/23/2020              |                | 0\$   | 5,000,000         | \$<br>4,667,960                      | \$ | 23,508                     | \$<br>87,666   | \$<br>244,374        |
| 66829 Contingency                   | 6/30/2019               |                | 0 \$  | 159,000           | \$<br>2                              | \$ | ÷.                         | \$<br>-        | \$<br>159,000        |
| TOTAL 318 - LIBRARY RENOVATION      |                         | \$ 6,339,00    | 0\$   | 6,510,515         | \$<br>5,952,962                      | \$ | 75,945                     | \$<br>117,358  | \$<br>440,197        |

| Description                            | Original<br>Budget Date | Original Budget | REVISED<br>BUDGET | -  | EXPENDITURES<br>INCEPTION<br>TO DATE |    | FY2024<br>THRU<br>FEBRUARY | 2024<br>ENCUMB  | AVAILABLE<br>BALANCE |
|--|-------------------------|-----------------|-------------------|----|--------------------------------------|----|----------------------------|-----------------|----------------------|
| FUND 319 - BULKY WASTE CLOSURE FUND    |                         |                 | <br>******        |    | · ·                                  |    |                            |                 |                      |
| BULKY WASTE CLOSURE FUND (34519)       |                         |                 |                   |    |                                      |    |                            |                 |                      |
| 66829 Contingency                      | 7/1/2021                | \$ 160,000      | \$<br>130,000     | \$ | -                                    | S  | -                          | \$<br>-         | \$<br>130,000        |
| TOTAL 319 - BULKY WASTE CLOSURE FUND   |                         | \$ 160,000      | \$<br>130,000     | \$ | -                                    | \$ | -                          | \$<br>-         | \$<br>130,000        |
| FUND 320 - AMERICAN RESCUE PLAN ACT    |                         |                 |                   |    |                                      |    |                            |                 |                      |
| AMERICAN RESCUE PLAN ACT FUND (34520)  |                         |                 |                   |    |                                      |    |                            |                 |                      |
| 42555 Other Expenditures (WTM LIBRARY) | 9/16/2021               | \$ 18,444       | \$<br>18,444      | \$ | 18,444                               | Ş  | -                          | \$<br>-         | \$<br>-              |
| 43670 Programs                         | 1/27/2023               | \$ 155,000      | \$<br>115,000     | \$ | 115,000                              | S  | -                          | \$<br>-         | \$<br>-              |
| 43671 Farm Assistance Program          | 10/24/2023              | \$ 220,000      | \$<br>220,000     | \$ | -                                    | S  | -                          | \$<br>-         | \$<br>220,000        |
| 44730 Machinery & Equipment ()         | 5/13/2022               | \$ 14,500       | \$<br>14,500      | \$ | -                                    | \$ | -                          | \$<br>-         | \$<br>14,500         |
| 44740 Improvements (Land&Bldg.) ()     | 5/13/2022               | \$ .34,000      | \$<br>34,000      | \$ | -                                    | S  | -                          | \$<br>-         | \$<br>34,000         |
| 44740 Improvements (Land&Bldg.) ()     | 5/13/2022               | \$ 15,000       | \$<br>15,000      | \$ | 15,000                               | \$ | -                          | \$<br>-         | \$<br>-              |
| 51829 Williams Memorial                | 9/1/2022                | \$ 1,250,000    | \$<br>1,250,000   | \$ | -                                    | S  | -                          | \$<br>-         | \$<br>1,250,000      |
| 51833 Disaster Prep/Recovery Resourc   | 7/1/2022                | \$ 200,000      | \$<br>200,000     | \$ | 154,684                              | \$ | 98,731                     | \$<br>25,960    | \$<br>19,356         |
| 51835 Fire Co Renovations/Code Compl   | 7/1/2022                | \$ 475,000      | \$<br>475,000     | \$ | 475,000                              | \$ | 365,518                    | \$<br>-         | \$<br>-              |
| 51838 Animal Control Shelter           | 7/1/2022                | \$ 950,000      | \$<br>950,000     | \$ | 29,154                               | \$ | 5,198                      | \$<br>28,387    | \$<br>892,459        |
| 51839 Fire_Rescue Pumpers              | 7/1/2022                | \$ 1,600,000    | \$<br>1,600,000   | \$ | 726,133                              | \$ | - 726,133                  | \$<br>871,867   | \$<br>2,000          |
| 51873 Land Acquisition                 | 3/17/2023               | \$ 200,000      | \$<br>3,150,000   | \$ | 2,775,521                            | \$ | 2,575,521                  | \$<br>-         | \$<br>374,479        |
| 51915 Clean Renewable Energy In        | 7/1/2022                | \$ 80,000       | \$<br>80,000      | \$ | -                                    | \$ | -                          | \$<br>-         | \$<br>80,000         |
| 52952 Traffic Signal Upgrades          | 7/1/2022                | \$ 450,000      | \$<br>450,000     | \$ | -                                    | \$ | -                          | \$<br>-         | \$<br>450,000        |
| 53842 PICKLEBALL COURTS                | 7/1/2022                | \$ 145,000      | \$<br>145,000     | \$ | 145,000                              | \$ | -                          | \$<br>-         | \$<br>               |
| 53843 Riverfront Park and Boathouse    | 7/1/2022                | \$ 150,000      | \$<br>150,000     | \$ | 9,600                                | \$ | -                          | \$<br>-         | \$<br>140,400        |
| 53873 Grange Pool                      | 7/1/2022                | \$ 100,000      | \$<br>100,000     | \$ | -                                    | \$ | -                          | \$<br>-         | \$<br>100,000        |
| 53877 Riverfront Comm. Ctr Upgrades    | 7/1/2022                | \$ 80,000       | \$<br>80,000      | \$ | -                                    | \$ | -                          | \$<br><u> -</u> | \$<br>80,000         |
| 53879 AGE FRIENDLY COMMUNITY           | 7/1/2022                | \$ 150,000      | \$<br>150,000     | \$ | 752                                  | \$ | 752                        | \$<br>77,504    | \$<br>71,744         |
| TOTAL 320 - AMERICAN RESCUE PLAN ACT   |                         | \$ 6,286,944    | \$<br>9,196,944   | \$ | 4,464,288                            | \$ | 3,771,853                  | \$<br>1,003,718 | \$<br>3,728,938      |
| GRAND TOTAL                            |                         | \$ 70,666,398   | \$<br>121,686,246 | \$ | 95,469,328                           | \$ | 11,180,545                 | \$<br>5,257,440 | \$<br>20,959,485     |

# TOWN OF GLASTONBURY

# **DEPARTMENT OF ADMINISTRATIVE SERVICES**

| TO:      | Board of Finance   |
|----------|--|
|          | Jonathan Luiz, Town Manager                                |
|          | VI NO -  |
| FROM:    | Keri Rowley, Director of Finance & Administrative Services |
| DATE:    | March 6, 2024  |
| SUBJECT: | Self Insurance Reserve Update February 2024                |

The attached report summarizes the Self Insurance Reserve fund through February 2024. The total reserve is \$12,508,510 allocated \$4,402,1644 and \$8,106,346 between Town and Board of Education, respectively. As of February the fund is experiencing a \$2,477,915 loss for the fiscal year.

There are 16 large loss claims which are defined as any claims that exceed \$50,000. BOE has 7 while the Town has 9 large loss claims. There are 6, 3 for BOE and 3 for the Town, that have exceeded the individual Stop Loss limit. The Individual Stop Loss limit is \$200,000 for BOE and \$150,000 for the Town.

Dr. Alan Bookman, Superintendent cc: Karen Bonfiglio, Business Manager

BOF 3/20/24

Item # 7

**MEMORANDUM** 

# SELF INSURANCE RESERVE FUND

YTD Balances As of: February 29, 2024

|                    | Town           | Education   | Total   |
|--------------------|----------------|---|---|
|                    |                |   |   |
|                    | \$2,261,351    | \$7,997,906   | \$10,259,257  |
|                    | 774,107        | 2,325,450   | 3,099,557   |
| nt                 | 38,549         | 391,638   | 430,186   |
| Total Revenues     | \$3,074,006    | \$10,714,994  | \$13,789,000  |
|                    |                |   |   |
|                    |                |   |   |
|                    | \$81,059       | \$317,962   | \$399,022   |
|                    | 3,220,502      | 11,083,647  | 14,304,149  |
|                    | \$3,301,562    | \$11,401,609  | \$14,703,171  |
|                    |                |   |   |
|                    | \$12,115       | -   | \$12,115  |
|                    | 126,919        | _   | 126,919   |
|                    | \$139,035      | -   | \$139,035   |
|                    | \$0            | \$0   | \$0   |
|                    | 398,250        | 958,960   | \$1,357,210   |
| ees                | 13,500         | 54,000  | 67,500  |
|                    | \$411,750      | \$1,012,960   | \$1,424,710   |
| Total Expenditures | \$3,852,346    | \$12,414,570  | \$16,266,916  |
| Less Expenses      | (\$778,340)    | (\$1,699,576)   | (\$2,477,915)   |
|                    | \$5,180,504    | \$9,805,921   | \$14,986,425  |
|                    |                |   |   |
|                    | Total Revenues | 774,107         38,549         Total Revenues         \$3,074,006         \$81,059         3,220,502         \$3,301,562         \$12,115         126,919         \$139,035         \$0         398,250         13,500         \$411,750         Total Expenditures         \$3,852,346         Less Expenses         (\$778,340) | 774,107         2,325,450           38,549         391,638           Total Revenues         \$3,074,006         \$10,714,994           \$81,059         \$317,962           3,220,502         11,083,647           \$3,301,562         \$11,401,609           \$126,919         -           \$126,919         -           \$139,035         -           \$0         \$0           \$398,250         958,960           \$398,250         958,960           \$411,750         \$1,012,960           Total Expenditures         \$3,852,346         \$12,414,570           Less Expenses         (\$778,340)         (\$1,699,576) |

A. As of December 2023. The next update will be provided in May 2024.

# TOWN OF GLASTONBURY BUDGET TRANSFERS AND AMENDMENTS

| BOF 3/20/24 |
|-------------|
| ltem # 8a   |
|             |

| FUND            | GENERAL FUND                    |
|-----------------|---------------------------------|
| SOURCE OF FUNDS | GENERAL FUND – INTRA DEPARTMENT |
| ACTION REQUIRED | TOWN MANAGER                    |

### REASON FOR TRANSFER

Paid implementation fee (\$2500 in December 2023) for unbudgeted Just Appraised software, knowing we could move funds to cover shortfall in 42580 Training and Dues when necessary. Staff changes will allow us to spend less on training (UCONN Assr School) in May. This transfer has been calculated so as not to have to move funds again later.

| TRANSFER FROM              |              | ACCOUNT<br>CODE | AMOUNT  |
|----------------------------|--------------|-----------------|---------|
| GENERAL FUND               |              |                 |         |
| PROPERTY ASSESSMENT-OFFICI | E SUPPLIES   | 01523-42540     | 1900.00 |
|                            |              |                 |         |
| TRANSFER TO                |              | ACCOUNT<br>CODE | AMOUNT  |
| GENERAL FUND               |              |                 |         |
| PROPERTY ASSESSMENT-TRAINI | NG AND DUES  | 01523-42580     | 1900.00 |
| Date 31324                 | Town Manager | Jil             |         |

|   |   |            | BOF 3/20/24<br>Item # 8b |  |  |  |
|---|---|------------|--------------------------|--|--|--|
|   | TOWN OF GLASTONBURY<br>BUDGET TRANSFERS AND AMENDMENT | S          | аЧ                       |  |  |  |
| FUND  | GENERAL FUND  | 1410 3/1/2 | ju l                     |  |  |  |
| SOURCE OF FUNDS   | GENERAL FUND – INTRA DEPARTMENT                       |            |                          |  |  |  |
| ACTION REQUIRED   |   |            |                          |  |  |  |
| REASON FOR TRANSFER   |   |            |                          |  |  |  |
| Transfer of funds necessary to add \$1,780 to our Polydyne Blanket PO to order (1) more batch of Polymer to get through fiscal year. The other \$1,820 will be added to our Fisher Scientific Blanket PO to cover increased cost of lab filters and DEEP requirement to replace lab and sampler thermometers. |   |            |                          |  |  |  |
| TRANSFER FROM   | ACCOUN<br>CODE  | Т ,        | AMOUNT                   |  |  |  |
| Equipment Maintenance   | 27521-43644   |            | \$3,600.00               |  |  |  |
| TRANSFER TO   | ACCOUN  | т          | AMOUNT                   |  |  |  |
| Sewer Operating Fund  | CODE  |            |                          |  |  |  |
| Machinery & Equipment   | 27521-42550   |            | \$3,600.00               |  |  |  |
| Date 3824   | Town Manager  |            |                          |  |  |  |

# TOWN OF GLASTONBURY BUDGET TRANSFERS AND AMENDMENTS

BOF 3/20/24 Item # 8c

| FUND                         | GENERAL FUND                    |                              |             |  |  |
|------------------------------|---------------------------------|------------------------------|-------------|--|--|
| SOURCE OF FUNDS              | GENERAL FUND – INTER DEPARTMENT |                              |             |  |  |
| ACTION REQUIRED              | TOWN MANAGER                    |                              |             |  |  |
|                              | RANSEER OF FLINDS TO FACILITA   | TE THE ACQUISITION OF CURREN |             |  |  |
| DISCRIMINATOR FOR REVENUE CO |                                 |                              | ICT/COUNTER |  |  |
|                              |                                 |                              |             |  |  |
|                              |                                 |                              |             |  |  |
|                              |                                 |                              |             |  |  |
| TRANSFER FROM                |                                 | ACCOUNT<br>CODE              | AMOUNT      |  |  |
| GENERAL FUND                 |                                 |                              |             |  |  |
| Finance Admin – Training and | d Dues                          | 01519-42580                  | 2500.00     |  |  |
|                              |                                 |                              |             |  |  |
|                              |                                 |                              |             |  |  |
|                              |                                 |                              |             |  |  |
| TRANSFER TO                  |                                 | ACCOUNT<br>CODE              | AMOUNT      |  |  |
| GENERAL FUND                 |                                 |                              |             |  |  |
| Revenue Collection           |                                 | 01525-44710                  | 2500.00     |  |  |
|                              |                                 |                              |             |  |  |
|                              |                                 |                              |             |  |  |
| Date 31324                   | Town Manager                    | MAP                          |             |  |  |
|                              | (                               |                              |             |  |  |
|                              |                                 |                              |             |  |  |





FINANCIAL ADMINISTRATION • (860) 652-7586 • FinancialAdministration@glastonbury-ct.gov

ITEM #5(B) 03-12-2024 Meeting

Town of Glastonbury

TO: Board of Finance

FROM: Keri Rowley, Director of Finance and Administration

REVIEWED BY: Jonathan Luiz, Town Manager

DATE: March 14,2024

RE: Main Street Reconstruction Transfer

The Main Street Reconstruction work on Main Street from Ripley Road to New London Turnpike is scheduled to commence on April 1, 2024 and continue for approximately 120 days. For a refresher on the project, please see Item #10 in this week's Town Manager's Report.

The most pressing project need currently is getting the project fully appropriated. Design has been performed in house. Construction will be 100% funded by a State Local Transportation Capital Improvement Program (LOTCIP) grant. Still, the Town must increase the appropriation for work to begin as planned.

When going out to bid for this project, the lowest bid came in well over the original anticipated project cost. Because of the current bid environment and the original allocated amount being based on preliminary estimates, there is a request to increase the project allocation by \$1,313,532. The State has been approving additional grant funding requests based on these factors without delay. Payment of the full project costs, \$3,389,532, was received on February 5<sup>th</sup>, 2024.

The Town Council set a public hearing for March 26<sup>th</sup>, 2024 and referred this item to the Board of Finance for review. The following motion is offered for Board of Finance's consideration:

"BE IT RESOLVED, that the Board of Finance approve and recommend to the Glastonbury Town Council the transfer of \$1,313,532 from the Capital Reserve Fund Balance to the Capital Project - Main Street Reconstruction"

# TOWN OF GLASTONBURY BUDGET TRANSFERS AND AMENDMENTS

| FUND            | GENERAL FUND                                  |
|-----------------|---|
| SOURCE OF FUNDS | Capital Improvement Projects Fund             |
| ACTION REQUIRED | TOWN MANAGER, BOARD OF FINANCE & TOWN COUNCIL |

#### REASON FOR TRANSFER

To increase the appropriation to the Capital Improvement Project "Main Street Reconstruction" to total amount of the LOTCIP grant awarded and received. Project authorization to date is \$2,076,600 and the requested transfer will increase this authorization to \$3,389,532, which is the amount of the grant payment received on February 5<sup>th</sup>, 2024 for this project

| Transfer From                             | ACCOUNT<br>CODE | AMOUNT      |  |
|---|-----------------|-------------|--|
| Capital Reserve – Unassigned Fund Balance | 50100-09241     | \$1,313,532 |  |

| INCREASE APPROPRIATION:                            | ACCOUNT<br>CODE | AMOUNT      |
|--|-----------------|-------------|
| Main Street Reconstruction – Capital Projects Fund | 31007-52828     | \$1,313,532 |

| Date 3824 | Town Manager     |
|-----------|------------------|
| Date      | Board of Finance |
| Date      | Town Council     |



# TOWN OF GLASTONBURY, CONNECTICUT

Audit Presentation

March 4, 2024



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# Audit Scope

# • ACFR

 Opinion on governmental activities, each major fund and the aggregate remaining fund information under auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the comptroller general of the United States.

# Federal Single Audit

- Uniform Guidance Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards
- State Single Audit
  - State Single Audit Act CGS Sections 4-230 to 4-236



# **Required Auditors Communication**

- Significant Accounting policies (note 1 in ACFR)
- New Accounting Standards GASB 96 SBITAs
- Accounting Estimates
  - Pension and OPEB Plan Assumptions
  - Cost-sharing plans/assumptions
  - Risk management accruals/assumptions
  - Useful lives of capital assets
  - Fair value of financial instruments
  - Allowance for doubtful accounts
- There were no difficulties encountered in performing the audit
- Representation Letter signed by management



# **Engagement Results**

# **Responsibilities - Management**

• Preparation and fair presentation of the financial statements in accordance with US GAAP, design, implementation and maintenance of internal control so that financial statements that are free from material misstatement whether due to error or fraud.

# **Responsibilities - Auditor**

• Express opinions on the financial statements based on our audit, plan and perform our audit to provide reasonable assurance about whether the financial statements are free of material misstatement.



# **Financial Statement Highlights**

On a **government-wide basis**, the assets and deferred outflows of the Town exceeded its liabilities and deferred inflows resulting in total net position at the close of the fiscal year of \$259 million. Of that balance unrestricted net position is \$13 million

On a **government-wide basis**, during the year, the Town's net position increased by \$2.3 million Government-wide expenses were \$219 million, while revenues were \$221 million.

**Governmental funds** - At the close of the year, the Town's governmental funds reported, on a current financial resources basis, combined ending fund balances of \$78.9 million, an increase of \$7.7 million from the prior fiscal year

**General Fund** - At the end of the current fiscal year, the total fund balance for the General Fund alone was \$42.4 million, an increase of approximately \$4.8 million from the prior fiscal year. Of that total fund balance, \$37 million is unassigned.



# **Financial Statement Highlights**

**General fund budget** - General Fund revenues actual exceeded estimated revenues by \$4.8 million.

General Fund budget - actual expenditures came in \$4.8 million under budget.

**Pension/OPEB trust funds** - had an increase in net position of \$16.2 million for a total net position of \$205.0 million at June 30, 2023

**Long-Term Debt** The Town's total bonded indebtedness decreased \$4.0 million during the fiscal year.



# **Financial Statement Highlights**

# **Notes to Financial Statements**

- Note 4 Cash, Cash Equivalents
  - i. Total cash and cash equivalents \$91 million
  - ii. Total investments of \$226 million
- Note 6 Capital Assets (pg. 44) Subscription- based information technology assets included (SBITAs)
- Note 8 Long term liabilities (pg. 46)
  - i. Bonded debt decreased by \$4.0 million
  - ii. Net OPEB liability was \$14.6 million
  - iii. Net pension liability was \$73.7 million decrease of \$7 million.



# Federal and State Single Audit Highlights

# **Federal Single Audit**

• Total Federal Awards - \$5.9 million

# State Single Audit

• Total State Awards - \$12.6 million



# Pending GASB Statements

- GASB Statement No. 100 Accounting Changes and Error Corrections
- GASB Statement No. 101 Compensated Absences

# **BANK COLLATERALIZATION REPORT**

# AS OF December 31, 2023

# PUBLIC FUNDS PROTECTION CGS 7-400/36A-330

| Bank            | Tier-One<br>Leverage<br>Ratio<br>6% or grtr<br>< 5%<br>All others | and<br>and | Risk-Based<br>Capital<br>Ratio<br>12% or grtr<br>< 10% | Minimum<br>Collateral<br>Required<br>10%<br>110%<br>25% | Uninsured<br>Public<br>Deposits<br>( in 000's ) | Total<br>Collateral<br>( in 000's ) | Is Total Collateral<br>Greater Than<br>Required Collateral <sup>(A)</sup> |
|-----------------|---|------------|--|---|---|-------------------------------------|---|
| Bank of America | 7.59%   |            | 14.48%   | 10.00%  | 906,286   | 119,593                             | Yes   |
| Citizens Bank   | 8.86%   |            | 13.05%   | 10.00%  | 154,306   | 30,000                              | Yes   |
| JP Morgan/Chase | 7.85%   |            | 17.35%   | 10.00%  | 74,998  | 8,913                               | Yes   |
| M&T Bank        | 8.83%   |            | 12.97%   | 10.00%  | 571,668   | 61,126                              | Yes   |
| TD Bank         | 11.01%  |            | 19.03%   | 10.00%  | 1,102,016                                       | 175,000                             | Yes   |
| Webster Bank    | 9.69%   |            | 13.47%   | 10.00%  | 1,389,368                                       | 209,551                             | Yes   |
| Liberty Bank    | 13.50%  |            | 14.58%   | 10.00%  | 286,780   | 57,235                              | Yes   |

(A) Required Total Collateral > Minimum Collateral Required % X Uninsured Public Deposits.