

GLASTONBURY INSURANCE ADVISORY COMMITTEE
AMENDED - SPECIAL MEETING MINUTES (see page 1)
WEDNESDAY, JULY 27, 2022

The Glastonbury Insurance Advisory Committee along with Town Manager, Richard J. Johnson, held a special meeting at 5:30 p.m. in Meeting Room A of Town Hall at 2155 Main Street.

Also present was Insurance Agent of Record Scott Sundberg from H.D. Segur.

Roll Call

Members

Mr. Sridhar Kadaba, Chairman
Mr. Benjamin Kehl, Vice Chairman
Mr. Allen Friedrich
Ms. Ginny Kim
Mr. Stephen Ludwig {excused}
Mr. Philip Markuszka
Mr. Luther Weeks

The meeting was called to order at 5:31 p.m. by Chairman Kadaba.

1. Public Comment Session *None*
2. Communication: Minutes of 4/5/2022 Meeting

Minutes were accepted as presented.

3. Communication: Review of General Market / Discussion of Select Coverages

Mr. Sundberg stated that the biggest challenge was acquiring the \$50 million liabilities limit due to the exposure of the transportation of the schools. In November, cyber liability was their biggest challenge in the 70 municipalities that he serves. In last year's renewal, they were able to get certain things done under the wire. All four of the primary cyber liabilities markets returned with lots of recommendations for the BOE. Work was done to ensure that a viable policy was put in place, and approval was received in the last week of June. There was misrepresentation on a policy application from Traveler's, so they are hypersensitive about ensuring accuracy in their applications.

4. Communication: Renewal Pricing for FY 2022-2023

Mr. Sundberg reviewed the renewal pricing for FY 2022-2023. The sublimit for ransomware **decreased** from \$2 million to \$1.7 million and deductibles went up, but this is more of a market situation. Municipalities are the biggest target for cyber liability claims. Ms. Kim asked how Glastonbury's IT department stacks up. Mr. Sundberg stated that very little had to be done on the

Town side. Most of the claims came from the BOE. Mr. Johnson added that the Town performs independent security audits, and they have scored very high marks.

Mr. Kadaba asked which coverage has the most risk. Mr. Sundberg stated that the biggest risk from a liability standpoint is law enforcement. He commended Glastonbury's general liability experience.

Regarding Workers Compensation, Mr. Sundberg explained that there was a concern to not undershoot on payroll. Therefore, they decided to proceed with a bigger increase on payroll. Mr. Kehl asked if the BOE's total is higher than the Town's because they have more employees or because their claims are bigger. Mr. Sundberg explained that the BOE has significantly more employees than the Town, and they meet with Traveler's monthly to go over claims. Two loss control experts work with Glastonbury. Mr. Johnson added that each department director in Town is held accountable to review the claims within their area of responsibility.

Mr. Friedrich how much the stock market is affecting carriers with the insurance premiums. Mr. Sundberg explained that the marketplace for the public sector is quite small. In the 35 years that he has worked in the public sector, there have only been three carriers.

Mr. Sundberg concluded that the Town is in a great spot. There is no recommendation for changes to the insurance renewals.

5. Action: Recommendation to Town Manager of FY 2022-2023 Insurance for Liability-Automobile-Property and Worker's Compensation Coverage

Motion by: Mr. Weeks

Seconded by: Mr. Markuszka

BE IT RESOLVED, that the Glastonbury Insurance Advisory Committee recommends to the Town Manager that coverage for FY 2022-2023 for Liability-Automobile-Property and Worker's Compensation be moved to Traveler's.

Result: Motion passed unanimously {6-0-0}.

6. Adjournment

With no further business to review, the meeting adjourned at 6:14 p.m.

Respectfully submitted,

Lilly Torosyan

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Recording Secretary